



# VALUE MANAGEMENT WORKSHOP PROCESS

# Lecture Contents

- **VM WORKSHOP PROCESS (FOCUS ON VE LAB PROCESS BY JKR) :**
  - **INFORMATION PHASE**
  - **FUNCTION ANALYSIS PHASE**

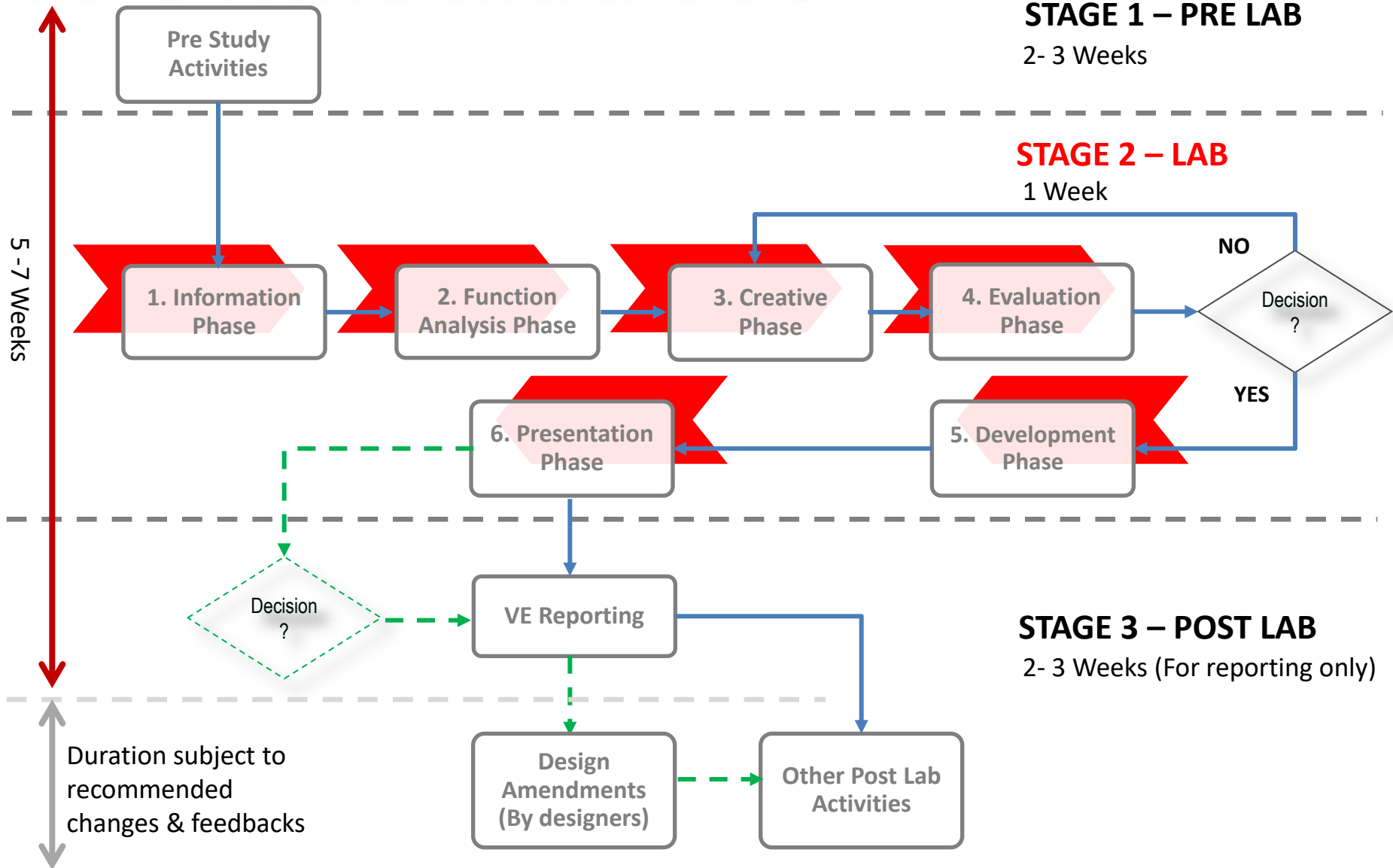
# Lecture Objectives

- **UNDERSTAND THE WORKSHOP PROCESS  
- INFORMATION PHASE & FUNCTION  
ANALYSIS PHASE**
- **IMPROVE COMPETENCY AND  
COMPETITIVENESS IN PRACTISING VM**



