

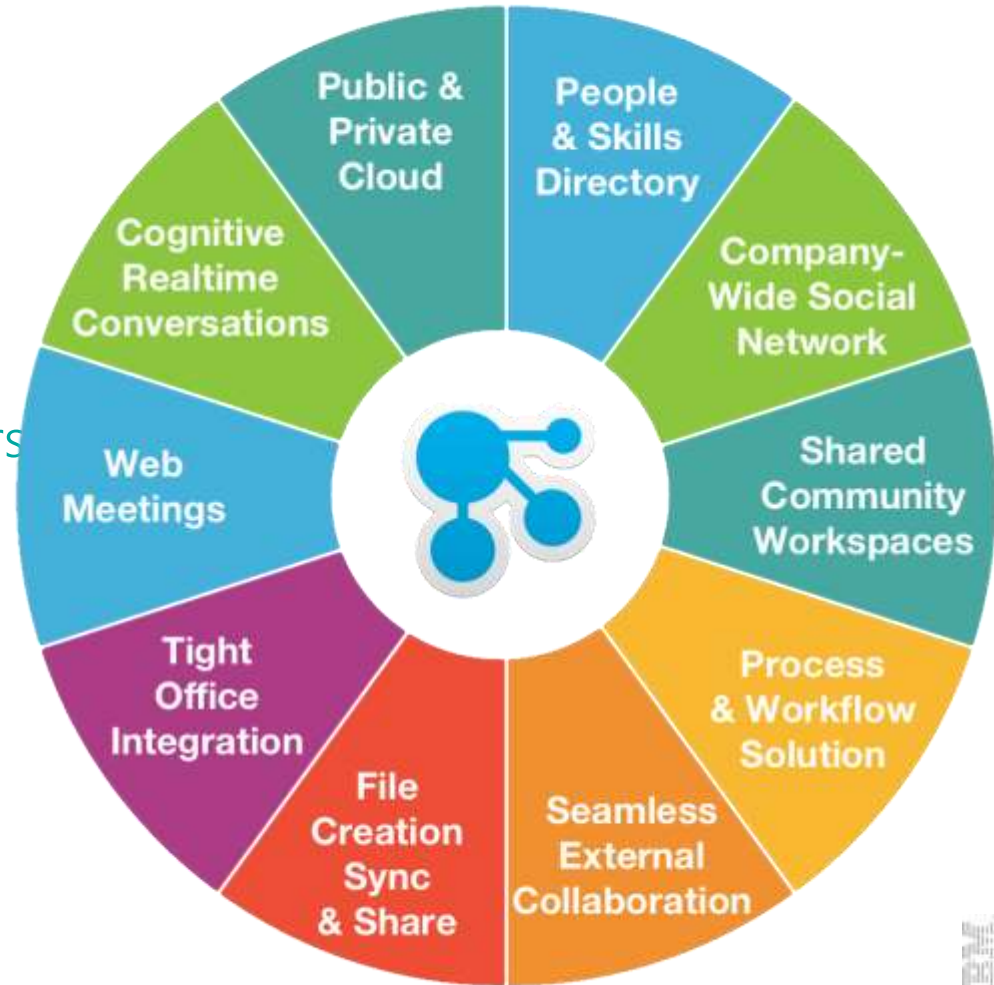
# What can IBM Connections do for my Business?

...and how do I get started?

# What is IBM Connections?

## One solution to:

- Unite your employees.
- Unlock knowledge & experience.
- Work more closely with customers
- Reduce duplication.
- Save on travel.
- Find the right people.
- Bring augmented intelligence to your work.



# What can I use Connections for?



Operations

Product Development

Human Resources

Customer Service

IT

Sales

Finance

Marketing

# Where Can I Use Connections?

## Personal

Secure File Sharing

Task & Project Management

Communicating Progress & Issues

Working with Customers

## Team

Information Organization

Task & Project Management & Co-Ordination

Publicizing Activities

Working with Customers and Suppliers

## Department

Innovating new processes, procedures, products, ideas

Capturing Experience and Knowledge through collaboration

Finding & supporting the right skills

Department "Front Window" of Services

## Enterprise

Social Learning

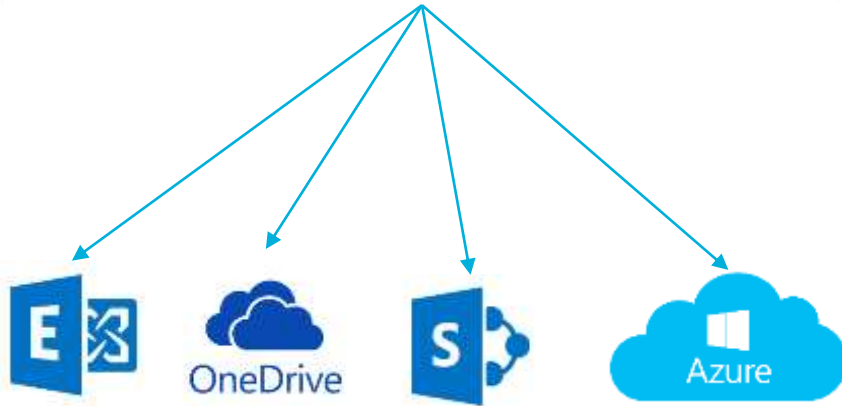
Standardizing Processes & Documents

Managing On-Boarding and Off-Boarding Staff

Corporate Intranet with Social Capabilities



# Microsoft Strategy vs IBM's



**Data in at least four different locations**



- Activities
- Wikis
- Blogs
- Ideation Blogs
- Files
- Bookmarks
- Forums
- Media Galleries



- Video / Audio Web Meetings
- Screen sharing
- Instant Messaging



- Online Document Editing (Spreadsheets, Word Processing, Presentation)
- File Synchronization
- Mobile Access
- People & Profile

**All data in one place**



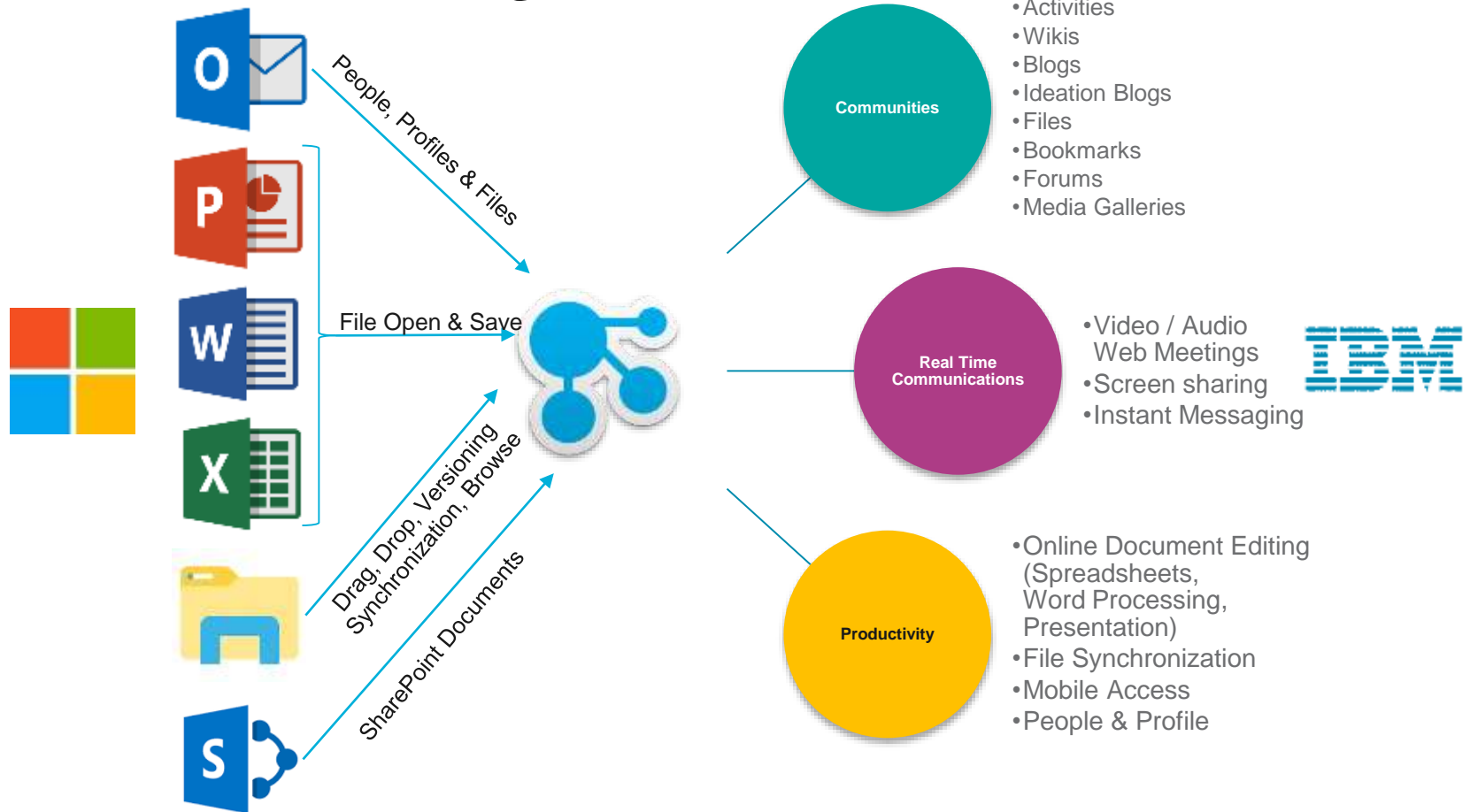
# Microsoft Strategy vs IBM's

Office 365 E3	IBM Connections S1
Mail (Outlook)	IBM Verse (Outlook compatible)
Calendar (Outlook)	IBM Verse
People	Profiles
Yammer	IBM Connections social capabilities
OneDrive	Files
Tasks	Activities
Sites	Communities
Word, Excel & PowerPoint Online	IBM Connections Docs
Meetings	IBM Connections Meetings

**All data in one place**











# IBM Connections Integrates with Office



IBM's solutions **deliver** on the  
promise of a **better**  
collaborative working  
**environment** both inside your  
organization and outside, with  
the tools you **already know**.



# Who can use IBM Connections & Engagement Center?

								
	Operations	Finance	Sales	Customer Service	Marketing	Human Resources	Information Technology	Product Development
 Secure File Sharing	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files	Workgroup & Departmental Sharing of Files
 Improved Business Comms.	Service Statuses Outage Notifications Upgrade Info. Feedback on change	Annual Reports Quarterly Bulletins Stockholders Liaison	Recent Wins Pricing Strategies Department News	Customer Testimonials Department News Current Service Issues	Upcoming Campaigns Campaign Testing Department News	Employee Recognition Policy Announcements	IT News Service Notifications Department News	Product Data Sheets Product Announcements Department News
 Better Knowledge Capture	Operational Experience Capture Feedback & Improvements	Case Discussion Experience Capture	Opportunity Information Exchange Proposal Sharing	Issue Resolutions Technotes	Campaign Feedback Resource Tracking Feedback Collection	Staff Feedback Surveys Operational Experience	Q&A on faults Systems Knowledge	Product Development Lifecycle Experience
 Improved Project & Issue Mgt	System Alterations Change Management	New Procedure Implementation	Sales Campaigns	Critical Situations Management New System Implementation Issue Tracking	Upcoming Campaigns	On-boarding Off-boarding Policy Reviews	System Deployment Change Management Fault Tracking	Product Development Lifecycle Implementation
 External Collaboration	Supplier Integration Customer Integration	Accounts Shared Networks Attorney Integration	Customer Extranets Customer Councils	Customer Extranets Customer Support	Focus Groups Advertising Agency Integration	On-boarding Off-boarding Alumnus	Supplier & Supply Chain Integration	Focus Groups Customer Panels Testers Suppliers
 Improve Learning Outcomes	Health & Safety Training Manual Handling Operations Procedures	Policy Training Procedure Training	Sales Strategies & Plays Product & Solution Briefing	Support Strategies Product Briefings Customer Intelligence	Upcoming Campaigns Campaign Testing	Employee Recognition Policy Announcements	Product Training Skills Acquisition	Product Data Sheets Product Announcements Skills Development
 Enhance Innovation	Health & Safety Improvements Production or Service Improvements	Cost Reduction Process Improvement	Sales Campaign Planning	Customer Feedback Delivery Improvements	Focus Groups Continuous Improvement Programs	Staff Feedback Operational Experience	Service Improvement Suggestions	Continuous Improvement Processes
 Standardize Processes	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements	Process Efficiency Process Quality Improvements

# Applying IBM Connections in Your Organization



## Solution Templates (click to view)



Sharing Files  
Securely



Knowledge  
Capture &  
Management



Corporate  
Communications



Managing  
Projects or  
Issues



Working with  
Customers &  
Suppliers



Social  
Learning



Driving  
Improvements  
on Innovations



Improving Quality  
by Standardizing  
Processes &  
Documents



# Sharing Files Securely Solution Template

Sharing Files  
Securely

## Reduce Costs & Errors

- One version of the truth.
- Automatic versioning.
- Automatic notification of changes to followers.

"Files all over the place - some on personal computers, others on servers."

## Mobile & Embedded Editing

- Simultaneous multi-person document editing, on computer or mobile.
- Office-compatible file formats for full compatibility
- Reduces the need for Office licenses

"People's email are their file servers"

## Social Synchronization

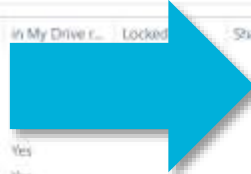
- Change tracking, commenting, likes all fully included
- Synchronization between devices of all or subset of documents.

"I don't want to put all our files in a public cloud. I don't know who has access."



