MOVE THE WORLD FORW>RD MITSUBISHI HEAVY INDUSTRIES GROUP

Challenges and Issues of Electric Vehicle-Oriented Society

February 22, 2017





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About MHI Group



Ever since our foundation in 1884, Mitsubishi Heavy Industries (MHI) has been continuously supplying infrastructures for better society.





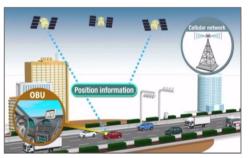
Our Major Experiences in ITS

- 1967Tolling System for Japan
- 1980s First Tolling System for Malaysia
- 1998 Electronic Road Pricing System (ERP1) for Singapore
- 2001 Electronic Toll Collection (ETC) system for Japan
- 2016 Next-generation ERP (ERP2) for Singapore awarded
- 2016 Multi-lane Free Flow (MLFF) POC1 for Malaysia completed
- By 2020 ERP2 to be completed



Electronic Toll Collection (ETC) system In Japan





Electronic Road Pricing System in Singapore (ERP1)

Next-generation Electronic Road Pricing System in Singapore (ERP2)

MLFF POC1 In Malaysia

About MHI ITS



As one of the pioneer of ITS industries, we have been participating in various ITS Projects all over the world.



Electronic Toll Collection (India)

(Sri Lanka)

Electronic Vehicle Management (Spain, UAE)

Strategic Partners **TQM Consortium**

Conduent (Former Xerox) Sojits & Vietin Bank

Consortium formed with Touch n' Go and Quatriz to realize advance ITS in Malaysia including MLFF (Nov. 2013)

Signed MOU to explore, globally, on a case-by-case basis, potential joint ITS opportunities (Oct. 2015)

Signed Memorandum for the demonstration project targeting the integration of Vietnam's expressway ETC systems. (Oct. 2015)



The first automobile invented by French man Nicolas-Joseph Cugnot in 1769 run by steam.





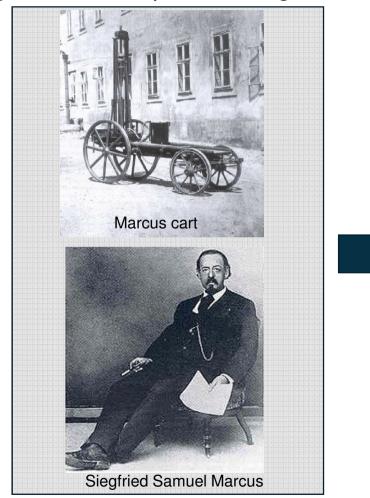
The Motor and battery vehicle (Electric Vehicle: EV) invented in 1830s. This image is called "La Jamais Contente" and recorded 100 km/h in 1899.



Photo source: Wikipedia



The first automobile run by gasoline invented by Siegfried Samuel Marcus in 1870. In 1885, Gottlieb Wilhelm Daimler invented internal combustion engine and completed the gasoline car.



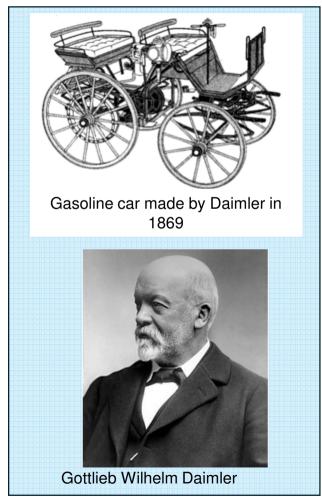


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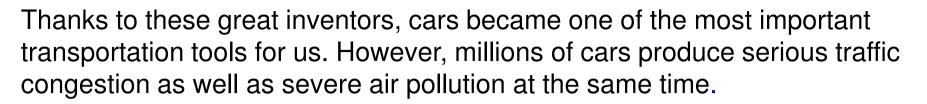




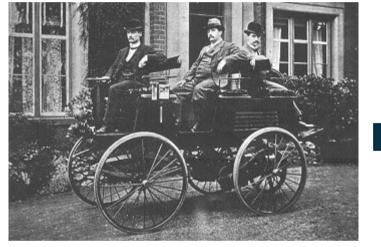


Photo source: Wikipedia





EVs, which emit no exhaust gas, are getting more attention as its environmental friendly aspect. Today, many companies are investing in EVs and EV related businesses.