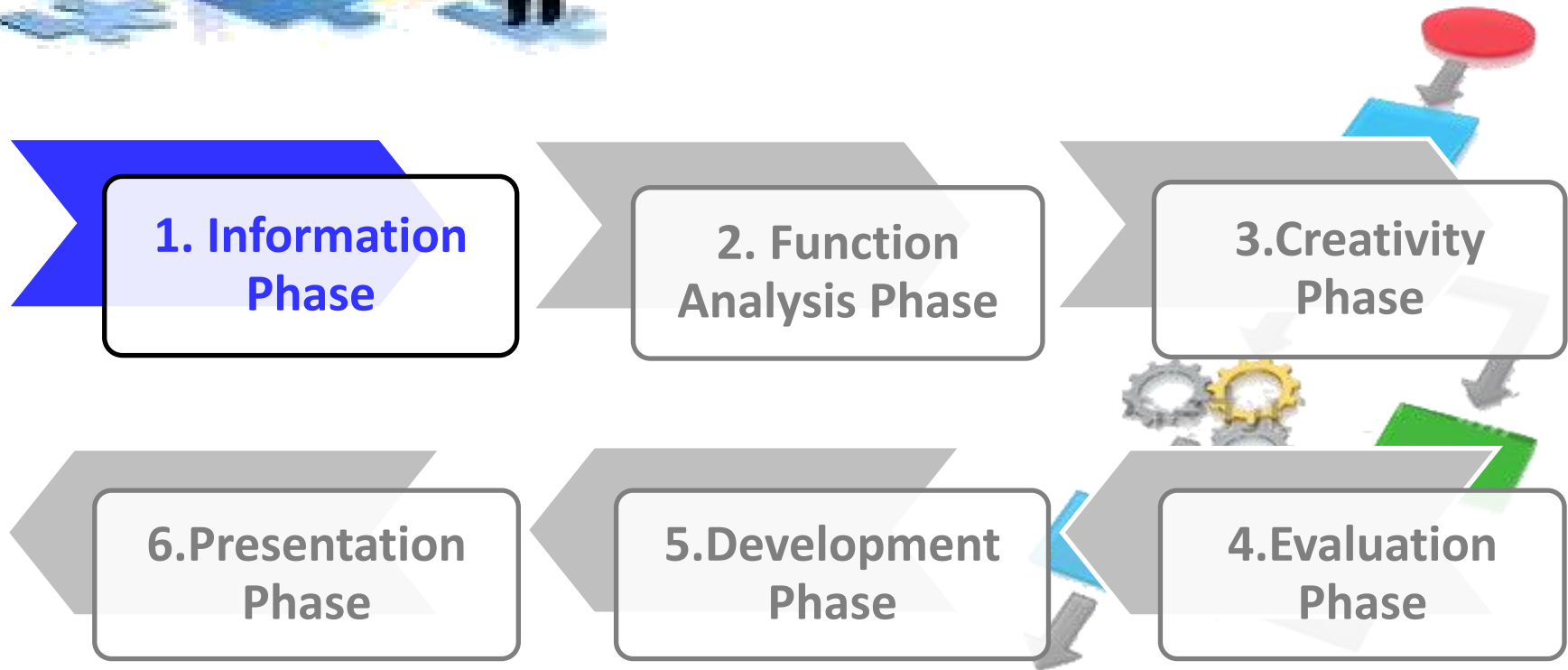
**VM  
WORKSHOP (LAB)  
PROCESS  
BY JKR**

# VE STUDY PROCESS



Sumber: VE application Guideline for Public Projects, JKR(2013)

# VE Lab Process



SUMBER :

PANDUAN PELAKSANAAN PENGURUSAN NILAI  
DALAM PROGRAM/PROJEK KERAJAAN  
UNIT PERANCANG EKONOMI (UPE) JPM  
VERSI 1 TAHUN 2011 (BERTARIKH 24 MEI 2011)

# (1) Information Phase (VE)

## PURPOSE:

- **DEVELOP UNDERSTANDING OF PROJECT AND REQUIRED DETAILS THAT INFLUENCED PROJECT DECISIONS.**
- **GATHER, SYNTHESIZE AND VERIFY PROJECT INFORMATION**