Sharing Files Securely

Rich meta data about the file

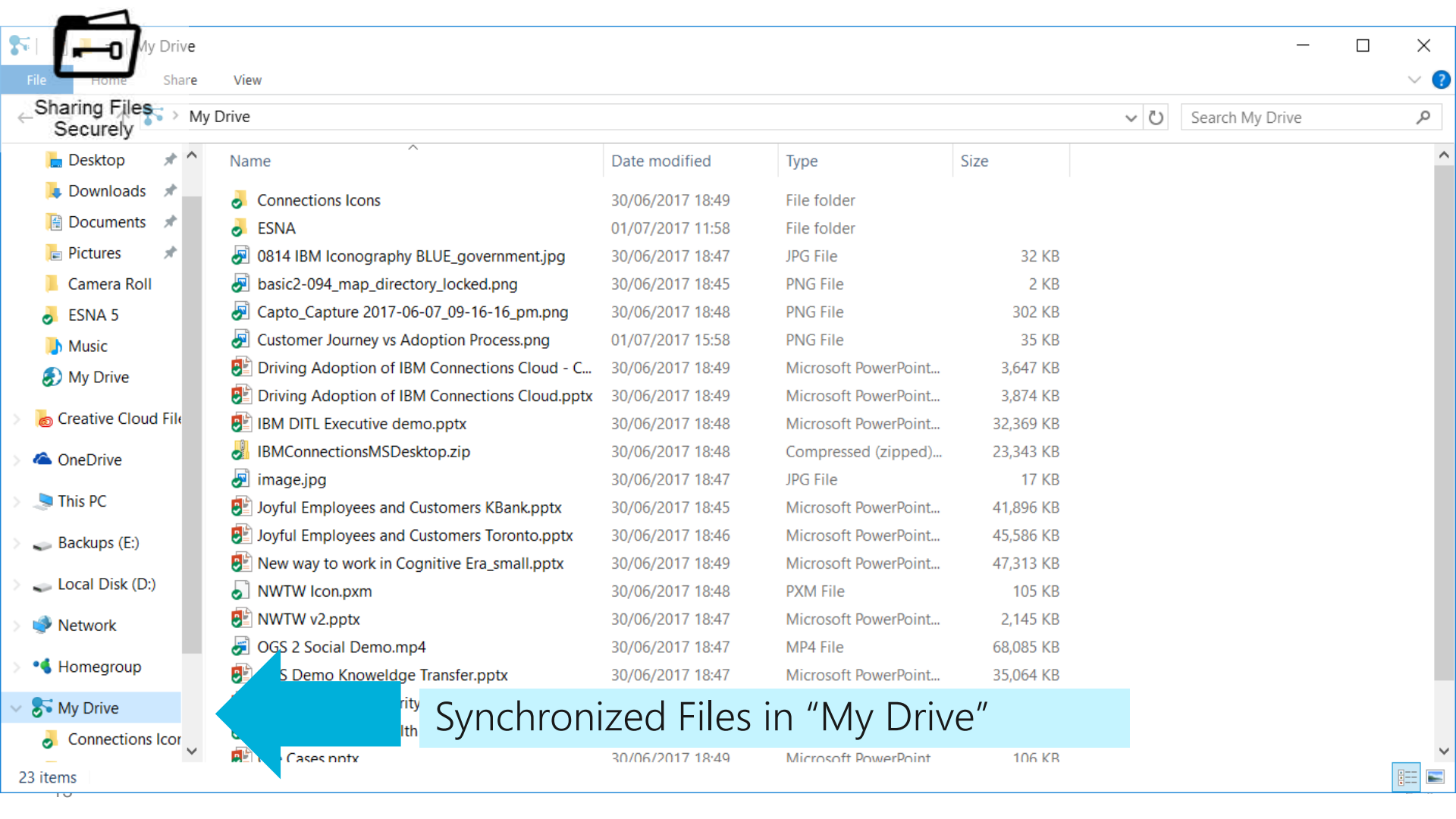


[https://www.vouchers.bt.com/offer/mobileclaim/?s\\_cid=con\\_FURL\\_mobileclaim](https://www.vouchers.bt.com/offer/mobileclaim/?s_cid=con_FURL_mobileclaim)



Access Folders like a Network Share

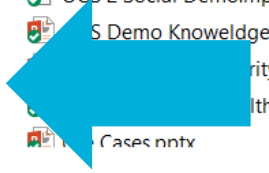
Name	In My Drive	Locked	Sharing	Updated	Downloads	Size	Type	Visibility
What Can IBM Connections Do for My Business.pptx	Yes		Private	04/01/2012 ...	1	1 KB	PNG File	External
What Can IBM Connections Do for My Business.png	Yes		Private	04/01/2012 ...	1	1 KB	PNG File	External
Use Cases.pptx	Yes	Alan Hamilton	Organization	30/06/2017 ...	29	106 KB	Microsoft Po...	Internal
tick-305245_1280.png			Organization	26/06/2017 ...		2 KB	PNG File	Internal
StatusUpdateBlue32_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External
StatusUpdateBlue24_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External
StatusUpdateBlue16_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External
Social Customer Health Check.docx	Yes		Private	10/04/2017 ...	1	156 KB	Microsoft W...	External
Social Business Maturity Curve- Customer Best Practices and Success Stori...	Yes		Private	09/05/2016 ...	1	62,982 KB	Microsoft Po...	External
SFlynn-NWTW-IntroVideo-Script.docx			Shared	25/06/2017 ...	2	15 KB	Microsoft W...	Internal
Presentation1.png			Organization	25/06/2017 ...	1	1 KB	PNG File	External
Picture5.png			Private	25/06/2017 ...		1,479,247 KB	CMPROJ File	External
OGS Demo Knowledge Transfer.pptx	Yes		Private	09/03/2017 ...	1	35,064 KB	Microsoft Po...	External
OGS 2 Social Demo.mp4	Yes		Private	27/02/2017 ...	1	68,085 KB	MP4 File	External
NWTW v2.pptx	Yes		Private	02/05/2017 ...	1	2,145 KB	Microsoft Po...	External
NWTW Icon.pxm	Yes		Private	23/05/2017 ...	1	105 KB	PXM File	External
NoPhotoPerson128_32bit_preview.png			Private	04/01/2012 ...	1	2 KB	PNG File	External
NoPhotoPerson128_32bit_preview.jpg			Private	04/01/2012 ...	1	2 KB	JPG File	External
NoPhotoPerson64_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External
NoPhotoPerson64_32bit_preview.jpg			Private	04/01/2012 ...	1	1 KB	JPG File	External
NoPhotoPerson48_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External
NoPhotoPerson48_32bit_preview.jpg			Private	04/01/2012 ...	1	1 KB	JPG File	External
NoPhotoPerson32_32bit_preview.png			Private	04/01/2012 ...	1	1 KB	PNG File	External



Sharing Files Securely

- Desktop
- Downloads
- Documents
- Pictures
- Camera Roll
- ESNA 5
- Music
- My Drive
- Creative Cloud Files
- OneDrive
- This PC
- Backups (E:)
- Local Disk (D:)
- Network
- Homegroup
- My Drive
- Connections Icons

Name	Date modified	Type	Size
Connections Icons	30/06/2017 18:49	File folder	
ESNA	01/07/2017 11:58	File folder	
0814 IBM Iconography BLUE_government.jpg	30/06/2017 18:47	JPG File	32 KB
basic2-094_map_directory_locked.png	30/06/2017 18:45	PNG File	2 KB
Capto_Capture 2017-06-07_09-16-16_pm.png	30/06/2017 18:48	PNG File	302 KB
Customer Journey vs Adoption Process.png	01/07/2017 15:58	PNG File	35 KB
Driving Adoption of IBM Connections Cloud - C...	30/06/2017 18:49	Microsoft PowerPoint...	3,647 KB
Driving Adoption of IBM Connections Cloud.pptx	30/06/2017 18:49	Microsoft PowerPoint...	3,874 KB
IBM DITL Executive demo.pptx	30/06/2017 18:48	Microsoft PowerPoint...	32,369 KB
IBMConnectionsMSDesktop.zip	30/06/2017 18:48	Compressed (zipped)...	23,343 KB
image.jpg	30/06/2017 18:47	JPG File	17 KB
Joyful Employees and Customers KBank.pptx	30/06/2017 18:45	Microsoft PowerPoint...	41,896 KB
Joyful Employees and Customers Toronto.pptx	30/06/2017 18:46	Microsoft PowerPoint...	45,586 KB
New way to work in Cognitive Era_small.pptx	30/06/2017 18:49	Microsoft PowerPoint...	47,313 KB
NWTW Icon.pxm	30/06/2017 18:48	PXM File	105 KB
NWTW v2.pptx	30/06/2017 18:47	Microsoft PowerPoint...	2,145 KB
OGS 2 Social Demo.mp4	30/06/2017 18:47	MP4 File	68,085 KB
S Demo Knoweldge Transfer.pptx	30/06/2017 18:47	Microsoft PowerPoint...	35,064 KB
Cases nptx	30/06/2017 18:49	Microsoft PowerPoint	106 KB



Synchronized Files in "My Drive"

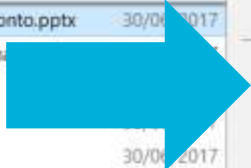


# Sharing Files Securely

Windows Explorer window showing 'My Drive' with a context menu open over the file 'Joyful Employees and Customers Toronto.pptx'. The context menu includes options like 'Open', 'Share with', 'Delete', and 'Properties'. The 'IBM Connections' option is highlighted.

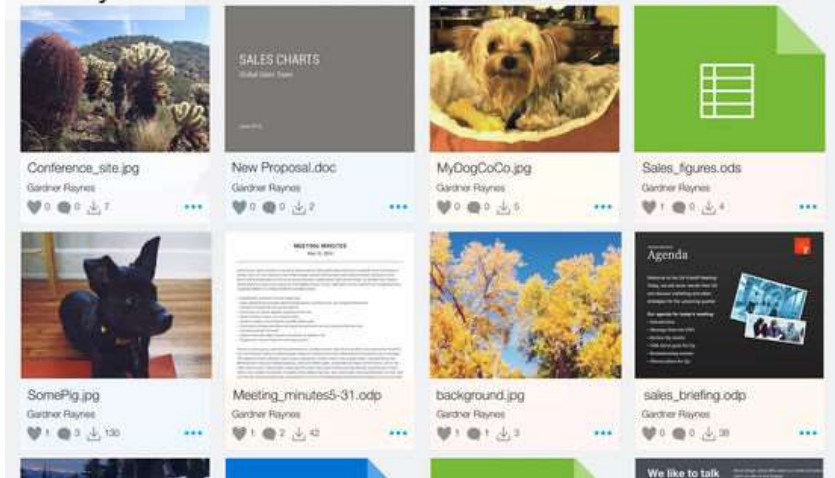
Secondary context menu for 'Joyful Employees and Customers Toronto.pptx' showing options like 'Sync up to date', 'View sync issues...', 'Open in browser', 'Lock', 'Unlock', 'Share...', 'Stop External Sharing', 'Sharing Details...', 'View previous versions...', 'Remove from My Drive', 'Delete from Server', and 'Links'. The 'Open in browser' option is highlighted.

Document Actions from Windows Explorer





Sharing Files Securely



Rich Mobile Experience



Mobile multi-user simultaneous document editing.



Sharing Files

Securely

Greenwell Product Launch Overview

File Edit View Insert Format Table Team Tools Help

100% Title Arial 30 b

Full productivity suite including word processor, spreadsheet & presentations, all Office Compatible, all multi-user, simultaneous editing, all browser-based.



# Greenwell Product Launch



## Product Design strategy 2016

Frank Adams

Greenwell has been adding a new Product design is cross-functional, knowledge-intensive work that has become increasingly important in today's fast-paced, globally competitive environment. It is a key strategic activity in many firms because new products contribute significantly to sales revenue. When firms are able to develop distinctive products, they have opportunities to command premium pricing. Product design is a critical factor in organizational success because it sets the characteristics, features, and performance of the service or good that consumers demand.

90% of your users probably don't need Microsoft Office, so why pay for it?



All Comments



Frank Adams  
Today at 2:22 PM

Are we going to talk about our new revenue with the team



Lucille Suarez  
Today at 4:22 PM

Yes - critical that we get everyone on the same page quickly



Lucille Suarez  
Today at 2:22 PM

@Frank Adams These are the new changes we talked about



# Knowledge Capture & Management Solution Template

## Capturing Experience

- Through forums and Q&A experts can provide answers to business problems, thus capturing the knowledge for the future.
- All content is fully searchable.

## Tagging

- Knowledge Managers can curate and tag content to provide additional context.

## Social Features for Formal Content

- Using a program of engagement such as structured Q&A allows previously-hidden tacit knowledge to become explicit.

"We have to keep re-inventing the wheel as we have no central place to put our information"

"I am worried about losing the experience of the people who are retiring"

"People who don't get the emails, don't know about stuff happening, so we send way too many emails"



## Updates

Mentions

My Notifications

Action Required

Saved

My Page

Getting Started

Share Something: update your *status*

I'm Following

Status Updates

Discover

View/Refresh updates for people and things you are following, and responses to your content All

Amy Jones13 edited a file.



Save this • Stop Following

21h ago

Amy Jones13 created a blog entry named [Design Verification Process](#) in the [Projects](#) blog.

Save this • Stop Following

22h ago

Amy Jones13 created a blog entry named [Customer Requirements Uploaded](#) in the [Projects](#) blog.

Save this • Stop Following

22h ago

Amy Jones13 created a topic named [Design Verification Process](#) in the [Projects](#) forum.

Could someone advise what the approval and verification process is for the design?

Knowledge workers can locate and share information in a customized home page, combining both structured and unstructured information.

Everyone

Add a File

Post

Cancel

## Recommend

“ Our New CID  
1 related person“ THINKDESK Tutoia (Brazil) is LIVE and officially opened  
1 related person🔊 Use of Whatsapp - Is Whatsapp approved for Business use ? is - making business calls / text messaging and discussing IBM / client confidential information?  
1 related tag  
1 related person“ Global Consumer  
2 related people“ IC Next - Orient  
1 related person

1 - 5 of 15

[Previous](#) | [Next](#)

Save this + Stop Following

22h ago



Amy Jones13 created a to-do item named Discuss Planning Requirements with Client in the Project Alpha activity.

Save this + Stop Following

22h ago



Amy Jones13 created a to-do item named Review Local Authority Regulations in the Project Alpha activity.

