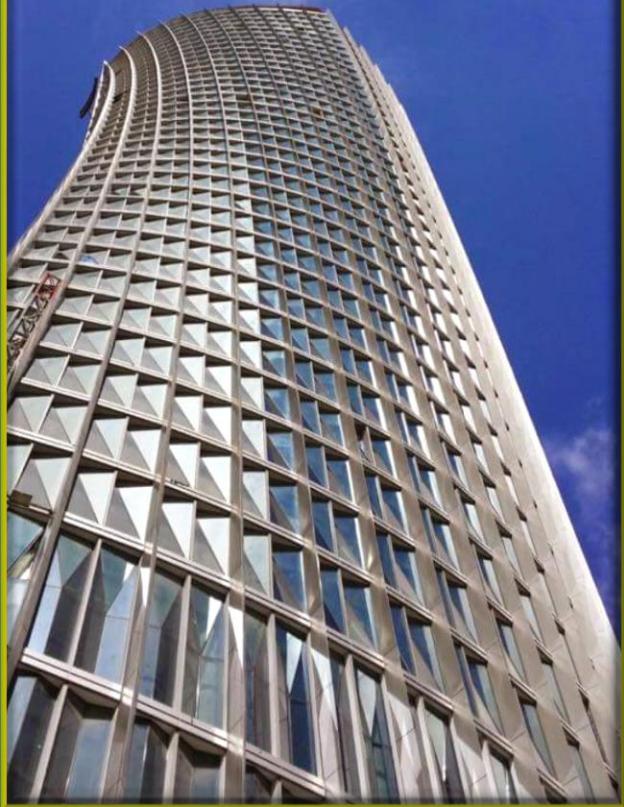




**NEGARAKU**



# **PERANAN DAN PENGARUH MEDIA SOSIAL – JKR WAY**

*Selangkah Sederap Dengan  
Kepimpinan Negara*

Bahagian Komunikasi Korporat,  
Cawangan Dasar dan Pengurusan Korporat,  
JKR Malaysia



## SOCIAL MEDIA HAS OPENED UP GOVERNMENT AND POLITICS

Thursday February 28th, 2013 | Blog



21 Nov 2010

Last month, the release of a global study revealed that **Malaysians are the heaviest users of social networks worldwide and have the most social network friends on average**. Considering our modest population size, and that broadband penetration in the country is still growing, our readiness to embrace social media and build our online social network **reflects a high degree of acceptance among connected Malaysians towards others**.

Should we be content with this recognition? It is a good achievement for us, but I believe we have the ability to transform it into a greater one.

The internet is driving change in every part of our lives. It is a giant, ever-changing repository of information that anyone with a connection can access, enabling instant communication between individuals and groups across nations and continents. And **It is unleashing creativity and collaboration in ways that have never before been possible**.

**In the new world of social media it's a case of adapting or being left behind.** That means people and organisations in positions of power must approach social media with an open mind. It also means the rakyat must be forward-looking in seizing the opportunities it provides – and the Government has a responsibility to help them to do so.

# AN ONLINE JOURNEY WITH NAJIB RAZAK



Prime Minister Najib Razak is among the most engaging government leaders on social media. With a following exceeding 1 million each on Facebook and Twitter, join Najib Razak in 2013 on the next steps of his online journey



1Malaysia.com.my goes online  
1Malaysia.com.my and blog



Najib Razak on Facebook  
[facebook.com/NajibRazak](https://www.facebook.com/NajibRazak)

2008

SEP



First tweet  
@NajibRazak

2009

OCT



First YouTube video posted  
[youtube.com/user/NajibRazak](https://www.youtube.com/user/NajibRazak)

JAN

NOV



First contest on 1Malaysia website  
produced this winning photo  
[1malaysia.com.my](http://1malaysia.com.my)

# PM ONLINE JOURNEY



## Tea gathering

For the first time, online followers were invited to a tea party at Seri Perdana



## Criticised Israeli attack on humanitarian convoy

Najib Razak reinforced on Twitter his statement condemning the assault by the Israeli army on the aid flotilla carrying Malaysian citizens