# (1) Information Phase (VE)

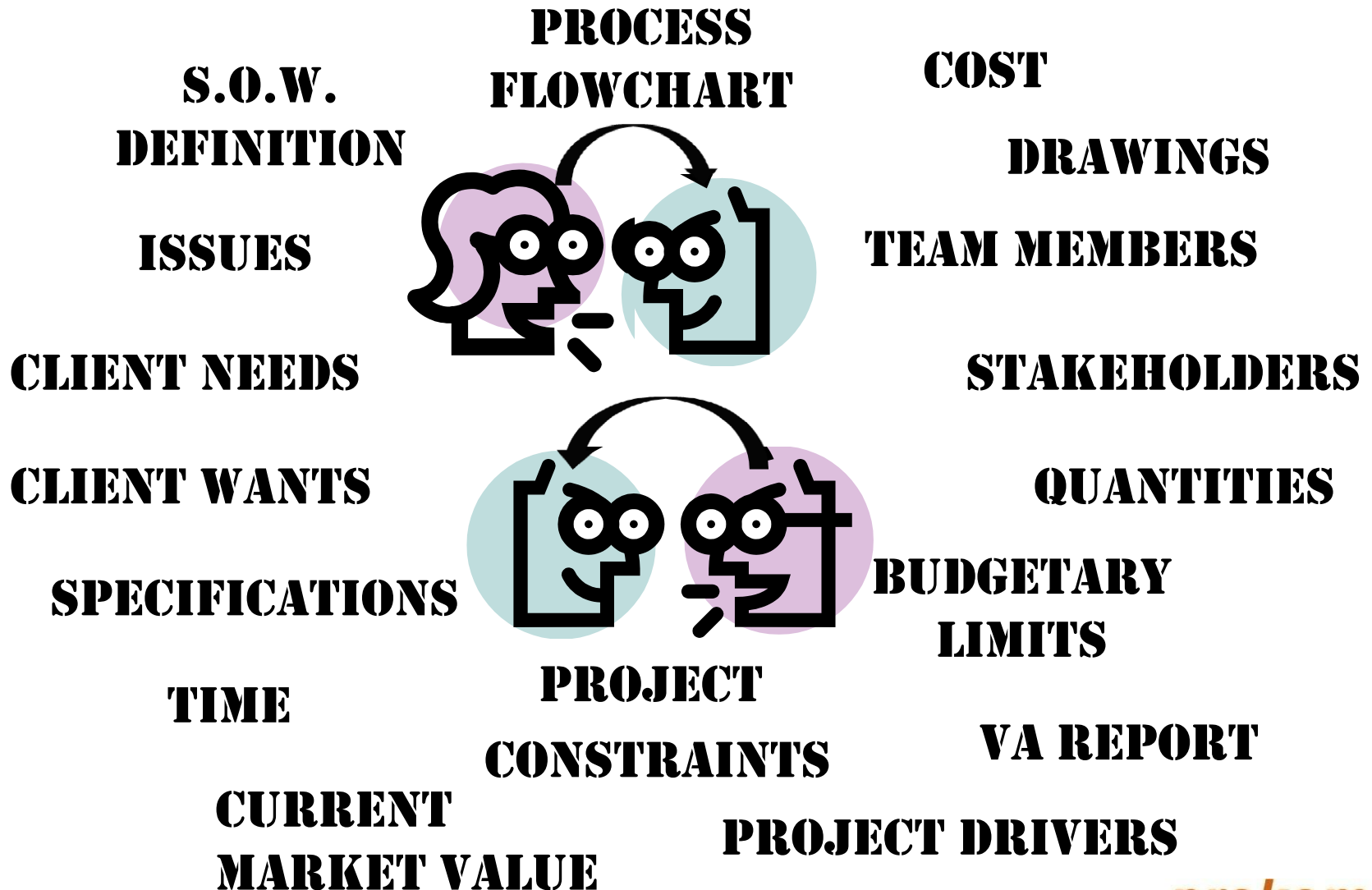
**IF I WAS GIVEN ONE HOUR TO  
SOLVE A PROBLEM ON WHICH MY  
LIFE DEPENDED,  
I WOULD TAKE ;**

- 40 MINUTES TO STUDY IT**
- 15 MINUTES TO REVIEW IT**
- 5 MINUTES TO SOLVE IT**

**ALBERT EINSTEIN**



# (1) Information Phase (VE)



# (1) Information Phase (VE)

## GATHER, SYNTHESIZE & VERIFY ?

To Identify the functions of the project

- As seen by the client organization
  - In clear unambiguous terms

# (1) Information Phase (VE)



**assumption**

**Best possible source**

**corroborated**

**Tangible evidence (if possible)**



# (1) Information Phase (VE)

**THE QUALITY OF  
DECISION MAKING  
CANNOT RISE ABOVE  
THE QUALITY OF  
THE INFORMATION  
UPON WHICH  
THE DECISION  
IS TO BE MADE**