Early electric car, built by Thomas Parker in 1895



Tesla Roadster Sport 2.5 by Tesla, today

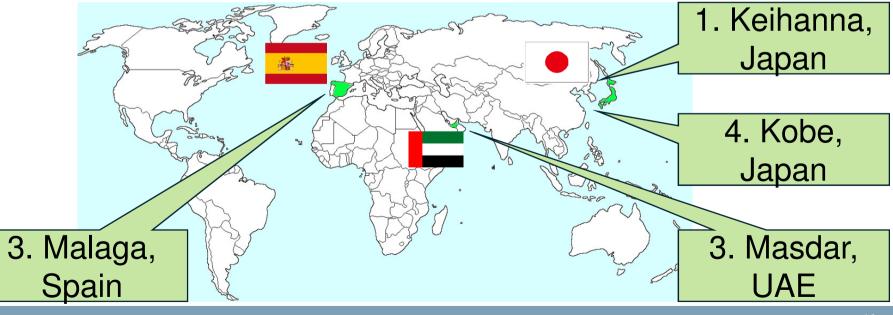
On the other hand, EVs could also be a big electronic power consumer. In order to secure stable electronic power supply for all the time, we have done Proof of Concept (POC).

Photo source: Wikipedia

Overview of POCs for EVs



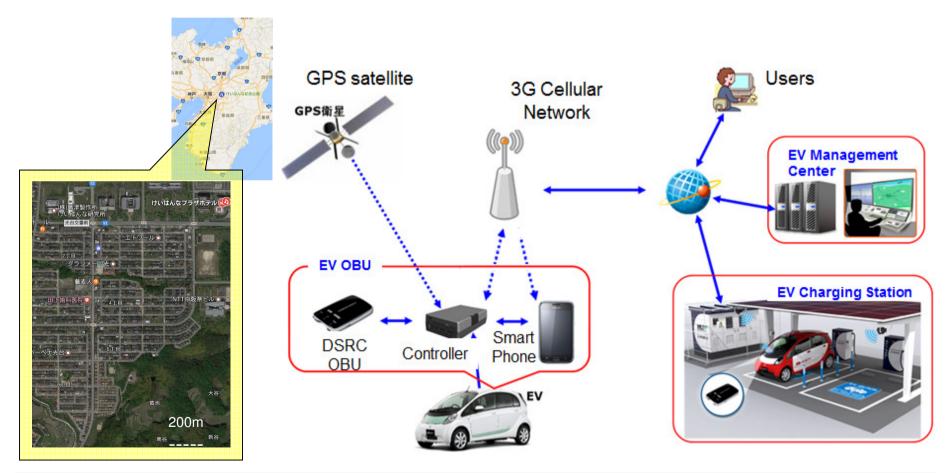
| | Project Name | Country | Location | Period | POC of; | Feature | Vehicles | Power charging |
|---|--|---------|---------------------|------------------------|------------------------------------|---|---|--|
| 1 | Keihanna Eco-City Next Generation Energy Society System Inspection Project | Japan | Keihanna (Kyoto) | 2012/3 ~ 2014/12 | EV charger management system | • EV only | Single model 100 units | Car station 35 locations + Quick charge station 1 point |
| 2 | Masdar Pilot | UAE | Masdar | 2011/1 ~ 2015/1 | Fleet control system | • EV only • Desert heat environment | Single model 12 units | Quick charge station Points |
| 3 | Smart Mobility Project | Spain | Malaga | 2013/5 ~ 2015/12 | Fleet control system | • EV only • Multiple usages: owner, leasing, car sharing and rent-a-car • Multiple vehicle models | 2 models Total 200 units + owners car | Wall box for each users' house + Public quick charge station 9 points |
| 4 | SEA:MO | Japan | Kobe | 2015/8 ~ 2016/3 | One way type car sharing | • EV only • One way car sharing • Multiple vehicle models | 3 models Total 20 units | Car station 16 points |