## Mari Berjumpa Mari Berhubung

Online followers got a chance to meet Najib Razak in several small personal gatherings across the country



## Najib Razak on Google+

[plus.google.com/NajibRazak](https://plus.google.com/NajibRazak)

# 2010



JAN

MAR

JUN

# 2011



JAN

MAR

JUN



Mohd Najib Tun Razak

@najib Razak

It's been a difficult weekend for all. I share your outrage. We must stand united & not allow these incidents to break us.  
#ChillBarbers v th

[Reply](#) [Retweet](#) [Favorite](#) [Report](#)

## Responding to the church attacks

Najib Razak used Twitter to condemn the arson attacks on several churches around Kuala Lumpur



## Cat lover

Najib Razak posted a photo of his new kittens and received over 500 name suggestions

# 2012



JAN

APR



## Ah Jib Gor on Facebook

[facebook.com/ahjibgor](http://facebook.com/ahjibgor)

# PM ONLINE JOURNEY

Najib Razak on Google+  
[plus.google.com/Najib Razak](https://plus.google.com/NajibRazak)



**1,000,000 Twitter Followers**

A milestone on Twitter, making Najib Razak one of the most popular heads of government in the world on Twitter



Najib Razak on Instagram

[http://instagram.com/najib\\_razak](https://instagram.com/najib_razak)



**2,000,000 Twitter Followers**



JAN

APR

MAY

OCT

NOV

DEC

2013

FEB

DEC

2014

MAY



JAN

APR

MAY

OCT

NOV

DEC

2013

FEB

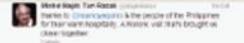
DEC

2014

MAY



**1,000,000 Facebook Likes**



@NajibRazak We also thank MY for paving the way for the Agreement. PH,MY now closer than ever. Looking forward to more bilateral cooperation

**"Twiplomacy" with global figures**



**#TanyaNajib Bajet 2013**

Took live questions from social media about the National Budget. The Google Hangout session drew over 100,000 views



**2,000,000 Facebook Likes**

# MEDIA SOCIAL TRENDS



# OUR PLATFORMS



Facebook adalah **platform utama JKR** untuk menyiaran berita, membuat promosi perkhidmatan yang telah dilaksanakan, perancangan dan bahan-bahan edukatif untuk meningkatkan **imej dan persepsi** rakyat kepada JKR.



Youtube digunakan sebagai Repositori bagi video-video yang dihasilkan. Link kepada video-video ini beserta makluman mengenai matlamat dan tujuan video dihasilkan di kongsikan di Facebook, Twitter dan Blog JKR.



Twitter adalah platform popular bagi YAB PM dan Menteri-menteri kabinet. YBM Kerja Raya adalah yang paling aktif dan berpengaruh di Twitter Malaysia. DS KPKR dan TKPKR (Infra) juga menggunakan dengan meluas. Ia untuk segera maklumkan aktiviti dan pandangan bagi menguasai persepsi semasa.



Ini adalah platform yang amat digemari oleh generasi-generasi muda sekarang dan golongan artis. Setakat ini JKR kurang berkesan di sini. Menteri yang paling berpengaruh di sini adalah YB Brig Gen Khairi Jamaluddin.



Ini adalah platfrom terbaru JKR sebagai Blog Rasmi. Setakat ini ia dikhususkan untuk muatnaik 'Expert Materials', iaitu; yang mendalam dari segi kupasan teknikal sebagai satu wadah untuk menarik golongan-golongan intelek dan profesional.