# 1. INFORMATION PHASE



## ACTIVITIES

**REGISTER LAB PARTICIPANTS**

**HOLD LAB OPENING SESSION**

**BRIEF & VERIFY VE LAB AGENDA**

**BRIEF & VERIFY VE STUDY OBJECTIVES**

## TECHNIQUES

- Listing of participants

- Participants' introduction, ice breaking" / Team building techniques

- Briefing / presentation
- Discussion / feedback

- Briefing / presentation
- Discussion / feedback

## OUTPUTS

- Confirmed list of participants

- Team building

- Verified VE Lab Agenda & process
- Explanation of Information Phase Activities

- Verified VE Study Objectives

# 1. INFORMATION PHASE



ACTIVITIES	TECHNIQUES	OUTPUTS
<p><b>BRIEF PROJECT INFORMATION</b></p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> <li>• Discussion / feedback</li> </ul>	<ul style="list-style-type: none"> <li>• <u>Clarified project information</u></li> <li>• <u>Identified compliance/ deviation from VA</u></li> </ul>
<p><b>BRIEF &amp; VERIFY PROJECT OBJECTIVES AND PROJECT OUTCOMES</b></p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> <li>• Discussion / feedback</li> <li>• S.M.A.R.T approach</li> </ul>	<ul style="list-style-type: none"> <li>• Verified project objectives</li> <li>• Verified project outcomes</li> </ul>
<p><b>CONFIRM PROPOSED VE STUDY MODEL(S)</b></p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> <li>• Discussion / feedback</li> </ul>	<ul style="list-style-type: none"> <li>• Confirmed <u>VE Study Model (s)</u></li> </ul>
<p><b><u>INFORM CLIENT VALUE SYSTEM (CVS)</u></b></p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> <li>• Discussion / feedback</li> </ul>	<ul style="list-style-type: none"> <li>• <u>Accepted CVS</u></li> </ul>

