

construction in challenging environments



Pacific Association of Quantity Surveyors (PAQS)
12th Congress: Construction in Challenging Environments

Keynote Speaker – Challenging the Financial Status Quo

Cliff Inskip

Managing Director, Debt Capital Markets
CIBC World Markets Inc.

Mr. Inskip has over twenty years of investment and corporate banking experience in Canada and the U.K. He currently heads CIBC World Markets debt capital markets activities in Canada with respect to project financing, infrastructure financing and public private partnerships.

Mr. Inskip has acted as financial advisor and/or bond arranger to a broad range of corporate and government clients, with a focus on first time and special purpose issuers. Recent advisory/lead management mandates include Halifax, Winnipeg, St. John's and Ottawa Airport Authorities, B.C. Ferries, several electrical utilities, and project financings involving power generation, gas processing and a gas pipeline. Mr. Inskip developed an innovative pooled financing program to finance \$3 billion of school projects for 30 school boards in Ontario. He also developed the structure used to finance the first Canadian university in the capital markets and subsequently used by 15 other Canadian universities. Mr. Inskip has acted as strategic financial advisor to several government and quasi government entities including Columbia Power, Canadian Blood Services, Calgary Health Region, Ontario Ministry of Health and Long Term Care and Transport Canada.

Mr. Inskip has acted as financial advisor to the Province of Alberta (multi-site school project and Calgary Ring Road), Partnerships B.C. as well as to several private sector proponents on public private partnerships involving hospitals, highways, courthouses, water/wastewater projects and information technology.

Mr. Inskip is a frequent speaker on P3s, infrastructure finance, aviation finance and education finance. He has appeared as a witness before the Senate Sub-Committee on National Finance.

Prior to his current position, Mr. Inskip was Deputy Managing Director and a member of the board of CIBC Bank plc based in London, England. Mr. Inskip graduated from the University of British Columbia with a B.A.Sc. in Civil Engineering and an M.B.A., and also attended the International Banking Summer School at Cambridge University. He is a member of the Professional Engineers of Ontario, the Toronto Board of Trade Infrastructure Committee and is a past member of the Association of Corporate Treasurers (U.K.).