# Lajakan Dalam Promosi

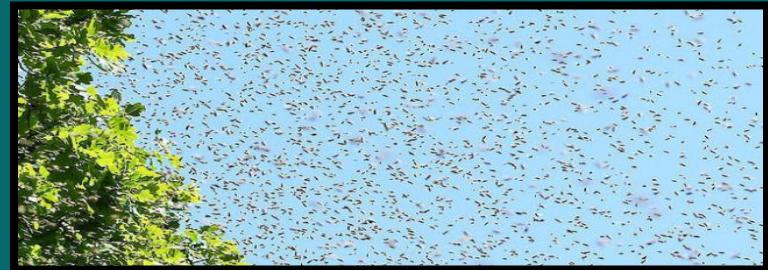
## Tipping Point

In his best-selling book, *The Tipping Point*, Malcolm Gladwell has popularized the concept of social epidemics, the social changes brought about by sudden changes in human behavior caused by products or ideas that disseminate and spread like infectious diseases and shape history. “If we understand the way in which social epidemics, such as crime waves and fashion fads, reach critical mass – what epidemiologists call the *tipping point* – we can shape history...”.<sup>i</sup>

The term “tipping point” refers to the moment of critical mass, the threshold, the

## Buzz Psychology

Eg:  
Lando



Like a swarm of bees - unstoppable

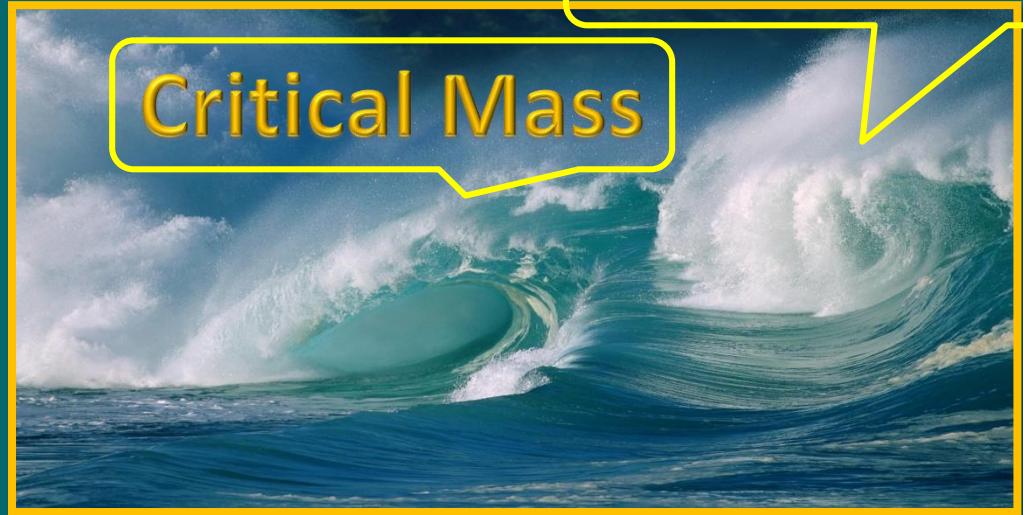
# Mengekalkan Lajakan

Momentum

Tipping Point



Critical Mass



Promosi

Promosi

Promosi



Got wave, will surf. No wave no game

# Pengiktirafan Terhadap Usaha JKR

13 APRIL 2015

Dato' Adanan

KSN praised JKR in KSKP mtg today for being among those very active in social media. Syabas Ir Razali & team.

4:42 PM

15 Jul 2017

[15/07, 12:26 p.m.] Dato' Sri Ir. Dr. Roslan Md Taha KPKR:

As salam dan Selamat Tengah Hari. Semasa penutupan Pemukiman Perkhidmatan Awam PPA2 tadi, **YAB PM mention JKR dan KKR kementerian yg sangat aktif dlm sosial media**. Syabas semua.

**Beliau sarankan kita sekurang2nya boleh RT, Like atau komen**

**ringkas**. Keep it Up semua. Juga teruskan KPI2 kita termasuk semua Pengarah/JD turun padang selesaikan masalah di peringkat masing2 & **tingkatkan touchpoint spt RKB, Sek Daif & projek2 infra. Feel Good Factor must be there.**

18 Jul 2017

[18/07/2017, 7:50 a.m.] Dato' Sri Ir. Dr. Roslan Md Taha KPKR:

Semalam JKR dipuji lagi sbg **Jab yg terbaik guna media sosial dan share aktivities kpd orang ramai**. Continue all these good initiatives esp during the next 3-6 mths.