# 1. INFORMATION PHASE



## ACTIVITIES

CONFIRM LAB WORKING GROUPS AND SELECTED VE STUDY SCOPES

ESTABLISH PROJECT PARAMETERS TO BE STUDIED

## TECHNIQUES

Briefing / presentation  
Discussion / feedback

Briefing  
Discussion / feedback  
Information Phase Template  
Presentation

## OUTPUTS

Lab working groups formation

Completed Information Phase Template

# (1) Information Phase (VE)

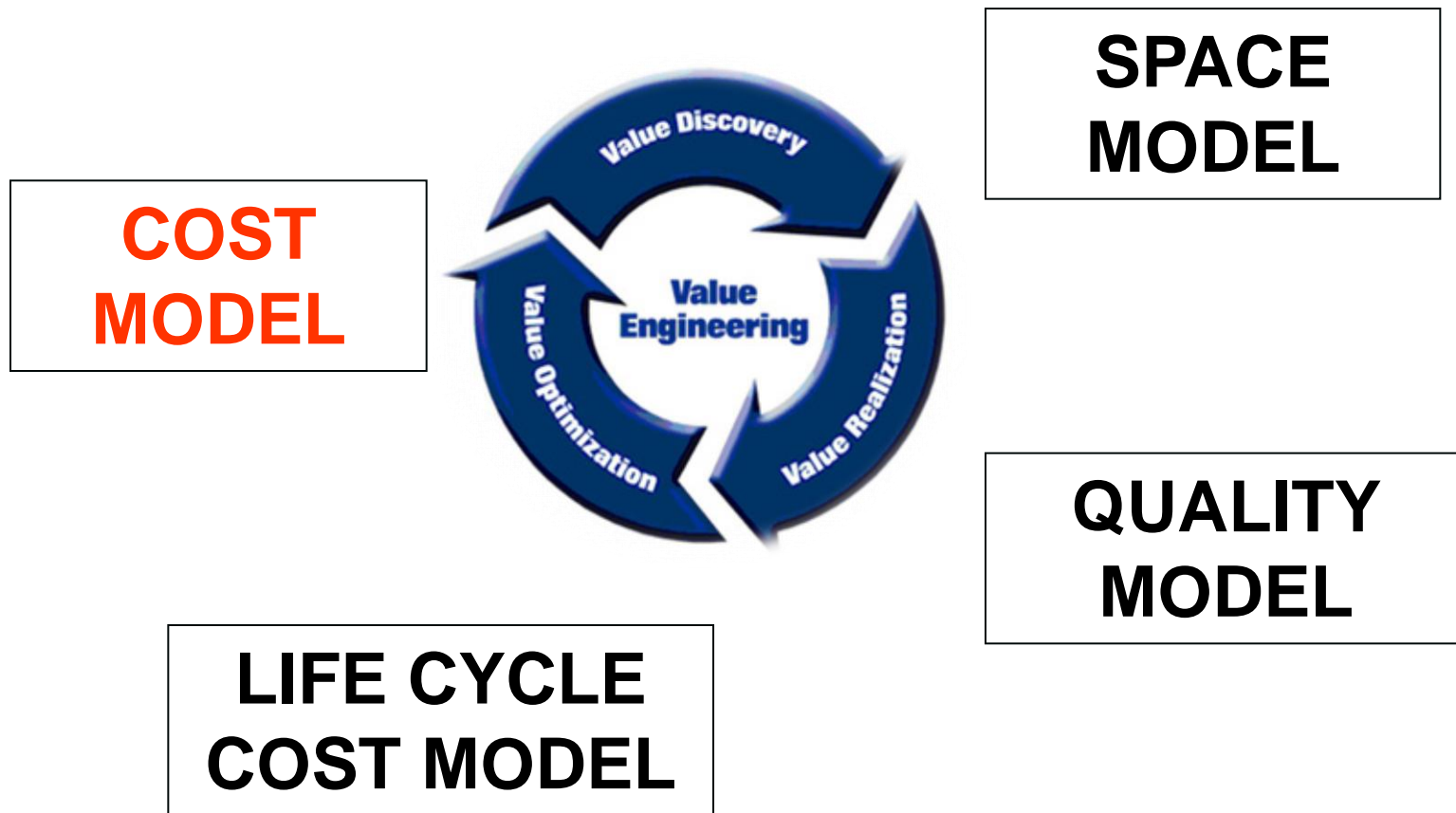
## OUTCOME:

- **DETAIL & COMPREHENSIVE UNDERSTANDING OF THE PROJECT**
- **OBTAIN AS MUCH POSSIBLE ACCURATE PROJECT INFORMATION & DATA**
- **BASE CASE TO IDENTIFY AND BENCHMARK ALTERNATIVES AND MISMATCHES**
- **SET AGENDA FOR INNOVATION.**





# VM Study Models



# Cost Model for VM Study

**COST MODEL** (SAVE definition):

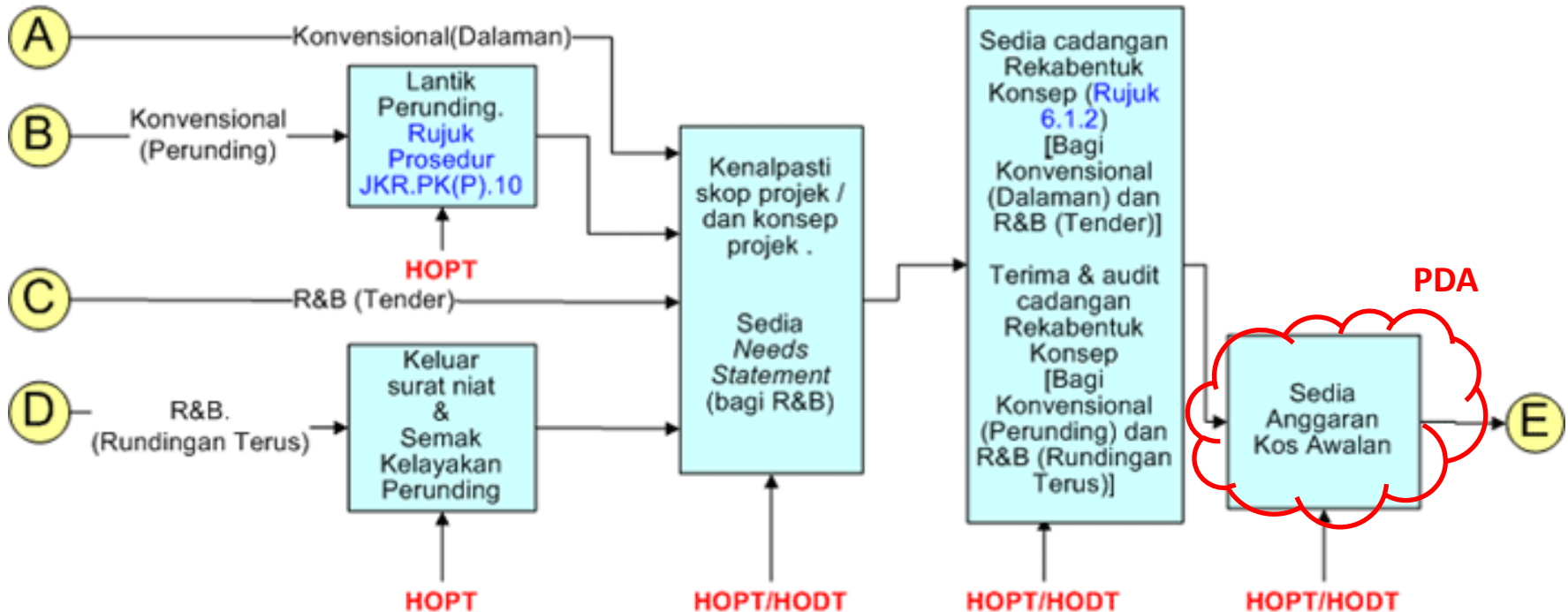
“A diagramming technique used to illustrate the total cost of families of systems or parts within a total complex system or structure”