Save this + Stop Following

22h ago



Amy Jones13 created a to-do item named Review Statutory Guidelines for Design in the Project Alpha activity.

Save this + Stop Following

22h ago



Amy Jones13 created a to-do item named Complete Design Verification Report in the Project Alpha activity.

IBM Connections and Engagement Center work together to present digital workplace and people information in one solution.



Amy Jones13 created a blog entry named Welcome to the Project Management Template in the Projects blog.

Save this + Stop Following

22h ago



Amy Jones13 created a wiki page named Project Procedures in the Projects wiki.

Project Procedures

Save this + Stop Following

23h ago



Amy Jones13 created the Projects community blog.

## Your Reading List

There are no bookmarks in this view. Follow the link below to create new bookmarks or add existing ones to your own list.

[Go to your Bookmarks page](#)

## Latest Ideas



Dress-down Fridays - are they worth keeping?



Should we introduce an employee of the month competition?

[more ideas](#)

## Locate a Colleague

You have no people in your network. Inviting people into your network allows you to track updates they make within IBM Connections. You can search for people you know in Profiles and invite them to join your network.

[Go to your profile](#)

## Community Knowledge

**My Sample Community**  
Amy Jones13 | Today at 11:44  
[Feeds](#) | [Bookmarks](#) | [Forums](#)

**Managing Projects and Issues**  
Amy Jones13 | Yesterday at 14:23  
[Feeds](#) | [Bookmarks](#) | [Forums](#)

**My Great Dev Project**  
Amy Jones13 | Yesterday at 13:01  
[Feeds](#) | [Bookmarks](#) | [Forums](#)

Viewing 1-3 of 9 communities [Previous](#) | [Next](#)



Profiles

MY PROFILE MY NETWORK DIRECTORY



**Amy Jones2**  
IBM Employee  
IBM Software Group  
Westford, Massachusetts, United States  
1-678-399-0000  
ajones2@inet.ibm.com  
Assistant: EB User2  
Local Time: 09:44

- Send Email
- Chat
- Invite to My Network
- Follow
- Share a File
- Download vCard

People are at the heart of the system. You can find their information, files, interactions, reporting chain and so much more from the Profile.

Tags

Add tag(s) to this profile  
Enter a tag as a single word with no spaces. Examples: human-resources, hiring\_manager, payroll.

Things in Common

- Communities (2)
  - IC Next Architecture
  - IC Next - Orient

Recent Updates Contact Information Background

Filter By: All

- Amy Jones2 and 2 others commented on Amy Jones6's message.
- Amy Jones6 Looking to find documentation on administration for the sales application - @Amy Jones1 can you help?  
1 Like • Comment • Repost  
JUL 30
- Amy Jones7 July 30 • Like  
@Amy Jones6 check out https://ibm.biz/9W8skd.html it has some resources that may help!
- Amy Jones2 July 30 • Like  
We should bookmark this into our sales community for future reference!

- Amy Jones2 commented on the Global Consumer blog entry in the IC Next - Orient blog.
- Amy Jones1

Contacts Us?



- How are you and Amy Jones1 connected
- How are Amy Jones1 and Amy Jones2 connected

Report-to Chain

- Amy Jones1
- Amy Jones2
- Full Report-to Chain
- Same Manager
- People Managed

Network

No network contacts are associated with this profile  
View All

My Links

There are no links yet for this profile.

Save this • Stop Following

22h ago

Your Reading List

Updates

Mentions

My Notifications

Action Required

Saved

My Page

Getting Started

I'm Following

Save this • Stop Following



Amy Jones13  
Project Alpha

Save this • Stop Following



Amy Jones13  
Project Alpha

Amy Jones13 created an Idea | Today at 11:44 am

Dress-down Fridays - are they worth keeping?

0 Vote - Undo

Open in Community...

Add a Comment

Post Comment

Using IBM Connections Engagement Center, users can remain in the conversation and in the context of their work, while still engaging with the content and participating in the discussion.

Complete Design Verification Report in the

22h ago

more ideas

Locate a Colleague

You have 0 people in your network. Inviting people into your network allows you to track updates they make within IBM Connections. You can search for people you know in Profiles and invite them to join your network.

Go to your profile



Amy Jones13 created an activity named Project Alpha.

Save this • Stop Following

22h ago





# CIO Share

CIO Share

OVERVIEW

RECENT UPDATES

STATUS UPDATES

MEMBERS

**FORUMS**

BOOKMARKS

FILES

BLOG

WIKI

MORE

Following Actions

Community Actions

## Topic Tags

### Find a Tag

and approved for business calls client confidential controls discussing do for how ibm is information? into is making messaging outside non-approved of or or over packaged out software text to use vulnerable whatsapp workstations

Cloud | List

Community Forums > Forum: CIO Share > Topic: Use of Whatsapp - Is Whatsapp approved for Business use ? ie - making business calls / text messaging and discussin...

Reply to Topic

No replies

1-1 of 1

Display: Conversations | By Date

Previous Next

Show Oldest first



Amy Jones  
8 Posts

### Use of Whatsapp - Is Whatsapp approved for Business use ? ie - making business calls / text messaging and discussing IBM / client confidential information?

Like

Jul 25 | Tags: and, approved, business, calls, client, confidential, discussing, for, ibm, is, information?, is, making, messaging, of, text, use, whatsapp | Add or Remove Tags

This question has not been answered yet.

H CIO, who can help me on this ? Is Whatsapp approved for Business use ? ie - making business calls / text messaging and discussing IBM / client confidential information? I was not able to find any ID where to send this question, hence posting here. Would be great if anyone could redirect this to the correct forum / person, many thanks!

Reply | Edit | Delete | Move | Lock Topic | Pin this Topic

Show: 10 | 25 | 50 | 100 items per page

Previous Next

Reply to Topic

Read for this topic

Knowledge discovery and capture are facilitated through blogs, comments, wikis, idea blogs and forums.



Search works across all information in Connections. It puts the people you need to work with first, but also searches all content.

Health and Safety



All Content

DIRECTORY



**Joint Health and Safety Committee** (Functional ID)  
jhsc@ca.ibm.com



**Andre Ourliac**  
Integrated **Health** Services - Global Delivery Center  
- EU **Safety** focal point  
ourliaca@fr.ibm.com



**Rodolfo Affonso Ferreira De Andrade Costa**  
**Safety** Technician  
rodcosta@br.ibm.com



**Andrew Richards** (Contractor)  
CBRE Manager, HSE (**Health, Safety, and Environment**)  
andrewr@ca.ibm.com

- All Content
- Activities
- Blogs
- Communities
- Files
- Forums
- IBM Directory
- Wikis
- Status Updates

## Health and Safety

Search

Filter by: All Results Apply

Rank my content higher Advanced Search

### Latest Status Update

View All (10)



Martin Jose Oliveros Ramirez, risks related to safety, health, and the and integrity, such as  
Jun 21 | Understanding Reputational Risk.ppt  
Status Update

For many file types, Connections can search within the file for the knowledge being searched for. It also searches comments, wikis, blogs, status updates, etc. In fact all content is searched.

### All Content Search Results

1-10 of 2000

Sort by: Relevance



[Building a Safer JLL Health and Safety Report 2016.pdf](#)  
Scott J. Smith | Jun 8 | Tags: #safety, safety, #safetyworks  
File: No description or summary for this result.



[JLL Health and Safety Report.pdf](#)  
Duke A. Daehring | Feb 1  
File: No description or summary for this result.



[Environmental Health and Safety in S4 HANA Overview.pptx](#)  
OLUSEUN O. OTULAJA | May 8  
Community > File: No description or summary for this result.



[ISO NWIP on Health software and health IT systems safety, effectiveness and security](#)  
Alexander J Vay | Aug 10, 2018  
Community > Forum > Topic: ISO/TC 215/ISC (Health Informatics) submitted a New Work Item Proposal

If you need to reduce the number of search results, use the content selection at the left to reduce the volume.

NWIP on "Health software and health IT systems safety, effectiveness and security" - Foundational principles, concepts, and terms





To help further refine the results, you can filter the contents by tags. The larger the text in the tag cloud, the more content there is.

You can also adjust the number of contributors of the knowledge.

Lastly, filtering by date can make finding relevant information more accurate.

The key is to have people contribute their knowledge so that others may find it.

Tags

1 2 2015 2016 archive **bluethx\_recipient** business collaboration conference **connections** dx engagement hana **health** healthcare ihs industrial innovation **patterns** presentation s/4 s4hana **safety** **shareexpertise** **social** social\_business unite watson **wave** world

Cloud | List

People

Joint Health and Safety Committee (Functional ID)

KYU B. RHEE

Silvina Soledad Barbich

Juan Pablo Curcho

Dates

- > 2017
- > 2016
- > 2015
- > 2014
- > 2013
- > 2012
- > 2011
- > 2010
- > 2009
- > 2008

pdf Scott J. Smith | Jun  
File: No description or s

pdf JLL-Health-and-Safet  
Duke A. Daehling | F  
File: No description or s

Environmental Health  
OLUSEUN O. OTULAJA  
Community > File: No d

ISO NWIP on Health s  
Alexander J Vey | Au  
Community > Forum > To

Joint Health and Safe  
Profile: No description a

年度健康安全培训 Ma  
Wang Yi Bei | Dec 2  
Community > Wiki > Pag

Health and Safety: Si  
Evan Grant | Jan 5  
Community > Blog > Ent

Maximo Health and S  
GEORGE J. LOUZEK |  
Community > Wiki > Pag

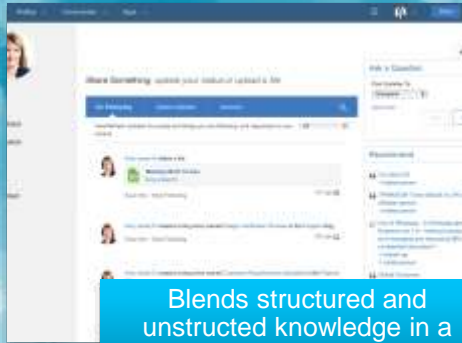
Maximo Health and S  
GEORGE J. LOUZEK |  
Community > Wiki > Pag

Maximo Health and S  
GEORGE J. LOUZEK |  
Community > Wiki > Pag

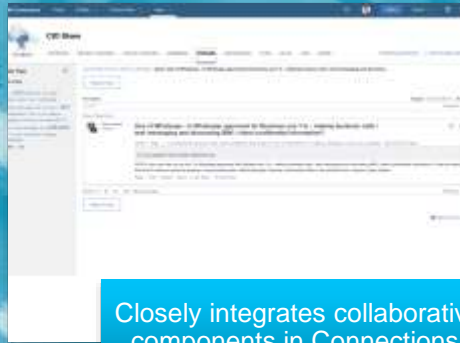


# Key Points

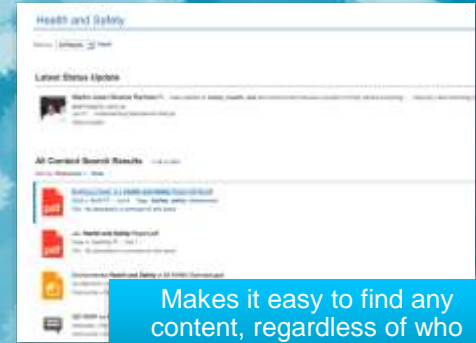
IBM Connections and Engagement Center can provide you with a customizable Digital Workplace which



Blends structured and unstructured knowledge in a single workplace.



Closely integrates collaborative components in Connections.



Makes it easy to find any content, regardless of who created it.



# Organizational and Executive Communications

## Company News Feed

- Blogs provide simple mechanism to communicate news.
- Encourage comments and feedback..

"We want to engage everyone more in discussion about key decisions in our organization"

## Multiple news sources combine

- Staff can follow multiple blogs & get updates automatically in their news stream.

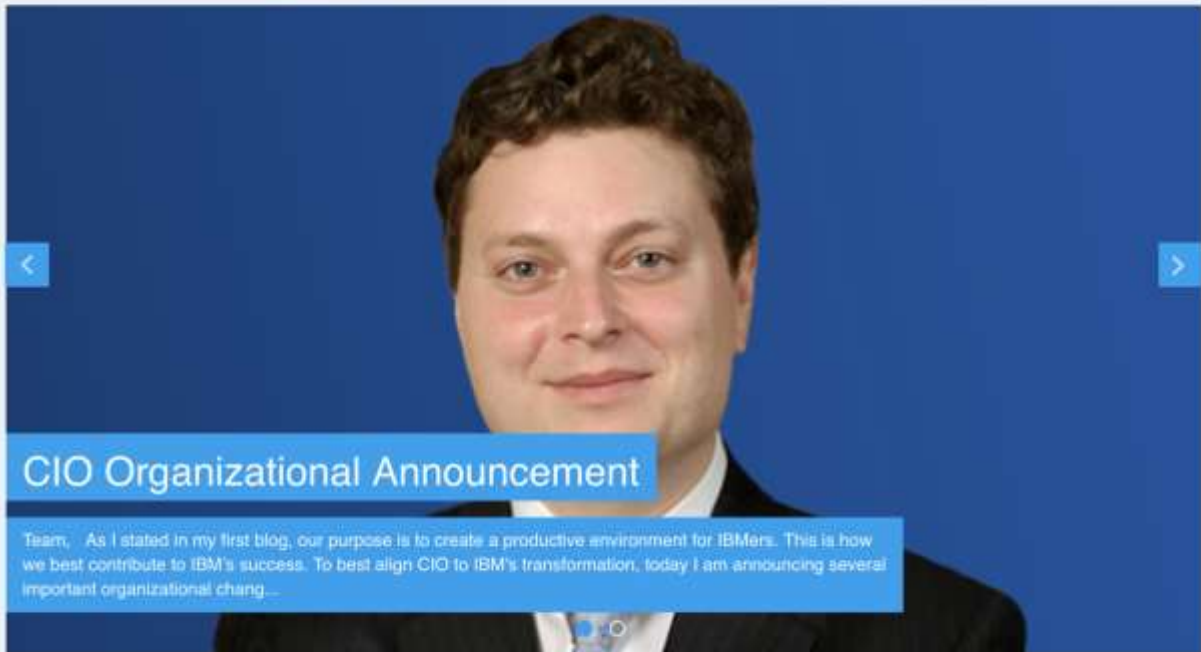
"The company newsletter is out of date when it is printed"

## Sentiment and Dialog

- Use the "social" features with comments, view counts and "likes" to gauge sentiment from the readers.