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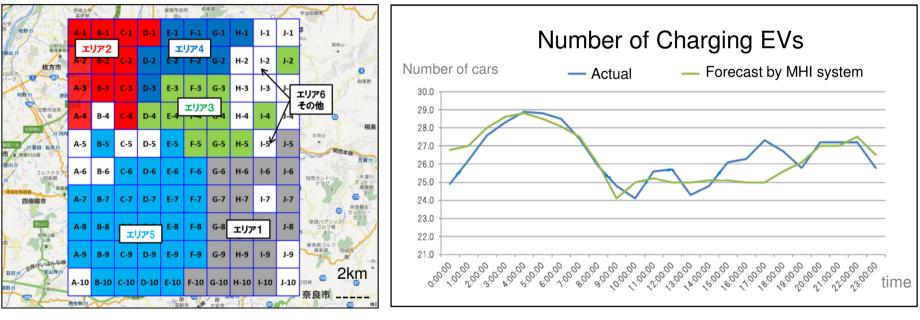
| | Project Name | Country | Location | Period | POC of; | Feature | Vehicles | Power charging |
|---|------------------|---------|----------|---------|------------|---------|-----------|------------------------|
| | Keihanna Project | Japan | Keihanna | 2012/3 | EV charger | | Single | Car station 35 |
| 4 | | | | ~ | management | | model | locations + Quick |
| 1 | | | | 2014/12 | system | | 100 units | charge station 1 point |





Conclusion

We have proved that the power charging demand forecast has the good reliability by monitoring EV's battery status and the demand control is also possible.



Clustering by area



| | Project Name | Country | Location | Period | POC of; | Feature | Vehicles | Power charging |
|---|-----------------|---------|----------|-----------------------|----------------------|---|----------|--------------------------------|
| 2 | Masdar Pilot | UAE | Masdar | 2011/1 ~ 2015/1 | Fleet control system | • EV only • Desert heat environment | • | Quick charge station ?? Points |

- Aimed to create reliable public transportation system by our EV management system with the existing transportation infrastructures.
- Provided EVs and quick charger systems
- EV management system can
 - gather positioning information and travel distance collected by OBU
 - provide various information to users
 - 1) when and where to charge the EV
 - 2) the route to the nearest charging point, etc.





Conclusion

- All the system including EV and components have worked as long as four years service in a very harsh desert heat environment.
- Quick charging system was successfully introduced.
- Total users: 133,000 and the reduction of CO2 is calculated 74t







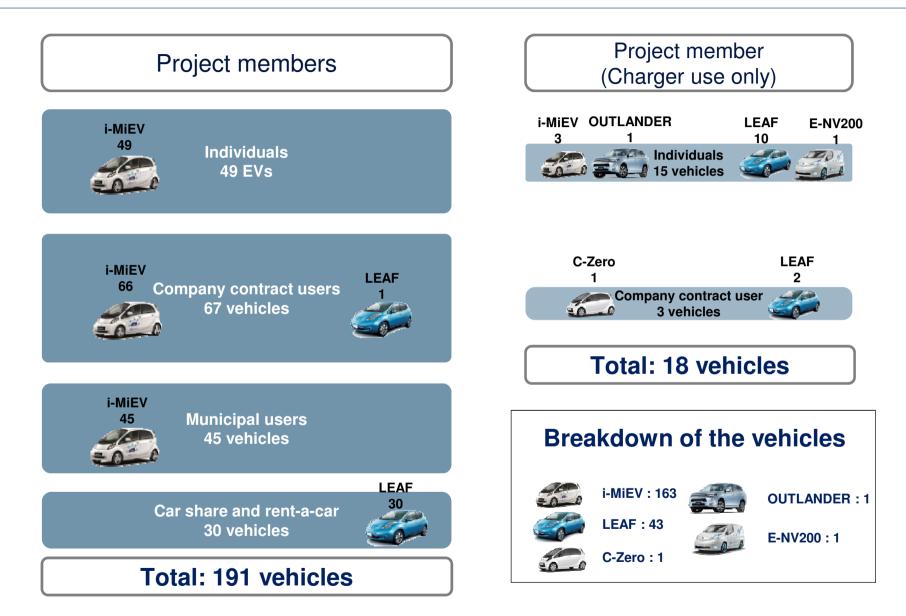
| | Project Name | Country | Location | Period | POC of; | Feature | Vehicles | Power charging |
|---|------------------------------|---------|----------|------------------------|---------|---|--------------------|--|
| 3 | Smart Mobility Project | Spain | Malaga | 2013/5 ~ 2015/12 | control | EV only Multiple usages: owner, leasing, car sharing and rent- a-car Multiple vehicle models | Total 200 units | Wall box for each users' house + Public quick charge station 9 points |

• Evaluated demand response by using multiple users and multiple vehicle models of total 200 units.