PDA FORMAT



# Cost Model for VE Study (JKR)

## PROSES SPK (JKR)



# Cost Input at VM Study Levels

PRE- BRIEF

BRIEFING

SKETCH  
PLANS

WORKING  
DRAWINGS

SITE  
OPERATIONS

## LEVEL 1 : CONCEPT

### VE I STUDY:

- Cost per m2
- Elemental cost
- Built-up cost
- Itemised cost
- Project Cost
- LCC



## LEVEL 2 : SPACES

### VE II STUDY:

- Elemental cost
- Built-up cost
- Itemised cost
- Project Cost
- LCC



## LEVEL 3 : ELEMENTS

### VA STUDY:

- Function Unit Cost (eg. bed)
- Cost per m2
- Project Cost (Overall)
- Life Cycle Cost (LCC)



## LEVEL 4 : COMPONENTS

# Tools Kit at Information Phase

- PROJECT ISSUES / PROJECT DRIVER ANALYSIS
- PAIRED COMPARISON PRIORITY MATRIX:
  - PRIORITISED CLIENT VALUE SYSTEMS
- **VM LAB (WORKSHOP) TEMPLATE**





# CLIENT VALUE SYSTEMS

HEART OF THE GOAL DEFINATION

**FACTORS OR INFLUENCES IMPACTING  
CLIENT'S VIEW ON VALUE AND ON THE  
JUDGEMENT OF ALLOCATING  
RESOURCES IN ACHIEVING A MISSION  
OR OBJECTIVES**

# BRAINSTORMING OF CLIENT VALUE SYSTEMS

**TIME**

TIME

**COST**

CAPITAL  
COST  
(CAPEX)

OPERATING  
COST  
(OPEX)

**QUALITY**

SAFETY /  
SECURITY

ENVIRONMENT

POLITICS/  
COMMUNITY /  
POPULARITY

COMFORT

FLEXIBILITY /  
EXPANDABILITY

AESTHETICS /  
ESTEEM

EXCHANGE



# PAIRED COMPARISON PRIORITY MATRIX

## A:Capital Expenditure CAPEX

0.5A/0.5B	B:Operational Expenditure OPEX						
1C	0.5B/0.5C	C:Time					
1A	1B	1C	D:Flexibility/Expandable				
1A	1B	1C	1E	E:Comfort			
1F	1F	0.5C/0.5F	1F	1F	F:Safety&Security		
1G	1B	1C	1G	1G	1F	G:Popularity (Users)	
1A	1B	1C	1H	1H	1F	1G	H:Asthetic

A	B	C	D	E	F	G	H
3.5	5	6	0	1	6.5	4	2





CLIENT VALUE SYSTEM	COMPARISON CONTINUUM
A: Capital Expenditure - CAPEX	1 - Tight budget fixed 0.5 - Fair 0 - Flexible budget
B: Operational Expenditure - OPEX	1 - Operating cost to be controlled to the minimum 0.5 - Fair 0 - Flexible operating cost
C: Time	1 - Time is the essence 0.5 - Fair 0 - Time is at large
D: Flexibility / Expandable	1 - High ability to accommodate changing functions 0.5 - Fair 0 - Unlikely to change to any extent
E: Comfort	1 - Highly impacting human performance 0.5 - Fair 0 - Unlikely to impact
F: Safety / Security	1 - Highly required in supporting business 0.5 - Fair 0 - Less required
G: Politics (Users)	1 - Highly required to make popular decision 0.5 - Fair 0 - No concern towards popularity
H: Esteem (Aesthetic)	1 - Highly needed to attract admiration 0.5 - Fair 0 - No significant need