"Our management want to be better connected with the staff to understand what's going on"

The home page can be the center of all company communications.



## CIO Organizational Announcement

Team, As I stated in my first blog, our purpose is to create a productive environment for IBMers. This is how we best contribute to IBM's success. To best align CIO to IBM's transformation, today I am announcing several important organizational changes...

Stay Informed - Follow CIO Share



Get Started with a New Mac!

### CIO Share Team



**Amy Jones2**  
[ajones2@janet.iris.com](mailto:ajones2@janet.iris.com)  
1-978-399-0000



**Amy Jones1**  
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### News & Highlights



Jul19/2017 05:30pm

Global Enterprise Office Services Delivery

#### Jabber - Using your extension everywhere!

What about using your phone extension on your computer? Making and receiving calls on your



Jul11

Com

Text



IBM Connections and Engagement Center work together to present digital workplace and people information in one solution.

### CIO Organizational Announcement

Team, As I stated in my first blog, our purpose is to create a productive environment for IBMers. This is how we best contribute to IBM's success. To best align CIO to IBM's transformation, today I am announcing several important organizational chang...

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#### News & Highlights



Jul19/2017 05:30pm

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#### Jabber - Using your extension everywhere!

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Jul11

Com...

Text

Profiles

MY PROFILE MY NETWORK DIRECTORY



**Amy Jones2**  
IBM Employee  
IBM Software Group  
Westford, Massachusetts, United States  
1-678-399-0000  
ajones2@inet.ibm.com  
Assistant: EB User2  
Local Time: 09:44

- Send Email
- Chat
- Invite to My Network
- Follow
- Share a File
- Download vCard

People are at the heart of the system. You can find their information, files, interactions, reporting chain and so much more from the Profile.

Tags

Add tag(s) to this profile  
Enter a tag as a single word with no spaces. Examples: human-resources, hiring\_manager, payroll.

Things in Common

- Communities (2)
  - IC Next Architecture
  - IC Next - Orient

Recent Updates Contact Information Background

Filter By: All

- Amy Jones2 and 2 others commented on Amy Jones6's message.
- Amy Jones6 Looking to find documentation on administration for the sales application - @Amy Jones1 can you help?  
1 Like • Comment • Repost  
JUL 30
- Amy Jones7 July 30 • Like  
@Amy Jones6 check out https://ibm.biz/9W8skd.html it has some resources that may help!
- Amy Jones2 July 30 • Like  
We should bookmark this into our sales community for future reference!

- Amy Jones2 commented on the Global Consumer blog entry in the IC Next - Orient blog.
- Amy Jones1

Contacts Us?



- How are you and Amy Jones1 connected?
- How are Amy Jones1 and Amy Jones2 connected?

Report-to Chain

- Amy Jones1
- Amy Jones2
- Full Report-to Chain
- Same Manager
- People Managed

Network

No network contacts are associated with this profile  
View All

My Links

There are no links yet for this profile.

Clicking on links from the “slider” opens the news articles inline.

## 2017 CIO STSM Appointments

Team, Please join me in congratulating our CIO colleagues Mike Fields, Charisse Lu and Jeff Robke - who have been appointed to the role of Senior Technical Staff Member (STSMs). STSMs represent the very best in IBM technical leadership. They are rec...

### News & Highlights



Jul 14 2017 08:36pm

Slack Enterprise Office Services Gateway

#### Jabber - Using your extension everywhere!

What about using your phone extension on your computer? Making and receiving calls on your Mac / PC is already possible in Brazil IBM LA Headquarters. Last week we've opened for all IBM Brazil boarding requests to Cisco...

Amy Jones created a blog entry

### 2017 CIO STSM Appointments

1 Like - Unlike

Team,



Please join me in congratulating our CIO colleagues Mike Fields, Charisse Lu and Jeff Robke - who have been appointed to the role of Senior Technical Staff Member (STSMs).

STSMs represent the very best in IBM technical leadership. They are recognized for their sustained technical achievements and for demonstrating technical excellence, innovation, social eminence, and mentoring. An appointment is a significant career milestone and affords the opportunity to influence IBM's business on a larger scale in the future.

Please join me in congratulating the 2017 STSMs!



Mike Fields

**Mike Fields** has architected the w3 Home Page and the Adaptive Workplace Foundation and led the Agile transformation of the operational model for w3 solutions. In his new role, Mike will be tasked with solving challenging Workplace problems, starting with creating technical solutions to improve employee satisfaction with enterprise search.



Charisse Lu

**Charisse Lu** has led the transformation of mobile development, transitioning to the Apple Swift programming language, using micro services architecture, and deploying apps on the cloud. In her new role, Charisse will lead the technical strategy for mobile app development and infrastructure in the CIO, to provide a productive mobile work environment for IBMers.



**Jeff Robke** has led the deployment of Slack@IBM, the first instance of the Slack Enterprise Grid product. He has also led the standardization of development tools across IBM to provide employees with the best

## 2017 CIO STSM Appointments

Blogs become news feeds. All with social features like comments and likes to engage the viewers.

### News & Highlights



Jul 19 2017 10:30pm  
Enterprise Transformation

#### A Milestone in DevOps

Team, I want to share an important milestone for the IBM internal account's System z DevOps journey. The first deployment of an application using end-to-end System z DevOps tools has been deployed by our Finance IT business team in Asia Pacific. Sys...

### Topics and Questions

Jul 28 2017 12:16pm

**Use of Whatsapp - Is Whatsapp approved for Business use ? ie - making business calls / text messaging and discussing IBM / client confidential information?**

Hi CIO, who can help me on this ? Is Whatsapp approved for Business use ? ie - making business calls / text messaging and discussing IBM / client confidential information? I was not able to find any L...

Jul 28 2017 12:16pm

**How do I nominate software to be put into**

### Ideas and Innovations



#### Consolidation of GTS

It would be good to provide customers in GTS and pro...



#### TSS in the Cognitive

Team, - By now I hope you message to all IBMers, exp seen the GTS Point of View reiterate what you have resources: We have.....

### Enterprise Transformation A Milestone in DevOps

0 Like - Unlike



Team,

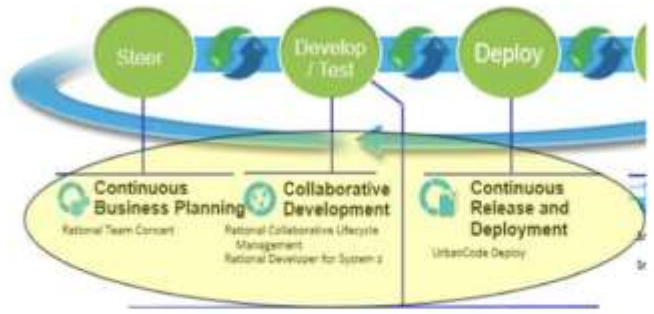
I want to share an important milestone for the IBM internal account's System z DevOps journey. The first deployment of an application using end-to-end System z DevOps tools has been deployed by our Finance IT business team in Asia Pacific.

System z DevOps is a set of capabilities to address bottlenecks across the System z application development and delivery lifecycle using Agile principles. Some may think Financial Systems isn't a good candidate for Agile methodology, but this demonstrates that it certainly is a good candidate.

The team started this journey with a vision to enable a single, end-to-end System z DevOps environment that supports collaborative development, continuous testing, release, and deployment of internal applications. The team's goal was to achieve the benefits associated with the following:

- Speed
- Collaboration
- Automation

and ultimately, to reduce cost for IBM.

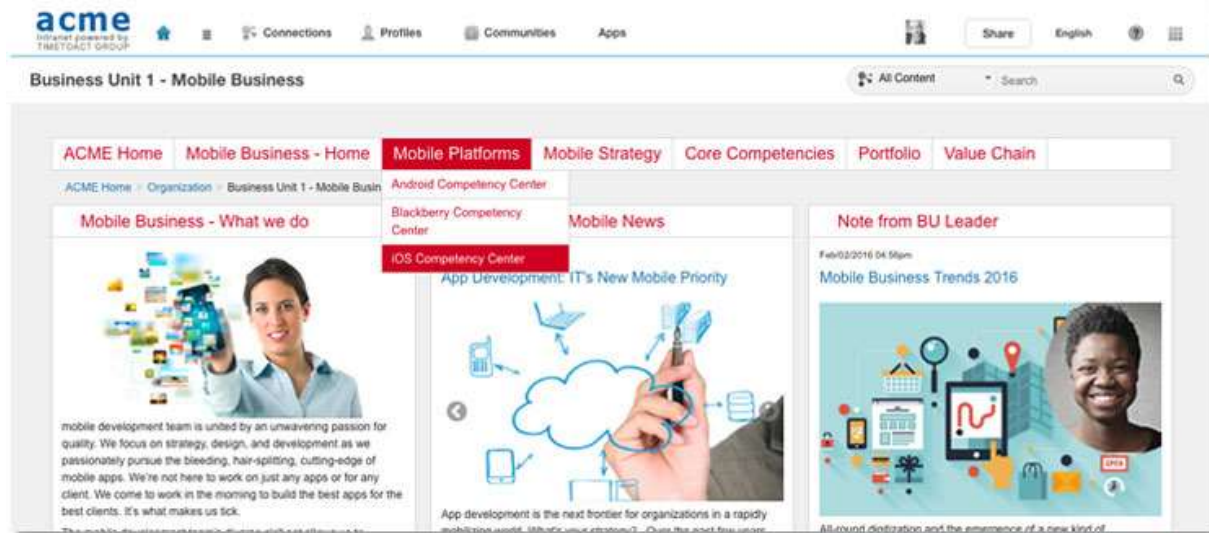
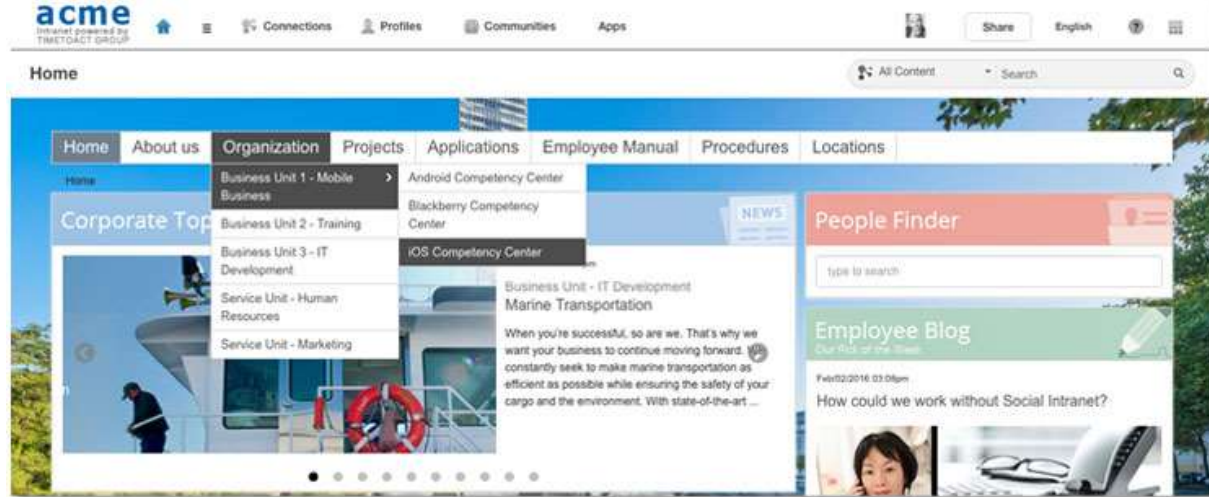


The final outcome is a cumulative effort of three Epics:

1. Deploy a collaborative development environment for System z platform with RDz and RTCz.



Comprehensive customization options for any organization to make their system feel like home.



## Reuters Top News



### Electing Trump would be 'historic mistake': Clinton

Hillary Clinton lambasted Donald Trump's foreign policy platform as "dangerously incoherent" in a speech that cast him as both a dangerous and laughable figure.

- Some officials worry Trump might spill official secrets
- Voters face an obstacle course in 2016

### Republican Ryan delivers long-awaited endorsement to Trump

4:24pm EDT

### Gunman in UCLA murder-suicide had planned three killings: police

3:40pm EDT

### 4,700 Syrian refugees approved resettlement to U.S.: Homeland Security chief

3:30pm EDT

### OPEC fails to agree policy but Saudis pledge no shocks

1:55pm EDT

## Today's Dilbert



## Economist

02 Jun 2016 10:08am

Of banks and bureaucrats



## Weather

Currently **16°C** Tomorrow **High Low**  
Party Cloudy  
Forecast provided by **WU WEATHER UNDERGROUND**

## RSS-Feeds

Wall Street Journal Spiegel

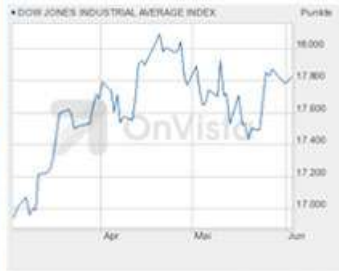
20 May 2015 08:32am  
Teva Bids for Mylan, Seeking to Create Biggest Generics Firm  
Teva Pharmaceutical has proposed to acquire rival Mylan for about \$40 billion, a tie-up that would create the world's biggest generic drug company by sales.

20 May 2015 06:33am  
Credit Suisse Profit Rises  
Credit Suisse posted an improved profit due, in part, to a pickup at its investment bank.

22 Apr 2015 07:28am  
Traders Weild Social Media  
Some individual investors are building trading careers using social media as their primary tool to trade.