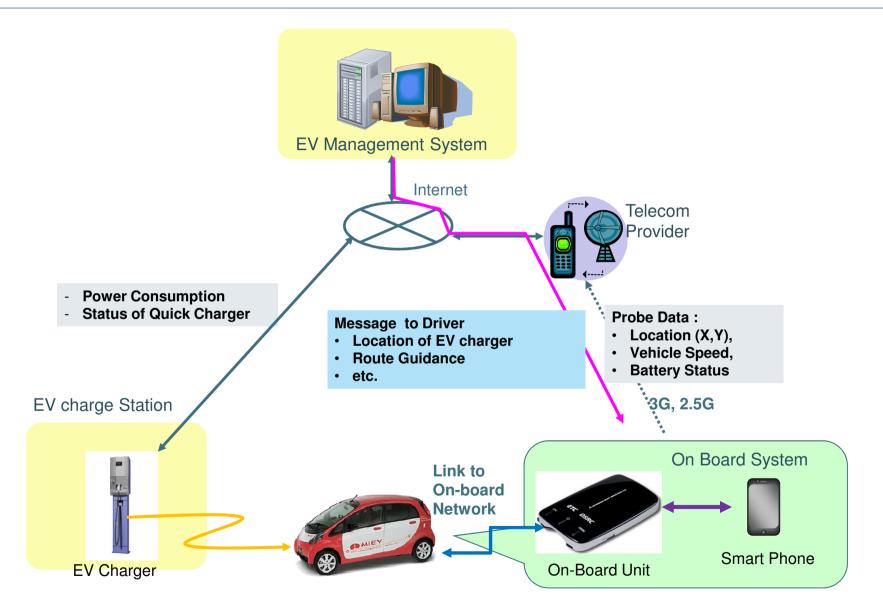


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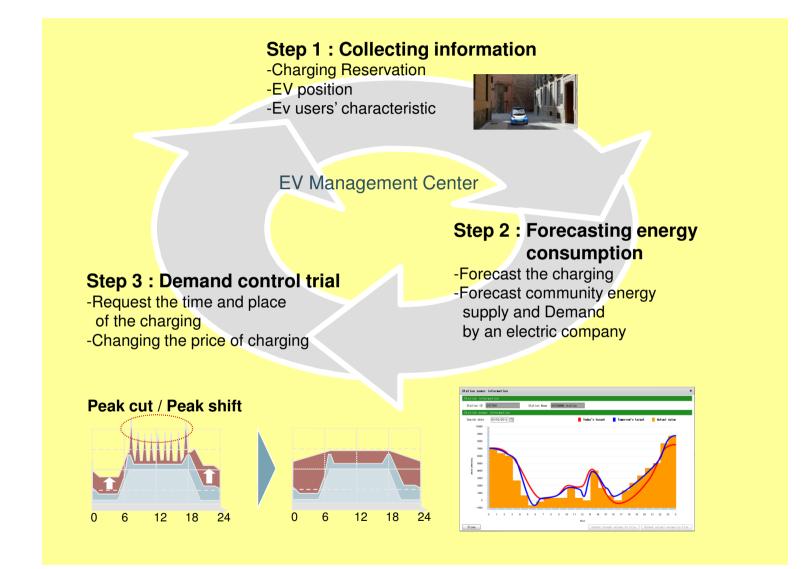