# PAIRED COMPARISON PRIORITY MATRIX

PRIORITISED RANKING	
1	SAFETY/SECURITY
2	TIME
3	OPEX
3	POPULARITY
5	CAPEX
6	AESTHETIC/ESTEEM
7	COMFORT
8	FLEXIBILITY/EXPANDABLE

**•HOW CAN WE TRANSLATE THE FINDINGS?**

## SISTEM NILAI KLIEN – KETERANGAN:

- Adalah menjadi keutamaan untuk projek ini mengambilkira aspek keselamatan pengguna terutama bagi mengelakkan kemalangan. (**SAFETY/SECURITY**)
- Kesegeraan untuk melaksanakan projek ini menurut kehendak pengguna/komuniti adalah agak utama bagi mengurangkan isu bergantung kepada pekerja asing dan seterusnya meningkatkan bilangan pekerja mahir tempatan. (**TIME & POLITICAL/COMMUNITY**).
- Kos projek ini perlu mengambilkira kos senggara. (**OPEX**).
- Kos projek ini perlu dioptimumkan kepada peruntukan dan skop yang telah ditetapkan semasa Lab VA. (**CAPEX**).
- Akhir sekali, estetik (**AESTHETIC/ESTHEM**), keselesaan (**COMFORT**) dan pembangunan masa hadapan (**FLEXIBLE/EXPANDABLE**) adalah minimum dan kurang keutamaan berbanding dengan nilai yang lain. Selanjutnya hanya diberi penekanan yang minimum (memenuhi kod & standard) dalam rekabentuk.

# VE Lab Process



1. Information Phase

2. Function Analysis Phase

3. Creativity Phase

6. Presentation Phase

5. Development Phase

4. Evaluation Phase

SUMBER :

PANDUAN PELAKSANAAN PENGURUSAN NILAI  
DALAM PROGRAM/PROJEK KERAJAAN  
UNIT PERANCANG EKONOMI (UPE) JPM  
VERSI 1 TAHUN 2011 (BERTARIKH 24 MEI 2011)

## **(2) Function Analysis Phase (VE)**

**DEVELOPMENT OF THE  
FUNCTIONAL REQUIREMENTS  
OF A PROJECT  
ARE KEY TO ASSURING  
A STAKEHOLDER THAT THE  
FACILITY WILL MEET THE  
STATED CRITERIA.**


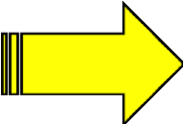
## (2) Function Analysis Phase (VE)

### PURPOSE:

- **UNDERSTAND THE PROJECT FROM A FUNCTIONAL PERSPECTIVE; WHAT MUST THE PROJECT DO , RATHER THAN HOW THE PROJECT IS CURRENTLY CONCEIVED. (project/elements/components/systems)**
- **IDENTIFY MISMATCHES & POTENTIAL VALUE IMPROVEMENT**

## (2) Function Analysis Phase (VE)

ANALYSIS OF:

**FUNCTIONS**  
  
**ACTUAL COST**  **IMPROVE PROJECT VALUE**

**WITHOUT REMOVING / COMPROMISING**

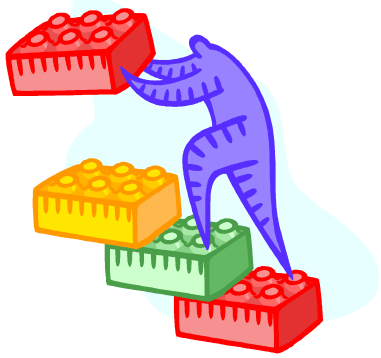
**NECESSARY  
REQUIREMENTS**

## (2) Function Analysis Phase (VE)

### ACTIVITY:

- BRAINSTORM FUNCTION
- CREATING A FUNCTION LOGIC DIAGRAM ( FAST)
- DEVELOP 'COST – FUNCTION RELATIONSHIP'
- FUNCTION – COST- WORTH ANALYSIS