Viewing 1-3 of 10 entries Prev | Next

## Dow Jones



## IBM on Facebook

IBM  
Like Page 800K likes

IBM  
1 hr

Congratulations to the 27 P-Tech scholars graduating early today with college and high

Internal and external content can be surfaced, and personalized to bring the most relevant information to the user, depending on who is logged in.

Complex data and dashboards can be built easily to blend Connections information with data from other systems into a structured Digital Workplace.

Internal Communication Dashboard

Internal Communication Schedule

June 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
29	30	31	1	2	3	4
5	6	7 16:00pm Global Communication Development	8	9	10	11
12	13	14	15	16	17	18
19	20	21 16:00pm Global Communication Development	22	23	24	25
26	27	28 16:00pm Global Communication Development	29	30	1	2
3	4	5	6	7	8	9

Open Team Tasks

- 27 May 2016 03:30pm  
Translate trainee\_applicants\_0516 to English
- 27 May 2016 03:30pm  
Translate trainee\_applicants\_0516 to Spanish  
trainee\_applicants\_0516
- 27 May 2016 03:30pm  
Translate trainee\_applicants\_0516 to French  
trainee\_applicants\_0516

My Open Approval Requests

- 27 May 2016 04:00pm  
LikesComment EntriesAzubi-Bewerber sind  
andersHuman Resources

Add Global News

- Create news on Training Development (BU)
- Create news on IT Development (BU)
- Create news on Mobile Development (BU)

Add Special News

- Create news on Training Development (BU)
- Create news on IT Development (BU)
- Create news on Mobile Development (BU)

Procedure Pages to be Reviewed

Widget Title: Procedure Pages to be ...  
ID / Type: OutdatedProcedurePages / Backend  
Height: auto  
Source: https://intranet.tmetod...  
# Items: 20  
# Per Page: 2  
Save Widget

PopularContent

Analytics

May 09 2016 05:06pm

This weeks numbers

Category	Percentage
FILES	46.65%
ACTIVITIES	11.48%
NEWS	15.40%
MEDIA GALLERY	9.76%
COMPUTERS	9.68%
PACKAGES	5.94%
FORUMS	3.39%
CMS - Camera	2.24%

Most Visited Articles

- Weltreisepiegel 386-2: 7
- CMOS - Camera: 6
- MEXRA Lang & Ergenheim - the success story: 6
- 360° Sichtlösung: 5
- Sumound vision systems: 4

Most Commented Articles

- Wir teilen, wir unterstützen, wir fördern: 1

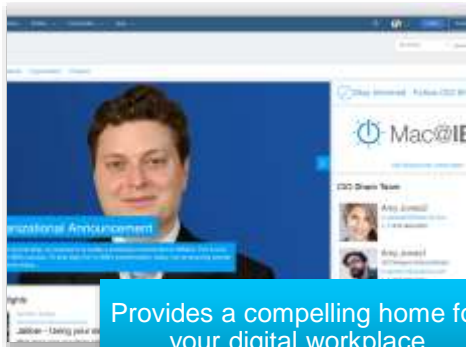
Most Recommended Articles

- How could we work without Social Intranet?: 1



# Key Points

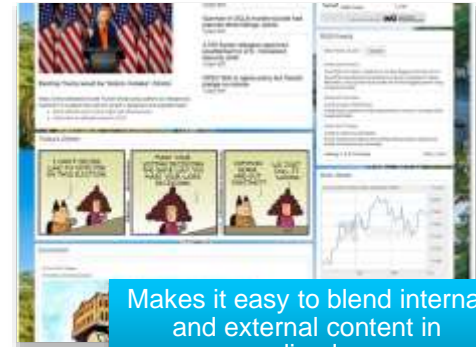
IBM Connections and Engagement Center can provide you with a customizable Digital Workplace which



Provides a compelling home for your digital workplace



Closely integrates collaborative components in Connections.



Makes it easy to blend internal and external content in personalized pages.



# Project & Issue Management

## Single Place for Everything

- All communications and files stored in a single place
- Reduces confusion – people always know where something is.

## Flexible tools to manage your way

- Activities for managing tasks
- Wikis for managing documentation
- Docs for spreadsheets and presentations
- Ideation for ideas and innovation

## Include your extended team

- Open your Project for external participants easily.

The screenshot shows the IBM Connections Project Management interface. It features a navigation bar at the top with 'IBM Connections', 'Home', 'Profiles', 'Communities', and 'Apps'. The main content area is divided into several sections: 'Latest News' with a 'Design Verification Process' article; 'Discussion' with a similar article; 'Projects File Explorer' listing documents like 'Drawings', 'Project Progress Reports', and 'Specifications'; 'Project Hot Spots' with a map of the United States showing activity density; and 'My Activities' with a calendar for August 15, 2017.

The screenshot shows a detailed Gantt chart for a project named 'Bangor Mall'. The chart displays a timeline from December 2012 to August 2013. On the left, a list of tasks is shown with columns for 'Name', 'Progress', and 'Resources'. On the right, a hierarchical tree view shows the project structure, including tasks like 'Site Generation', 'Site Analysis', 'Concept Development and Testing', and 'Construction'. The Gantt bars represent the duration of each task, with some bars showing progress completion.

# Running a Project in IBM Connections

According to the **Association of Project Management**, the key activities in project management are:

## Defining why a project is necessary

- Shared collaborative documents
- Wikis
- Activities
- Meeting Management through Activities

## Capturing Requirements

- Collaborative spreadsheet
- Wikis
- Action tracking

## Preparing a Business Case

- Collaborative spreadsheet
- Action tracking
- Collaborative presentations

## Securing Agreement and Funding

- Meeting Management through Activities
- Calendar of Events
- Shared Collaborative Documents

## Developing Management Plan

- Wiki
- Actions
- Status Updates

## Leading and Motivating the Team

- Status Updates
- Likes
- Comments
- Blogs

## Managing the Risks, Issues and Changes

- Ideation Blogs
- Activities
- Activity Templates

## Monitoring Progress

- Activity Tracking
- Drag-and-drop emails from Outlook & Notes
- My Task List

## Managing the Budget

- Shared Collaborative Documents

## Maintaining Communications

- Blogs
- Status Updates
- Email Notifications
- Subscriptions

### Latest News

Aug/15/2017 01:57pm

#### Design Verification Process

Customer Requirements Uploaded

Welcome to the Project Management Template

Create News

more news



### Discussion

Aug/15/2017 01:56pm

#### Design Verification Process

Could someone advise what the approval and verification process is for the design?

more topics



### Projects File Explorer



#### Drawings

Any Jones13 | Updated: Aug/15/2017 01:55pm



#### Project Progress Reports

Any Jones13 | Updated: Aug/15/2017 01:11pm



#### Specifications

Any Jones13 | Updated: Aug/15/2017 01:55pm



#### Tender

Any Jones13 | Updated: Aug/15/2017 01:35pm

### Project Hot Spots

Lateral Demand By City (Number Of Open Jobs)



### My Activities



Tuesday, August 15, 2017

- 4 new responses to your posts
- View new entries in your high priority activities
- My Activities

### Gantt

### Activities ToDos

You do not have any To-Do items.  
Pin in new To-Do list

### Latest News

Aug/15/2017 01:57pm

#### Design Verification Process

Customer Requirements Uploaded  
Welcome to the Project Management Template

Create News

more news



Latest Project News displayed, with "social" features – likes and comments

#### Design Verification Process

Could someone advise what the approval and verification process is for the design?

more topics



- Project Progress Reports
- Specifications
- Tender

### Project Hot Spots

Lateral Demand By City (Number Of Open Jobs)



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### Gantt





## Latest News

Aug/15/2017 01:57pm

### Design Verification Process

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Vestibulum sapien dolor, ultricies id tortor vel, hendrerit blandit nunc. Nam tellus orci, ornare pharetra aliquam quis, vestibulum quis ipsum. Donec tristique nulla vel dignissim consectetur. Sed...

View the latest news with simply a click of a button, plus add your comments.

[more news](#)

## Project Hot Spots

Lateral Demand By City (Number Of Open Jobs)



## Discussion

Aug/15/2017 01:56pm

### Design Verific

Could someone advise on the verification process is

Amy Jones13 created a blog entry



### Design Verification Process

0 Like - Unlike

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Vestibulum sapien dolor, ultricies id tortor vel, hendrerit blandit nunc. Nam tellus orci, ornare pharetra aliquam quis, vestibulum quis ipsum. Donec tristique nulla vel dignissim consectetur. Sed semper vulputate eros ut commodo. Aliquam lobortis sed purus et molestie. Duis id metus mauris. Nullam nec justo eget orci ornare rutrum. Curabitur non leo nec orci placerat pretium. Proin vitae sem et metus efficitur accumsan dapibus sit amet sem. Pellentesque lobortis ligula lorem, non interdum turpis pellentesque sed. Sed quis fermentum nibh. Quisque mattis vulputate diam vel feugiat. Morbi bibendum lacinia massa, at tristique massa egestas id.

Praesent sit amet vestibulum purus, a vehicula elit. Pellentesque hendrerit ultricies erat vel auctor. Vestibulum maximus mi et est pellentesque sit amet consequat nisi pellentesque. Etiam sit amet massa cursus tellus blandit posuere. Nam volutpat erat ac egestas esque id mauris scelerisque odio condimentum pulvinar. Vestibulum eget tincidunt nunc, sit amet mattis sapien. Ut fermentum is consectetur.

si in quam pulvinar maximus. Nam velit risus, volutpat gravida odio sed, scelerisque tincidunt est. Nulla vel rutrum augue. et orci gravida volutpat. Vivamus sed mauris tincidunt, tempus massa a, hendrerit est. Aenean quis mauris suscipit, pharetra ipsum vitae, ullamcorper nibh. In fringilla dui eget ullamcorper egestas. Vestibulum volutpat luctus neque sit amet molestie. Curabitur sed felis convallis, tincidunt lorem cursus, placerat erat. Maecenas consectetur velit nec nisi rhoncus, non faucibus turpis maximus. Ut urna ex, volutpat vel molestie ut, hendrerit auctor justo. Duis maximus augue non scelerisque viverra.

Suspendisse felis ligula, ultrices a imperdiet ac, pretium sit amet nibh. Pellentesque laoreet, enim in efficitur euismod, magna dui vulputate ex, at volutpat ipsum lectus et ipsum. Sed sollicitudin, metus quis molestie tempus, nunc diam blandit tellus, a ultricies mauris mi vel odio. Cras sollicitudin ipsum quis massa suscipit, sit amet bibendum tellus laoreet. Suspendisse vehicula luctus mauris vitae lacinia. Fusce nisi enim, dapibus ut nunc ac, hendrerit pretium ligula. Vivamus felis nisi, venenatis ut congue eget, accumsan sit amet est. Etiam ac facilisis sem. Fusce nec lorem arcu. Sed et pellentesque magna. Vivamus vel tincidunt metus. Pellentesque habitant morbi tristique senectus et netus et malesuada fames ac turpis egestas. Integer et nisi at dolor mattis tristique. Donec lobortis sem interdum, scelerisque leo et, mattis sem.

In lacinia nibh eget scelerisque auctor. Proin ultrices dapibus mauris vel euismod. Integer odio ante, porttitor eu scelerisque a, dictum non turpis. Nunc gravida tincidunt velit vel euismod. Nullam erat ipsum, ornare non ornare sit amet, eleifend nec ligula. Cras interdum dictum tortor. Aenean sit amet pretium magna. Aliquam mattis vestibulum ligula, et vehicula quam venenatis vitae. Nam egestas dapibus eros, id dictum elit sollicitudin id. Praesent tempus justo et turpis consequat congue. Sed ornare fermentum viverra. Nam ultrices enim aliquam, malesuada nisl nec, laoreet tortor. Nam massa lacus, laoreet at faucibus eu, pharetra eget enim.

[Open in Community...](#)

Add a Comment

Keep up to date with discussion topics, current issues and risks to be resolved.

### Discussion

Aug/15/2017 01:56pm

#### Design Verification Process

Could someone advise what the approval and verification process is for the design?

more topics

### Projects File Explorer

- Drawings  
Amy Jones13 | Updated: Aug/15/2017 01:55pm
- Project Progress Reports  
Amy Jones13 | Updated: Aug/15/2017 01:11pm
- Specifications  
Amy Jones13 | Updated: Aug/15/2017 01:55pm
- Tender  
Amy Jones13 | Updated: Aug/15/2017 01:35pm

Customer Requirements Uploaded

Welcome to the Project Management Template

Create News

more news

### Project Hot Spots



### My Activities

Tuesday, August 15, 2017

4 new responses to your posts

View new entries in your high priority activities

My Activities

August						
S	M	T	W	T	F	S
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	1	2
3	4	5	6	7	8	9
2016 2017 2018						

### Activities ToDos

You do not have any To-Do items.  
Pin in my To-Do list

### Gantt



Take part in the discussion directly from the Project Dashboard

The image shows a screenshot of a project dashboard interface. A modal window is open in the foreground, titled "Amy Jones13 created a Forum". The modal content includes a question mark icon, the title "Design Verification Process", a heart icon with "0 Like - Unlike", and the text "Could someone advise what the approval and verification process is for the design?". Below this is a link "Open in Community..." and a text input field with the placeholder "Add a Comment". A blue "Post Comment" button is located at the bottom right of the modal. In the background, a "Discussion" section is visible with the same title "Design Verification Process" and the question "Could someone advise what the approval and verification process is for the design?". The background is dimmed. At the bottom of the dashboard, the text "My Activities" is visible.

### Latest News

Aug/15/2017 01:57pm

#### Design Verification Process

Customer Requirements Uploaded

Welcome to the Project Management Template

Create News

more news

All Project files held securely in a central location.