# Pendekatan Mengguna Media Sosial

## DAMAGE CONTROL

- Aduan Berulang
- Persepsi Negatif
- Ketidakpuasan Hati
- Pelanggan Lari

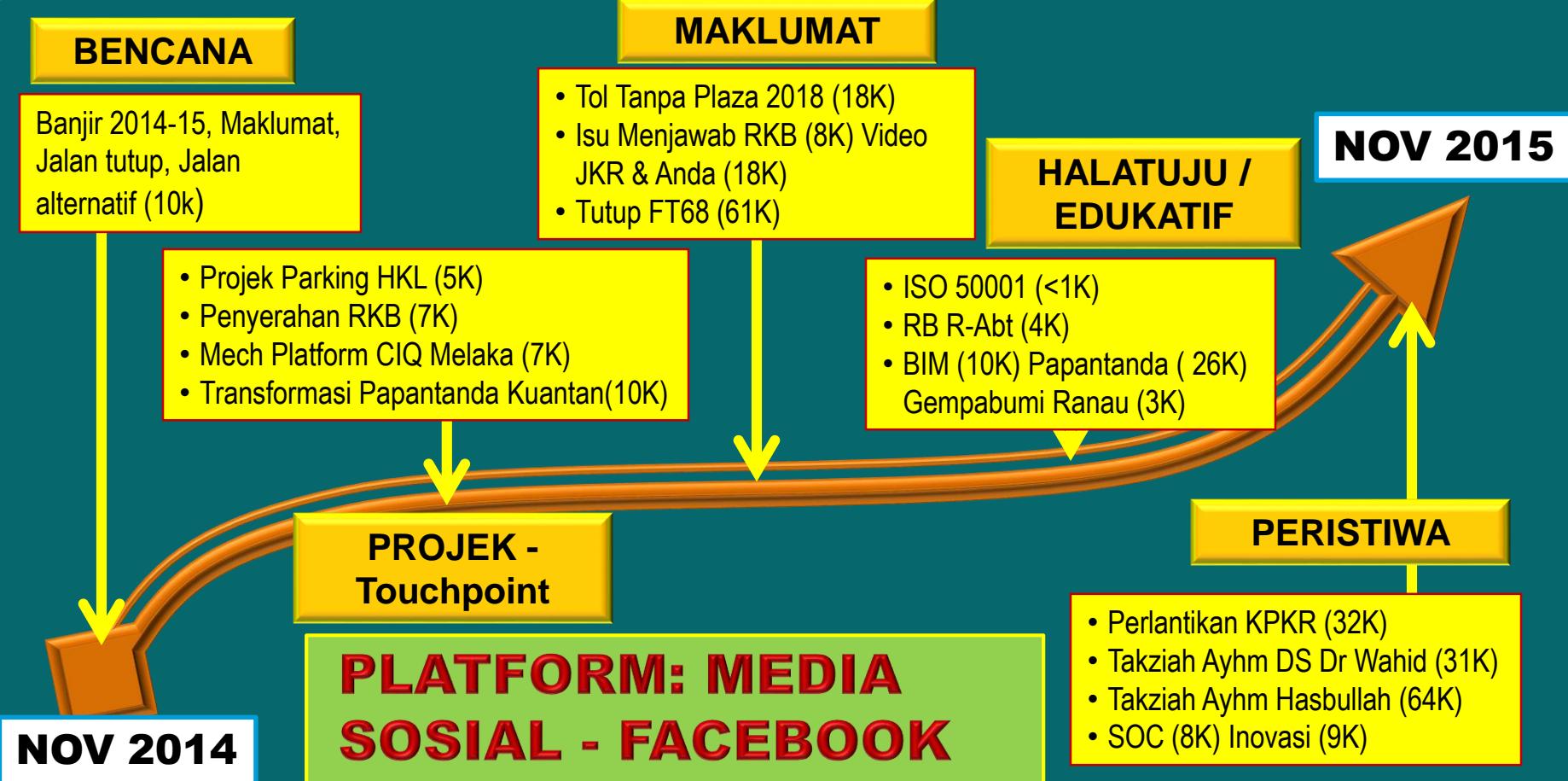
## PENINGKATAN IMEJ

- Pencapaian JKR
- Touch Point
- Feel Good, We Care
- Produk Cawangan

## PENGUKUHAN IMEJ

- Strategic Plan
- Competency
- Teknologi Terkini
- Mesra Rakyat

# PERJALANAN PROMOSI FACEBOOK



## Info Rakyat

Pembukaan  
FT04 Grik-Jeli  
5/1/15 -83.3K

## Info Rakyat

Banjir 2014-  
15,  
Maklumat,  
Jalan tutup,  
Jalan  
alternative,  
10K+

# JKR Promosi Waves

## Touch point

Takziah ktgn JKR  
Mati Kemalangan  
27/3/15 -13K

Parkir HKL  
9/3/15 -5.7K

Critical Mass  
2015

## Feel Good

Video JKR dan  
Anda  
17/4/15 -18.9K