# 2. FUNCTION ANALYSIS PHASE

ACTIVITIES	TECHNIQUES	OUTPUTS
<p><u><a href="#">BRIEF ON FUNCTION ANALYSIS PHASE</a></u></p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> </ul>	<ul style="list-style-type: none"> <li>• Explanation of Function Analysis Phase Activities.</li> </ul>
<p>VERIFY PROJECT FUNCTIONS</p>	<ul style="list-style-type: none"> <li>• Briefing / presentation</li> <li>• Discussion / feedback</li> <li>• <u><a href="#">Strategic FAST</a></u> diagram or Technical FAST Diagram</li> <li>• Goal and System Technique</li> <li>• Cost Worth Index</li> </ul>	<ul style="list-style-type: none"> <li>• Verified project functions</li> <li>• Identified value mismatches</li> </ul>
<p><u><a href="#">ANALYSIS FUNCTIONS OF SPACE / ELEMENT / COMPONENT / SYSTEM</a></u></p>	<ul style="list-style-type: none"> <li>• Briefing</li> <li>• Discussion / feedback</li> <li>• <u><a href="#">Function Analysis Phase Template</a></u></li> <li>• <u><a href="#">User Flow Diagram</a></u></li> <li>• <u><a href="#">Adjacency Matrix</a></u></li> <li>• <u><a href="#">Presentation</a></u> – sharing information</li> </ul>	<ul style="list-style-type: none"> <li>• Completed <u><a href="#">Function Analysis Phase Template</a></u></li> <li>• Identified value mismatches</li> </ul>

# Tools Kit at Function Phase

- F.A.S.T. DIAGRAMMES (STRATEGIC / TECHNICAL FAST)
- REQUIRED GOALS AND SYSTEMS
- USER & PROCESS FLOW ANALYSIS
- SPATIAL ADJACENCY MATRIX
- **VM LAB (WORKSHOP) TEMPLATES**



## Value Mismatch

- FUNCTION MISMATCH
- COST MISMATCH
- QUALITY MISMATCH

# (2) Function Analysis Phase (VE)

## **FUNCTION ANALYSIS SYSTEMS TECHNIQUE (FAST DIAGRAM):** (DESIGNED BY CHARLES W. BYTHEWAY-1963)

- **BETTER UNDERSTANDING THE FUNCTIONAL RELATIONSHIP OF THE PROJECT**
- **ALIGN FUNCTIONS WITH OBJECTIVES AND DELIVERABLES**
- **IDENTIFY VALUE 'MISMATCHES'**
- **DIRECT TEAM TO THE FUNCTIONS WHERE THEY SHOULD FOCUS THEIR EFFORTS.**



# (2) Function Analysis Phase (VE)

## • TYPES OF FUNCTION

### BASIC FUNCTION:

The primary purpose or most important action performed by a product or service. The basic function must always exist, although methods or designs to achieve it may vary.

### SECONDARY FUNCTION:

A function that supports the basic function and results from the specific design approach to achieve the basic function. As methods or design approaches to achieve the basic function are changed, secondary functions may also change.

Source: Dell 'Isola

# (2) Function Analysis Phase (VE)

## • TYPES OF FUNCTION

### REQUIRED SECONDARY FUNCTION:

A function that must be achieved to meet codes, standards or mandatory other requirements.

Source: Dell 'Isola



## (2) Function Analysis Phase (VE)

### • LEVELS OF FUNCTIONS:

#### PROJECT LEVEL :

- Defining the function as a Whole

#### SPACE LEVEL :

- Defining the function of the spaces within the projects

#### • ELEMENTs LEVEL :

- Defining the function of Elements

#### • COMPONENTs LEVEL :

- Defining the function of components



## (2) Function Analysis Phase (VE)

### VERIFY LAB STUDY SCOPE:

- **PRESENT ALL ANALYSIS FINDINGS (IDENTIFIED VALUE MISMATCHES)**
- **CONSENSUS TO VARIFIED STUDY SCOPE**

## (2) Function Analysis Phase (VE)

### OUTCOME:

- **FULFILL CLIENT'S NEEDS AND OBJECTIVES**
- **CLARIFIES EXPECTED PROJECT PERFORMANCE FOCUSING ON WHAT THINGS MUST DO RATHER THAN WHAT IT IS**
- **IDENTIFICATION OF VALUE MISMATCHES TO BE RESOLVED AND/OR TO IMPROVE PROJECT PERFORMANCE**





# THANK YOU