#### Design Verification Process

Could someone advise what the approval and verification process is for the design?

more topics

### Projects File Explorer

- Drawings  
Amy Jones13 | Updated: Aug/15/2017 01:05pm
- Project Progress Reports  
Amy Jones13 | Updated: Aug/15/2017 01:11pm
- Specifications  
Amy Jones13 | Updated: Aug/15/2017 01:05pm
- Tender  
Amy Jones13 | Updated: Aug/15/2017 01:05pm

### Project Hot Spots

Lateral Demand By City (Number Of Open Jobs)



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Tuesday, August 15, 2017

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View new entries in your high priority activities

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August						
S	M	T	W	T	F	S
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6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	1	2
3	4	5	6	7	8	9
2016 2017 2018						

### Activities ToDos

Discussion

g/15/2017 01:56pm

Design Verification P

ould someone advise what t  
rification process is for the c

Access the files directly in the browser, or via free Windows Explorer and Mac Finder extensions.

Connections Files also tightly integrates with Microsoft Office.

more topics

Customize

## Projects File Explorer

Back



Meeting 08-01-19.xlsx

Amy Jones13 | Updated: Aug/15/2017 01:11pm



Meeting 08-08-14.xlsx

Amy Jones13 | Updated: Aug/15/2017 01:11pm



Meeting 08-08-15.xlsx

Amy Jones13 | Updated: Aug/15/2017 01:11pm



Meeting 08-08-19.xlsx

Amy Jones13 | Updated: Aug/15/2017 01:08pm



Meeting 08-17-16.xlsx

Amy Jones13 | Updated: Aug/15/2017 01:11pm





	A	B	C	D	E	F	G	H	I	J	K	L
1	OrderDate	Region	Rep	Item	Units	UnitCost	Total					
2	6/1/2016	East	Jones	Pencil	95	1.99	189.05					
3	1/23/2016	Central	Kivell	Binder	50	19.99	999.5					
4	9/2/2016	Central	Jardine	Pencil	36	4.99	179.64					
5	2/26/2016	Central	Gill	Pen	27	19.99	539.73					
6	3/15/2016	West	Sorvino	Pencil	56	2.99	167.44					
7	1/4/2016	East	Jones	Binder	60	4.99	299.4					
8	4/18/2016	Central	Andrews	Pencil	75	1.99	149.25					
9	5/5/2016	Central	Jardine	Pencil	90	4.99	449.1					
10	5/22/2016	West	Thompson	Pencil	32	1.99	63.68					
11	8/6/2016	East	Jones	Binder	60	8.99	539.4					
12	6/25/2016	Central	Morgan	Pencil	90	4.99	449.1					
13	12/7/2016	East	Howard	Binder	29	1.99	57.71					
14	7/29/2016	East	Parent	Binder	81	19.99	1,619.19					
15	8/15/2016	East	Jones	Pencil	35	4.99	174.65					
16	1/9/2016	Central	Smith	Desk	2	125	250					
17	9/18/2016	East	Jones	Pen Set	16	15.99	255.84					
18	5/10/2016	Central	Morgan	Binder	28	8.99	251.72					
19	10/22/2016	East	Jones	Pen	64	8.99	575.36					
20	8/11/2016	East	Parent	Pen	15	19.99	299.85					
21	11/25/2016	Central	Kivell	Pen Set	96	4.99	479.04					
22	12/12/2016	Central	Smith	Pencil	67	1.29	86.43					
23	12/29/2016	East	Parent	Pen Set	74	15.99	1,183.26					
24	1/15/2017	Central	Gill	Binder	46	8.99	413.54					
25	1/2/2017	Central	Smith	Binder	87	15	1,305.00					
26	2/18/2017	East	Jones	Binder	4	4.99	19.96					
27	7/3/2017	West	Sorvino	Binder	7	19.99	139.93					
28	3/24/2017	Central	Jardine	Pen Set	50	4.99	249.5					
29	10/4/2017	Central	Andrews	Pencil	66	1.99	131.34					
30	4/27/2017	East	Howard	Pen	96	4.99	479.04					
31	5/14/2017	Central	Gill	Pencil	53	1.29	68.37					
32	5/31/2017	Central	Gill	Binder	80	8.99	719.2					
33	6/17/2017	Central	Kivell	Desk	5	125	625					
34	1/2/2017	Central	Smith	Binder	87	15	1,305.00					

⚠ Wait while the document is loading.

Most common file types can be viewed in the browser (no additional software needed).

Word Processor, Spreadsheet and Presentations can be edited in the browser, simultaneously by multiple users (even mobile).

Automatic versioning, commenting and sharing as required.

COMMENTS SHARING VERSIONS ABOUT

There are no comments.  
Add a comment for these comments

### Latest News

Aug 15/2017 01:57pm

## Design Verification Process

Customer Requirements Uploaded  
Welcome to the Project Management Template

Create News

more news

### Discussion

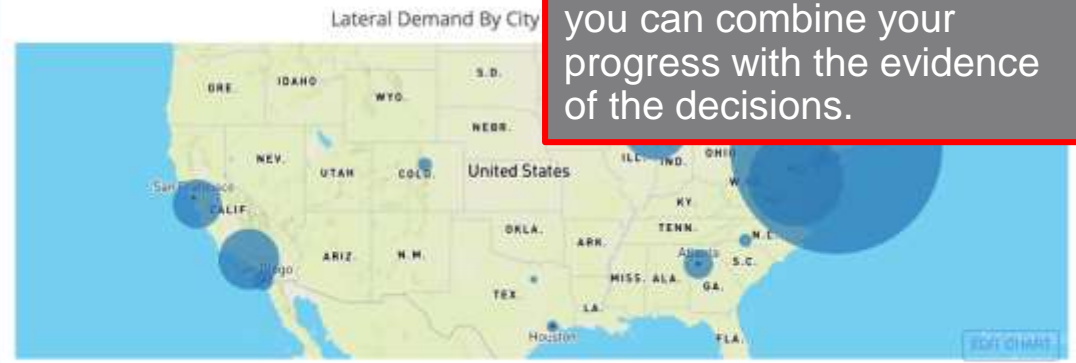
Activities allow you to manage all the tasks on the project. You can assign the tasks to others and set deadlines.

Activities also accept file attachments and rich text so you can combine your progress with the evidence of the decisions.

### Projects File Explorer

- Drawings  
Amy Jones13 | Updated: Aug/15/2017 01:55pm
- Project Progress Reports  
Amy Jones13 | Updated: Aug/15/2017 01:11pm
- Specifications  
Amy Jones13 | Updated: Aug/15/2017 01:55pm
- Tender  
Amy Jones13 | Updated: Aug/15/2017 01:35pm

### Project Hot Spots



### My Activities

Tuesday, August 15, 2017

4 new responses to your posts

View new entries in your high priority activities

My Activities

August						
S	M	T	W	T	F	S
30	31	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31	1	2
3	4	5	6	7	8	9
2016 2017 2018						

### Activities ToDos

You do not have any To-Do items.  
Pin in new To-Do list

### Gantt



Comprehensive task structures can be created, with sections, sub-tasks, assignments and due dates.

**Members** ⓘ

[Add Members](#)

**Owners** ×

**Authors** ×

**Public Access**  
Private (Default)(Change)

**Tags** ⓘ

An unknown error has occurred.  
[Show Details](#)

Activity - .. X

Add Entry Add To Do Item Add Section Display: [List Icon] [Table Icon]

▸ **Prep / Management** Actions -

▾ **Call #1 - Preparation** Actions -

<input type="checkbox"/> Discuss and agree objectives	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Define the VM environment required	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Document the memory to be used	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Document the hard disk space to be apportioned	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Document the volumes to be created	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Document the operating system version, patches	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Document the host name, IP address, routing etc.	Alan Hamilton	Today 10:13 AM	More
<input type="checkbox"/> Obtain Sametime software from Passport Advantage	Alan Hamilton	Today 10:14 AM	More
<input type="checkbox"/> Provide the customer with a list of part numbers to be downloaded.	Alan Hamilton	Today 10:14 AM	More
<input type="checkbox"/> Task for next call: Customer to copy the relevant software to the relevant VMS	Alan Hamilton	Today 10:53 AM	More
<input type="checkbox"/> Onto the SSC:	Alan Hamilton	Today 10:16 AM	More
<input type="checkbox"/> DB2 9.7	Alan Hamilton	Today 10:22 AM	More
<input type="checkbox"/> WebSphere Application Server	Alan Hamilton	Today 10:17 AM	More
<input type="checkbox"/> Sametime System Console installation code	Alan Hamilton	Today 10:17 AM	More
<input type="checkbox"/> Onto the Proxy	Alan Hamilton	Today 10:16 AM	More
<input type="checkbox"/> DB2 9.7 (for IFR1 iPhone state database)	Alan Hamilton	Today 10:22 AM	More
<input type="checkbox"/> WebSphere application server	Alan Hamilton	Today 10:17 AM	More
<input type="checkbox"/> Sametime Proxy Server installation code	Alan Hamilton	Today 10:18 AM	More
<input type="checkbox"/> TURN Server for access outside the DMZ	Alan Hamilton	Today 10:24 AM	More
<input type="checkbox"/> Onto the Community Server	Alan Hamilton	Today 10:16 AM	More
<input type="checkbox"/> IBM Domino Enterprise server	Alan Hamilton	Today 10:18 AM	More
<input type="checkbox"/> ID File for Server - to be registered in advance by customer	Alan Hamilton	Today 10:18 AM	More
<input type="checkbox"/> Buddy List database from existing community server	Alan Hamilton	Today 10:18 AM	More
<input type="checkbox"/> Sametime Community Server code	Alan Hamilton	Today 10:21 AM	More
<input type="checkbox"/> Onto the Meetings server	Alan Hamilton	Today 10:16 AM	More
<input type="checkbox"/> DB2 9.7 - local database for meeting storage - recommended to reduce network traffic to the SSC	Alan Hamilton	Today 10:23 AM	More
<input type="checkbox"/> WebSphere Application server	Alan Hamilton	Today 10:23 AM	More
<input type="checkbox"/> Sametime Meetings server code	Alan Hamilton	Today 10:23 AM	More
<input type="checkbox"/> Onto the Media server	Alan Hamilton	Today 10:17 AM	More



## Bangor Mail

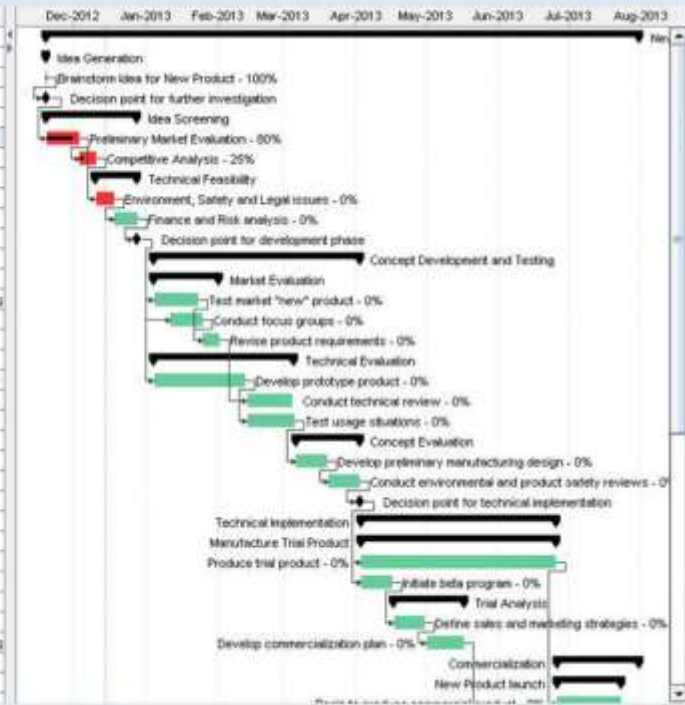
This project is part of community: [Bangor Mail](#)[All Tasks](#) [Gantt](#) [WBS Tree](#) [Resource Allocation](#)

Project-

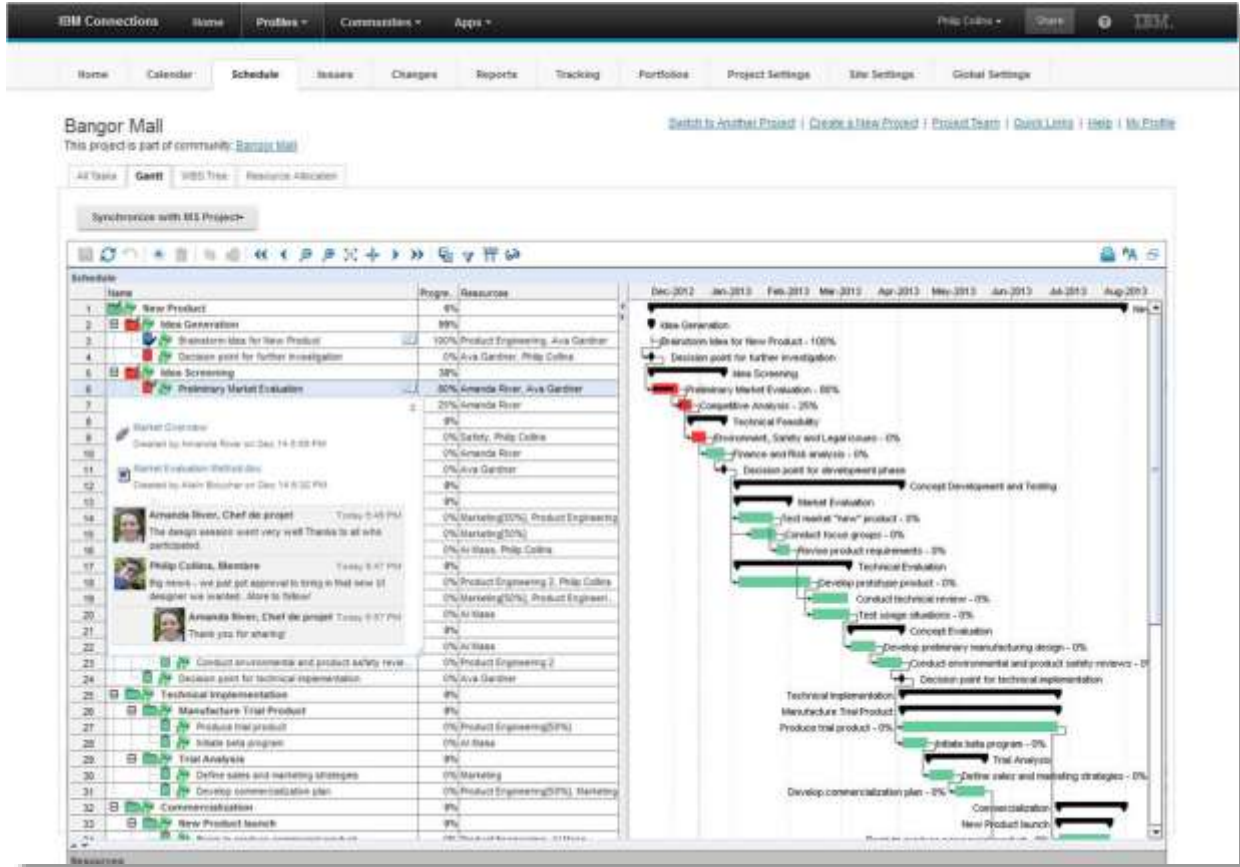


Work directly with the Gantt chart for your project in Connections with the optional ProjExec extension from Trilog Group.