POC in Masdar, Spain

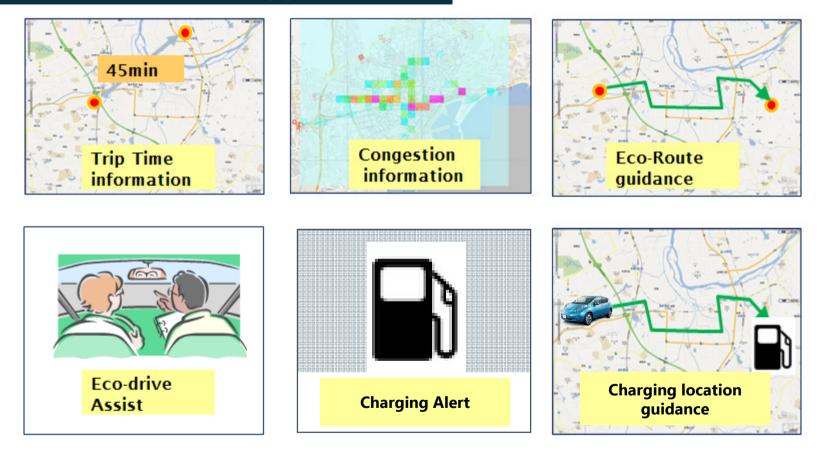






Available Service

Customer services using probe data

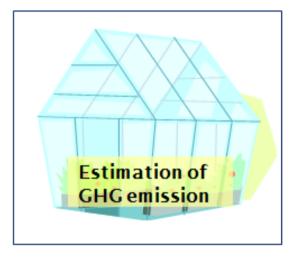


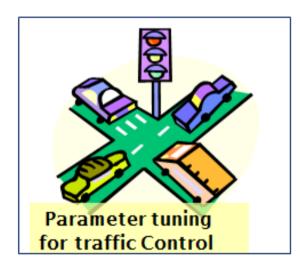




■ Available Service

Probe data used at back office

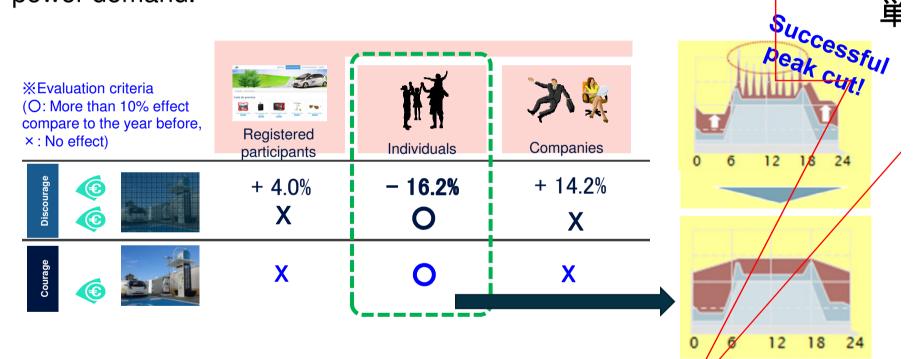






Cunclusion

- 1. Successfully managed a big group of vehicles (more than 200)
- 2. Dynamic price changing method is proved effective in the peak cut of power demand.



3. The total drive distance have reached 46 Billion meter (app. 1,150 times of the equator), which is equivalent to 14t of CO2.

POC in Kobe, Japan



| | Project Name | Country | Location | Period | POC of; | Feature | Vehicles | Power charging |
|---|-----------------|---------|----------|-----------------------|------------------------|---|----------|--------------------------|
| 4 | SEA:MO | Japan | Kobe | 2015/8 ~ 2016/3 | 1 ()00 ()//2// T//00 | EV only One way car sharing Multiple vehicle models | Iotal 20 | Car station 16 points |

- Evaluated of "One way type car sharing" can be the alternative to the existing public transportation.
- Evaluation conducted by three models of EVs (total 20 vehicles).





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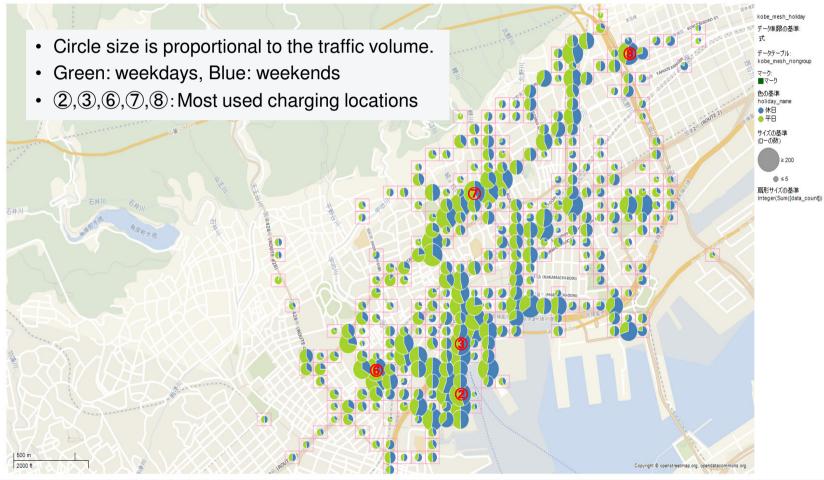