## Touch point

Rumah Kekal  
Banjir  
12/4/15 -7K

## Info JKR

Perlanlantikan  
Datuk Adanan  
sebagai KPDR  
30/6/15 -32.2K

## Feel Good

Transformasi  
Papan Tanda  
Kuantan  
23/4/15 -10.3K

## Info Rakyat

Laluan Alternatif  
Musim Perayaan  
11/7/15 -33.9K

Maklumat Papantanda  
25/9/15 26K

## Edukatif

TIPPING  
POINT 2015

- Pasca Banjir <3K,
- majority <1K

2014

2015

# JKR Promosi Waves

Info Rakyat

## Touch Point

YB MKR istihar  
'zero potholes'  
15/2/16 –  
32.3K

## Info Rakyat

Infografik 15  
Saluran Aduan:  
26/2/16 –  
23.7K

## Touch point

Video Projek Pusat  
Permata Autisme  
02/4/16 - 3K

## Info JKR

Kenyataan Media  
Isu turap jalan  
7/4/16 -45.2K

## Bantuan Rakyat

Mohon bantuan  
darah O -ve  
5/5/15 - 23.9K

## Info JKR

Artikel warga di  
Majalah Sains  
13/5/16-  
24.1K

Panduan R-Abt  
12/7/16 -222K

## Info Rakyat

## Edukatif

Geoteknik: Kerosakan  
tipikal apron  
26/7/16 - 19.2K

Laluan Alternatif elak  
kesesakan  
9/9/16 - 85.4K

## Edukatif

Geoteknik:  
Pembaiakan  
17/10/16 – 85K

Larangan Penjawat  
Awat terbabit Demo  
16/11/16 – 42.1K

## Info Rakyat

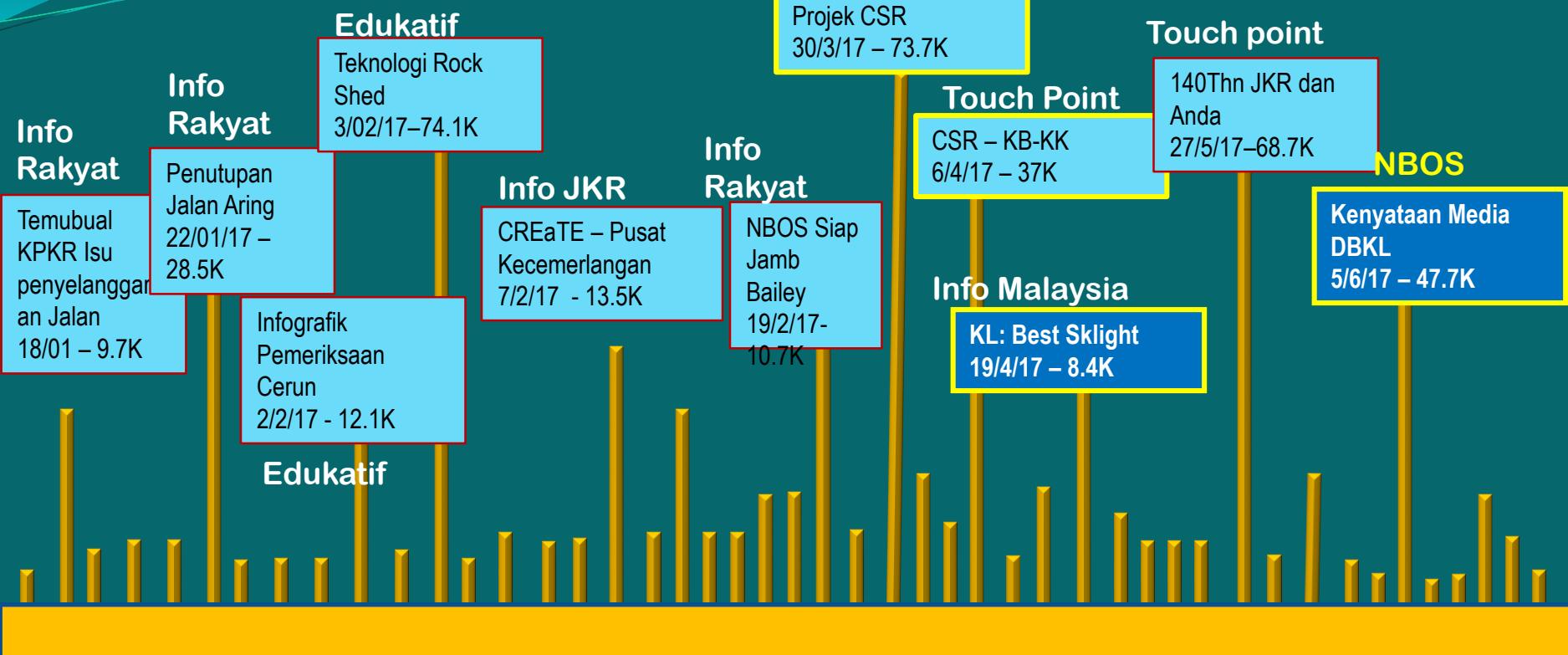
## Key

Best performing  
Promosi

2016

- Berita perasmian MKR 7/12/16 – 8.9K
- Keberangkatan Pulang YDP 12/12/16 – 7.1K
- Keistimewaan RB MKR 19/12/16 – 22.6K

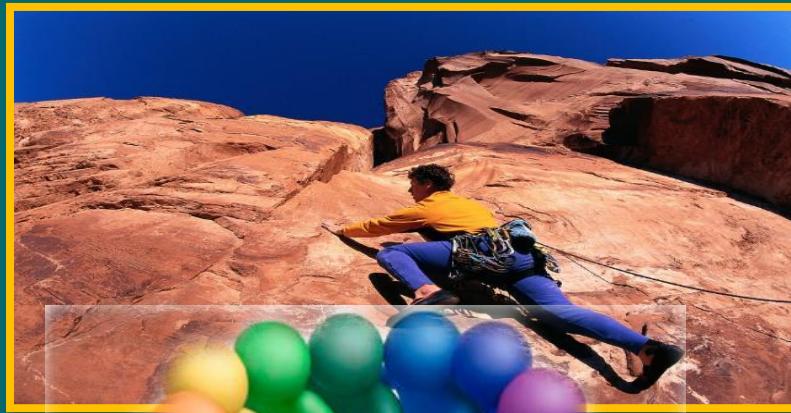
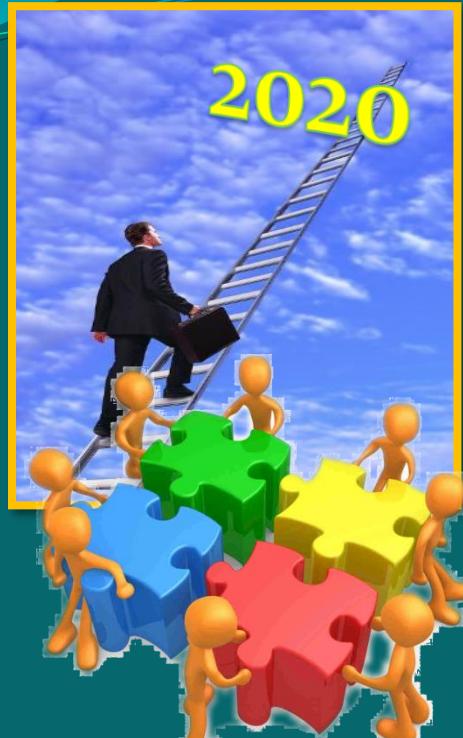
# JKR Promosi Waves