	Progr.	Resources
1	0%	
2	99%	
3	100%	Product Engineering, Ava Gardner
4	0%	Ava Gardner, Philip Collins
5	38%	
6	80%	Amanda River, Ava Gardner
7	25%	Amanda River
8	0%	
9	0%	Safety, Philip Collins
10	0%	Amanda River
11	0%	Ava Gardner
12	0%	
13	0%	
14	0%	Marketing(50%), Product Engineering
15	0%	Marketing(50%)
16	0%	Al Mass, Philip Collins
17	0%	
18	0%	Product Engineering 2, Philip Collins
19	0%	Marketing(50%), Product Engin.
20	0%	Al Mass
21	0%	Al Mass
22	0%	Al Mass
23	0%	Product Engineering 2
24	0%	Ava Gardner
25	0%	
26	0%	
27	0%	Product Engineering(50%)
28	0%	Al Mass
29	0%	
30	0%	Marketing
31	0%	Product Engineering(50%), Marketing
32	0%	
33	0%	



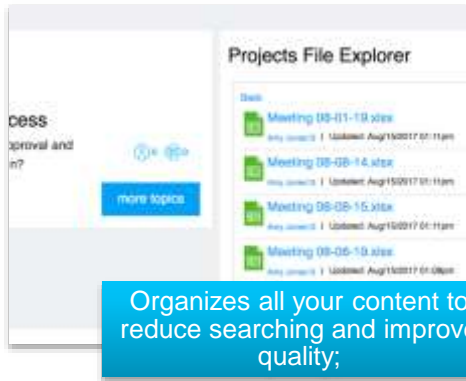
# Optional Gantt Charting from Trilog Group





# Key Points

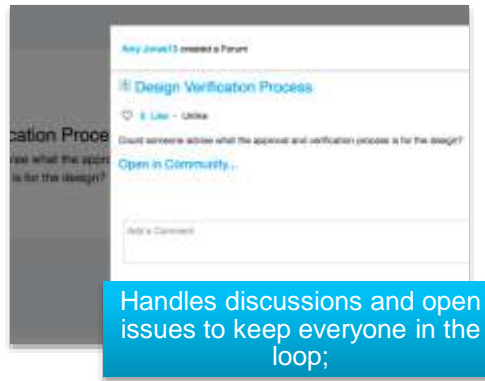
IBM Connections and Engagement Center can provide you with a customizable Project Dashboard which



Projects File Explorer

- Meeting 08-01-19.xlsx
- Meeting 08-08-14.xlsx
- Meeting 08-08-15.xlsx
- Meeting 08-08-19.xlsx

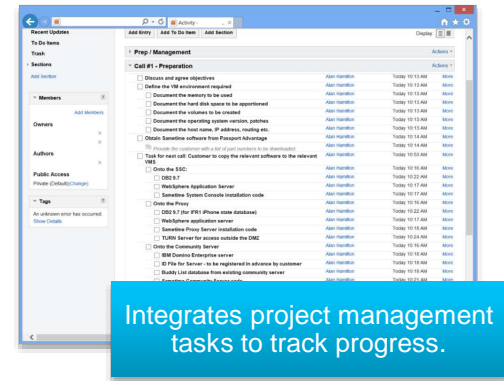
Organizes all your content to reduce searching and improve quality;



Design Verification Process

Open in Community

Handles discussions and open issues to keep everyone in the loop;



Project Management

Task	Assignee	Due Date	Status
Define the VM environment required	Alex Hamilton	Today 10:13 AM	Not Started
Document the memory to be used	Alex Hamilton	Today 10:13 AM	Not Started
Document the hard disk space to be supported	Alex Hamilton	Today 10:13 AM	Not Started
Document the network to be connected	Alex Hamilton	Today 10:13 AM	Not Started
Document the operating system version, patches	Alex Hamilton	Today 10:13 AM	Not Started
Document the test case, if available, including 4th	Alex Hamilton	Today 10:13 AM	Not Started
Obtain Sambafile software from Progress Advantage	Alex Hamilton	Today 10:13 AM	Not Started
Test for access call Customer to copy the relevant software to the site-key	Alex Hamilton	Today 10:13 AM	Not Started
Obtain the SSC:	Alex Hamilton	Today 10:16 AM	Not Started
DB2 11	Alex Hamilton	Today 10:16 AM	Not Started
Redirection Application Server	Alex Hamilton	Today 10:17 AM	Not Started
Sanitise System Console installation code	Alex Hamilton	Today 10:17 AM	Not Started
Obtain the Proxy	Alex Hamilton	Today 10:17 AM	Not Started
DB2 11.7 (for #P#) (Phone case assistance)	Alex Hamilton	Today 10:22 AM	Not Started
Redirection application server	Alex Hamilton	Today 10:17 AM	Not Started
Sanitise Proxy Server installation code	Alex Hamilton	Today 10:18 AM	Not Started
TDRS Server for access outside the DMZ	Alex Hamilton	Today 10:18 AM	Not Started
Obtain the Community Server	Alex Hamilton	Today 10:18 AM	Not Started
IBM Quality Explorer server	Alex Hamilton	Today 10:18 AM	Not Started
IC File for Server - to be migrated in advance by customer	Alex Hamilton	Today 10:18 AM	Not Started
IBM Quality Explorer server	Alex Hamilton	Today 10:18 AM	Not Started
Route List database from existing community server	Alex Hamilton	Today 10:22 AM	Not Started

Integrates project management tasks to track progress.

# Working with Customers and Suppliers

## Secure, Flexible and Free for Guests

- All the normal features of a community, opened for guest users.
- You control what is shared.
- Guest users are free – no signups, no contracts.

"Our competitors have some sort of online portal for their customers to access"

## Get Closer Co-Operation

- Use an external community to provide Q&A, forums and access to your best people.
- Reduce mis-communication by storing joint materials in single place.

"We need to get more customer loyalty"

## Customizable for your Clients

- Rich and easy-to-use controls to set up the community to be appropriate for your client, including:
  - Color scheme
  - Terminology

"Our best people need to mix with our customers more, but we can't have them out on the road"

Tailored experience for customers, suppliers and staff – each see what is appropriate to them.



# Cloud Solutions Extranet

## News & Highlights



Jul/19/2017 05:30pm  
Enterprise Transformation  
**A Milestone in**



Jul/19/2017 05:30pm  
Global Enterprise Office Services Delivery  
**Jabber - Using your**



Jul/17/2017 05:30pm  
Global Enterprise Office Services Delivery  
**iPhones in IBM -**



## Service Delivery Quality

Site Load, Energy Input by Source

- Gen AC
- Gen DC
- Wind
- Solar



**Amy Jones2**  
[ajones2@janet.iris.com](mailto:ajones2@janet.iris.com)  
 1-978-399-0000

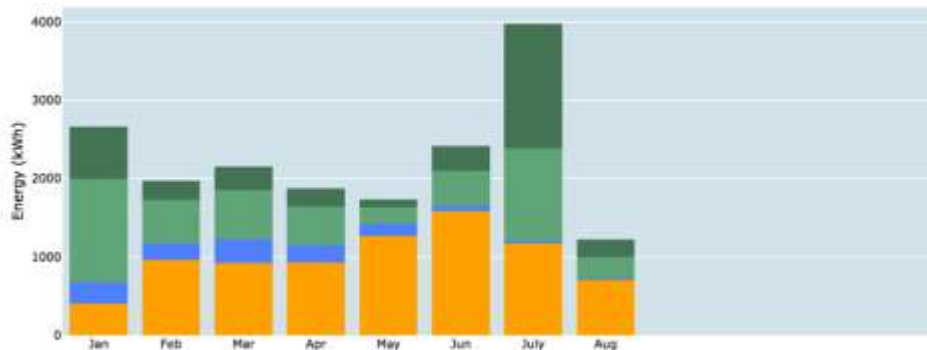
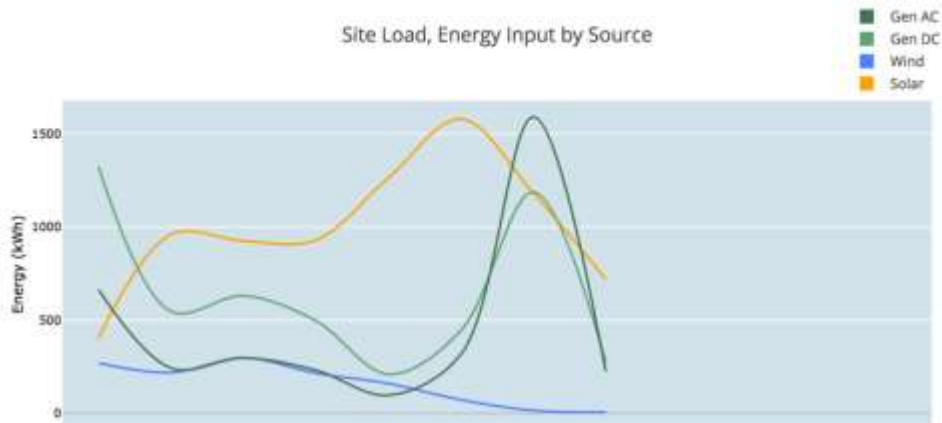
**Amy Jones1**  
 UX Designer  
 Extraordinaire  
[ajones1@janet.iris.com](mailto:ajones1@janet.iris.com)  
 1-978-399-0001  
 1-978-584-3695

**Amy Jones13**  
[ajones13@janet.iris.com](mailto:ajones13@janet.iris.com)  
 1-978-399-0000

**Amy Jones3**  
[ajones3@janet.iris.com](mailto:ajones3@janet.iris.com)  
 1-978-399-0000

## Service Delivery Quality

Site Load, Energy Input by Source



EDIT CHART

Embeddable content, like editable graphs, files, profiles and other content make the experience rich and interactive.



Amy Jones3

[ajones3@janet.iris.com](mailto:ajones3@janet.iris.com)

1-978-399-0000

### Files

5/2017 01:55pm

ports

5/2017 01:11pm

### Specifications

Amy Jones3 | Updated: Aug/15/2017 01:55pm

### Tender

Amy Jones3 | Updated: Aug/15/2017 01:55pm

### Discussion Area

Jul/26/2017 04:54pm

“ Morris, Aaron W has been given a BlueThx by NORTON, PATRICK C. \*Aaron continues to be a huge asset for the Mac@IBM team. He has helped us resolve network issues very many times. We appreciate all his

Jul/26/2017 04:52pm

#Mac@IBM and #AgileWorkspace --- GO TEAM

8077133

Profiles

MY PROFILE MY NETWORK DIRECTORY



**Amy Jones2**  
IBM Employee  
IBM Software Group  
Westford, Massachusetts, United States  
1-678-399-0000  
ajones2@inet.ibm.com  
Assistant: EB User2  
Local Time: 09:44

- Send Email
- Close
- Invite to My Network
- Follow
- Share a File
- Download vCard

People are at the heart of the system. You can find their information, files, interactions, reporting chain and so much more from the Profile.

Tags

Add tag(s) to this profile  
Enter a tag as a single word with no spaces. Examples: human-resources, hiring\_manager, payroll.

Things in Common

- Communities (2)
  - IC Next Architecture
  - IC Next - Orient

Recent Updates

- Amy Jones2 and 2 others commented on Amy Jones6's message.
- Amy Jones6 Looking to find documentation on administration for the sales application - @Amy Jones1 can you help?
- 1 Like • Comment • Repost
- July 30
- Show Previous Comments... 2 of 3
- Amy Jones7 July 30 • Like  
@Amy Jones8 check out https://ibm.biz/9W8skd.html it has some resources that may help!
- Amy Jones2 July 30 • Like  
We should bookmark this into our sales community for future reference!

- Amy Jones2 commented on the Global Consumer blog entry in the IC Next - Orient blog.
- Amy Jones1
- 



- How are you and Amy Jones1 connected?
- How are Amy Jones1 and Amy Jones2 connected?

Report-to Chain

- Amy Jones1
    - Amy Jones2
- Full Report-to Chain  
Same Manager  
People Managed

Network

No network contacts are associated with this profile  
[View All](#)

My Links

There are no links yet for this profile.

Show: Oldest first



Satya Sundar ...

2 Posts

## Datasets

1 Like

May 31 | Tags: talent\_insights, datasets | Add or Remove Tags talent\_insights datasets



This question has been answered.

Hi Dan, @Dan Lemieux

Thanks for the recording. Quick question on the datasets to use for TI demo that is relevant to the customer we are engaging with. Is there a way to pro

Kind regards,

Satya

[Reopen Question](#) | [Reply](#) | [Edit](#) | [Delete](#) | [Move](#) | [Lock Topic](#) | [Pin this Topic](#)

Handle customer questions in a professional and responsive way, by making your best people available in the extranet.

...telling story  
...our advice.



Dan Lemieux ...

3 Posts

### ACCEPTED ANSWER

Re: Datasets

May 31

Hi Satya,

Thanks for your question! It's certainly possible and I also highly encourage it. What I did was downloaded the Greenwell dataset from the demo assets library and adapted it for my uses. The first step was to replace the US geographic data to Canadian, which consisted of a lot of find/replace. That was the basis of my dataset to then tweak the data to fit the stories I would tell.