POC in Kobe, Japan

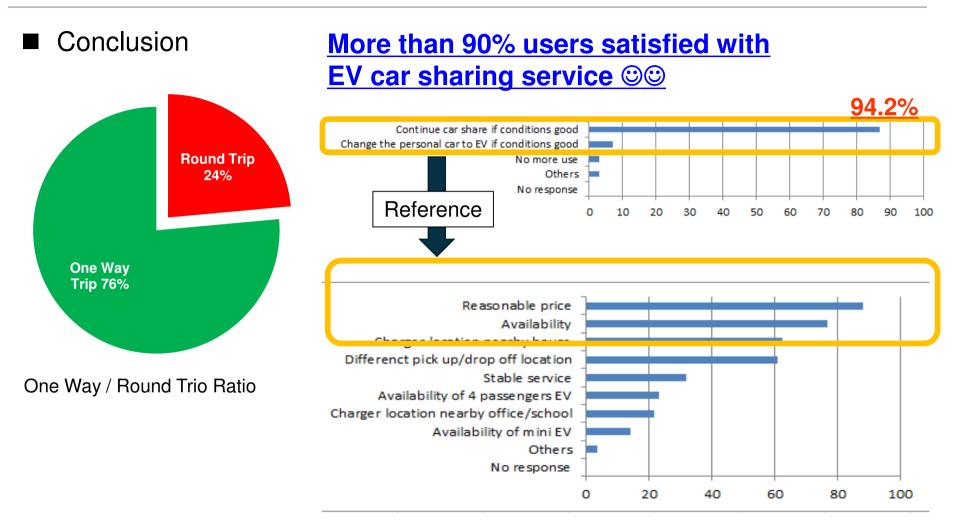
Example of the study

Drive data shows which charging station is popular and needs to be well equipped.

マップチャート







This POC indicated that the user's preference on "One way type car sharing" is strong and the service can coexistent with the other transportation services, such as Bus or Rail.



| | What we learned |
|---|---|
| 1 | EVs' charging trend |
| 2 | Construction of EV charger management system |
| 3 | EVs functionality in rough environment |
| 4 | EVs as a tool to travel from city to city |
| 5 | EVs' effect to save the environment |
| 6 | Demand response and people's behavior |
| 7 | High demand for one way car share |
| 8 | Positive idea toward EVs (with some conditions) |

Conclusion



The cutting edge luxury EV now will travel 550km at one charge. NEDO* predicts that the affordable EV will reach this level by 2030. It is clear that we are heading to the EV society.

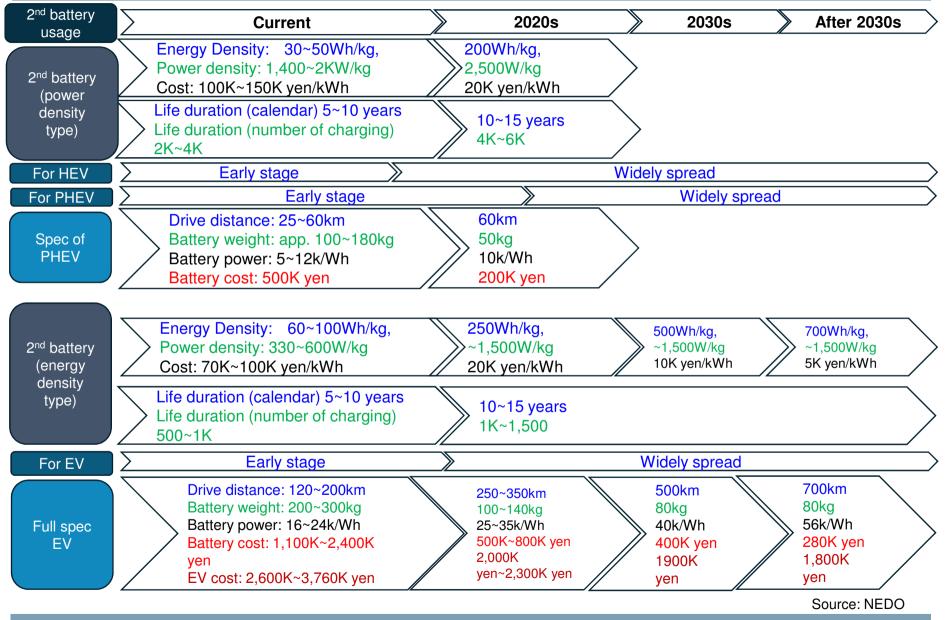
However, due to their big demand of the electric power, EV fleet without the power management could cause the power supply shortage or require the bigger supply infrastructure. Therefore, sophisticated management system is required.

MHI has the experience and the know-how of the EV fleet management though these four POCs. We can say that the technology for EV society is ready now.

*Japan research institute: New Energy and Industiral Technology Developmant Organization

Reference (Battery Roadmap)





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