2017

- Kaerah Pembajikan Pothole 6/6/17 – 70.4K
- Expert: CCC Vs CPC 10/06/17 – 47.1K
- Video Rawang By-Pass 4/7/17 – 52.8K

# CABARAN PROMOSI



Resipi  
Kegagalan



**PROMOSI adalah USAHA BERPASUKAN –  
PASSION dan OWNERSHIP penggeraknya**

# PERANCANGAN PELAKSANAAN PROMOSI

Tindakan in-House BKK

Bersama JK  
Mempromosi  
JKR HQ

Penglibatan  
Negeri dan  
Daerah

Kerjasama  
dengan  
Swasta

Melangkaui  
Sempadan ke  
arena  
antarabangsa



FASA 1

FASA 2

FASA 3

FASA 4

FASA 5

2015

2016

2017

2018

2019

# JK MEMPROMOSI JKR, HQ



Media Perdana

Konvensyenal

Selepas  
Mesra Rakyat



Rakan JKR

*Belum dilancarkan*

Konsep JKR =  
Rakan Rakyat



Saluran Media Sosial



Flipbook adalah media baru yang sedang dikaji untuk kongsi detik dan pengalaman, bahan-bahan promosi serta dokumen

# PERJALANAN PROMOSI

## TAHAP 1

Latihan



Bahan Promosi  
oleh Cawangan

Siaran Ikut  
Strategi oleh BKK

Sharing oleh  
Negeri / Daerah /  
KKR

Bimbingan

# PERJALANAN PROMOSI

## TAHAP 2

Latihan



JKR Negeri tubuhkan  
JK Mempromosi

Siaran mengikut  
Strategi JK  
Mempromosi  
Negeri

Sharing oleh  
Daerah / HQ

Bimbingan

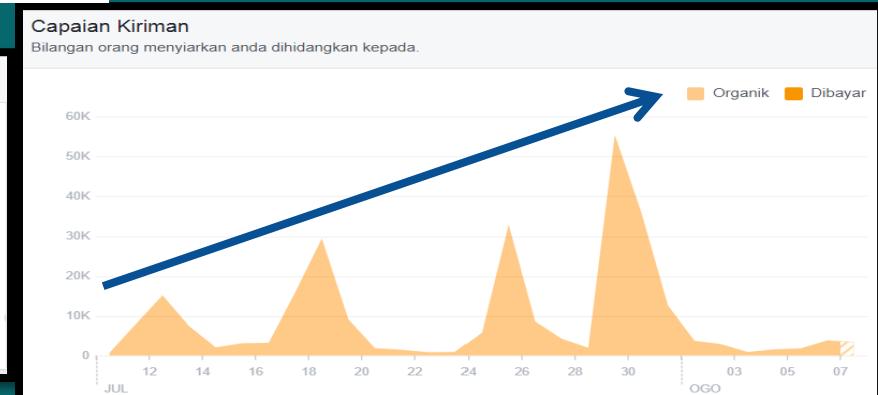


# **PERJALANAN PROMOSI TAHAP 3**

**TULAR  
SEMUA MEDIA**



# Pencapaian di Facebook Twitter





# TERIMA KASIH

Di sediakan oleh Bahagian Komunikasi Korporat  
Cawangan Dasar dan Pengurusan Korporat  
JKR Malaysia