As I described in the video, my process starts with defining the story so I then know how to shape the data to fit. I'll typically start by trying the data as-is and see how far off it is. In most cases, it requires tweaking to align. The process can be tedious, but it requires sorting and filtering the data in excel, followed by manually changing values to build correlations.

As an example, if I had a scenario focused on engagement and wanted to correlate it to manager effectiveness, I would sort the entire data set by engagement and manually change the values for manager effectiveness to align with the increasing or decreasing values for engagement. The `RANDBETWEEN()` function in Excel is very helpful here as it allows for a more natural correlation and won't make visualizations like scatter plots have a 1:1 relationship between the X and Y axes.

If I had 1000 rows in my dataset, I would use the `RANDBETWEEN` function similarly to this:

```
rows 1-100: =RANDBETWEEN(45,55)
rows 100-200: =RANDBETWEEN(50,60)
rows 200-300: =RANDBETWEEN(55,65)
rows 300-400: =RANDBETWEEN(60,70)
rows 400-500: =RANDBETWEEN(65,75)
rows 500-600: =RANDBETWEEN(70,80)
rows 600-700: =RANDBETWEEN(75,85)
rows 700-800: =RANDBETWEEN(80,90)
rows 800-900: =RANDBETWEEN(85,95)
rows 900-1000: =RANDBETWEEN(90,99)
```

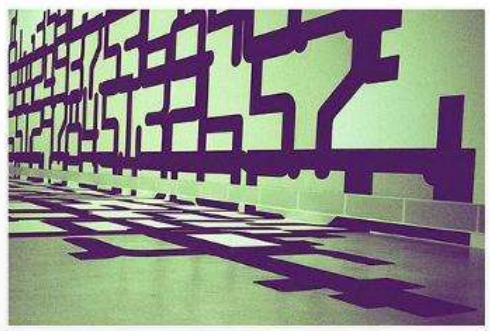
The end result is a somewhat natural looking correlation between engagement and manager effectiveness. You can use whatever you like as your overall upper and lower ranges, but the key is to have a bit of overlap between them.

When the next demo comes around, your story might change to something else. Maybe instead of correlating engagement to manager effectiveness, you want to correlate it to leadership. Instead of repeating the above steps to create a new correlation, just rename the manager effectiveness column header to leadership, save as and import with a new name indicating that it's for a "leadership" scenario.

In no time, you'll have your own demo asset library with many stories to tell.



Top News



28.10.2012 09:15
Lorem ipsum dolor sit amet, consectetur adipiscing elit.
Aenean commodo ligula eget dolor. Aenean massa. Cum sociis natoque penatibus et magnis dis parturient montes, nascetur ridiculus mus.
Donec quam felis, ultricies nec, pellentesque eu, pretium quis, sem. Nulla consequat massa quis enim. Donec pede justo, fringilla vel, aliquet nec, vulputate eget, arcu. In enim justo, rhoncus ut, imperdiet a, venenatis vitae, justo. Nullam dictum felis eu pede mollis pretium. Integer tincidunt. Cras dapibus. Vivamus elementum semper nisi. Aenean vulputate eleifend tellus. Aenean leo ligula, porttitor eu, consequat vitae, eleifend ac, enim.

Quicklinks

- International Job Market
Corporate Directives
Organizational Charts
Locations
About LappNet
Global Departments

International Organisation

- America Asia Europe
Client Data Base
Product Information
Company Information
Socializing
Organization Structure
Employee Profiles
Time Management

Put your company's best face forward when working with those outside the organization. IBM Connections and Connections Engagement Center gives you potent controls to add dynamic and personalized content to a supplier portal, customer extranet or any other external site you need.

News Channels

Lapp Group Global News

23.10.2012 13:37
Li European lingues es membres del sam familie
Lor separat existentie es un myth. For scientie, musica, sport etc, litot Europa usa li sam vocabular.

21.10.2012 15:41
Lor separat
Por scientie, mu etc, litot Europa.

28.10.2012 09:15
A un Angleso it va sembiar un simplifcat
Li lingues differe solmen in li grammatica, li prononciation e li plu comunun vocabules. Omnicos directe al desirabilite de un nov, lingua franca

22.10.2012 13:41
On refusa c
payer
At solmen va es necessari far dor

Single News Channel

28.10.2012 09:15
Lorem ipsum dolor sit amet, consectetur adipiscing elit.



Lapp Press

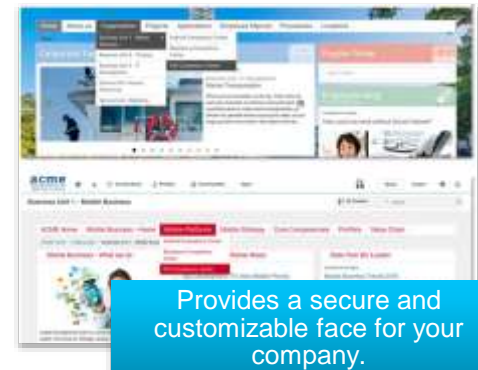
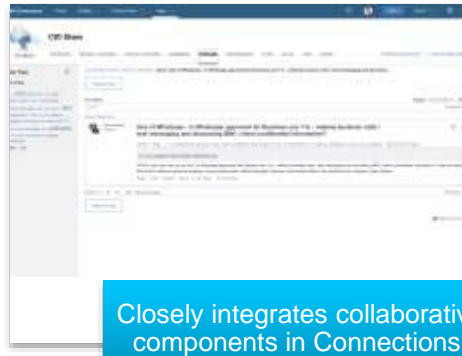
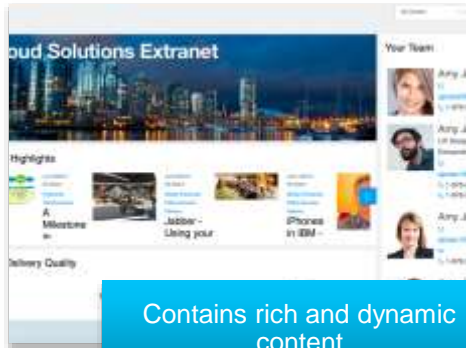
28.10.2012 09:15
Il grammatica del resultant lingue es plu simplic e regulari
Li nov lingua franca va esser plu simplic e regulari quam li existent European lingues. It va esser tam simplic quam Occi-

20.10.2012 11:47
A un Angle sembiar
European lingues bres del sam ta



# Key Points

IBM Connections can provide you with a customizable Externally-accessible Digital Workplace which





# Social Learning

The screenshot displays the IBM New Seller Journey community page. The main content area features a community description with the following text:

The purpose of this community is to create a collaborative workspace to assist new IBM sellers development. The Journey transforms the first steps of a new seller's IBM sales career into a differentiated, personalized experience that drives engagement of and builds expertise in creating distinct client experiences that produce strong business results. The Journey is unlike any other sales professional development initiative in the technology industry and is an integral part of a robust New Seller Experience that is part of IBM Chairman, President and Chief Executive Officer Ginni Rometty's focus on engaging and developing IBMers. The goals of the New Seller Journey are:

- 1) To accelerate the rate of passage through activities that all IBM sellers must experience to be successful.
- 2) To build confidence and capabilities through essential, formal and experiential learning in an optimal sequence; and to create a strong sense of belonging to IBM and to the IBM sales community.
- 3) To encourage and enable new sellers to live out 1Purpose-3Values-6Practices through their daily efforts, internally and with clients, and to embrace IBM's culture of collaboration.
- 4) To align a strong support network with every new seller so that all interactions and activities are positive learning experiences.

The page also includes a left sidebar with navigation options like 'Overview' and 'Tags', and a right sidebar with 'Bookmarks' and 'Members' sections.

"We need to provide a solution where our staff can learn on the job, either in a mobile environment or in front of their computers."

"We have no budget for a specialist training tool."

"We need more than just courseware - we need people to ask questions and get answers too"



## #New Way to Learn

OVERVIEW RECENT UPDATES STATUS UPDATES MEMBERS FILES NEWS ASK A

This community can have members from outside your organization.

### NewWayToLearn

Welcome to NewWayToLearn

Enablement



2017 Enablement



Index & Archive



Connections Adoption Help  
Verse Adoption Help



Connections Pink

Ask a Question



Ask a Presenter



Frequently Asked Questions



Discuss with Others



About NewWayToLearn

News



Program Announcements



Event Schedule



IBM & Cisco Partnership



IBM Connections

Useful Links



Pathways to Success



Global Business  
Partner Community



Add a Colleague

Learners can access a highly-simplified, task-driven menu for learning which embraces both content and Q&A functions to ensure that their learning activities are as focused and productive as possible.



Building a Value Proposit...

Cloud Solutions

On-Premises Solutions

Talent Management

Enablement by Product

New Way to Learn Journeys

Archive

IBM Verse Adoption

Badges

Driving Adoption of Conne...

New Page

Index

Trash

Tags

Find a Tag

14003-06 adoption box c2040-405  
c2040-406 c2040-407 c2040-408  
c2040-409 c2040-410 cd create cloud  
cognos competition competitive

compliance connections

connections cloud development docs

domino echo google ibm\_champion

installation integration introduction

kenexa live of business

notes\_and\_domino on\_premises

paraganda phone r12 roadmap

someTime sdt selling single-sign-on

strategy surveys talent\_management

td telephony tool\_directory integrator

verse verse\_on\_premises watson

web\_meetings xpages

Cloud | List

## NewWayToLearn 2017 Content

This is the complete schedule of all the new content we will be releasing as part of this phase of NewWayToLearn in 2017. Click on any of the sessions with a link to go to the page with the video and/or presentation, On the page for the session you will also find a link to the forum where you can ask questions and discuss the content of the presentation with the presenter and other participants.

### IBM Solutions

#### Strategy & Sales

1-001 IBM Collaboration Solutions Strategy

2-001 Selling to Line of Business Customers

3-002 Common Collaboration Use Cases

3-004 Creating a Provocative Proposal

3-005 Storytelling for engagement

2-003 How to win against Google

2-006 How to win against Microsoft

2-013 Current Sales Plays that you can benefit from

#### BP Skills

5-001 Service Opportunities for Partners - Onboarding to Cloud

5-002 Service Opportunities for Partners - Customizing & Integrating Cloud

5-003 Service Opportunities for Partners - Driving Adoption & Activation

5-006 Becoming certified as a Cero partner

5-007 Maximizing your PartnerWorld membership

5-008 Getting the most from PartnerWorld University

#### IBM Watson Workspace & Work Services

1-000 IBM Watson Work Services & Workspace Roadmap

2-012 How to get ready to set IBM Workspace

4-016 Building solutions using Watson Work Services

4-017 Three example integrations with Watson Work Services

#### IBM Notes & Domino

1-006 IBM Notes & Domino Roadmap

4-001 OSGI Plugins: XPages Extension Made Easy

Build a course structure and link to learning sessions in an easy to use manner.

7-006 Aveda - Fastest Way To Move Your Notes Client Applications To The Web

7-021 Paraganda - ApplicationInsights

6-008 Install browser dependencies in XPages Applications using Node, Git, SourceTree and browser



# #New Way to Learn

- OVERVIEW
- RECENT UPDATES
- STATUS UPDATES
- MEMBERS
- FILES
- NEWS
- ASK A PRESENTER
- SURVEYS
- WIKI**
- EVENTS
- BOOKMARKS
- ACTIVITIES
- YOUR IDEAS
- METRICS

- NewWayToLearn 2016
- NewWayToLearn 2017
- Strategy and Roadmaps
- Selling Skills
- Consultancy Skills
  - 3-001 Selling to Line o...
  - 3-002 Common Colla...
  - 3-004 Creating a Prov...
  - 3-005 Storytelling fo...
  - 3-006 Writing a comp...
  - 3-007 The Top 5 Conn...
  - 3-008 How to Install C...
  - 3-009 Upgrading Con...
  - 3-010 IBM Connectio...
  - 3-011 IBM Connectio...
  - 3-012 IBM Connectio...
  - 3-013 IBM Connectio...
  - 3-014 The Top 5 Conn...
  - 3-015 Options for con...
  - 3-016 IBM Verse Migr...
  - 3-017 Worked Examp...
  - 3-018 Installing, Confi...
  - 3-019 How to Install V...
  - 3-020 Using other Mai...
  - 3-021 Worked Examp...
  - 3-022 IBM Connectio...
  - 3-023 IBM Connectio...
  - 3-024 IBM Connectio...
  - 3-025 IBM Connectio...
  - 3-026 IBM Connectio...
  - 3-028 IBM Connectio...
  - 3-029 IBM Connectio...
  - 3-030 IBM Connectio...



## 3-005 Storytelling for Engagement

3-005 - Storytelling for Engagement - Louis Richardson.mp4 \*



Stream video and other rich content using Connections by embedding the video, audio or presentations in a wiki page.

Encourage learners to interact with the presenter by linking directly to the corresponding discussion forum.



Join the discussion



Show Oldest first



Satya Sundar  
2 Posts

## Datasets

May 31 | Tags: talent\_insights, it\_datasets | Add or Remove Tags



This question has been answered.

Hi Dan, @Dan Lemieux

Thanks for the recording. Quick question on the datasets to use for a story that is relevant to the customer we are engaging with. Is there a v

Kind regards,

Satya

Reopen Question | Reply | Edit | Delete | Move | Lock Topic

To maximize learner's productivity, encourage your presenters and learners to interact via the forum facility. These question and answer pairs capture key knowledge that other learners can benefit from.



Dan Lemieux  
3 Posts

## ACCEPTED ANSWER

Re: Datasets

May 31

Hi Satya,

Thanks for your question! It's certainly possible and I also highly encourage it. What I did was downloaded the Greenwell dataset from the demo assets library and adapted it for my uses. The first step was to replace the US geographic data to Canadian, which consisted of a lot of find/replace. That was the basis of my dataset to then tweak the data to fit the stories I would tell.

As I described in the video, my process starts with defining the story so I then know how to shape the data to fit. I'll typically start by trying the data as-is and see how far off it is. In most cases, it requires tweaking to align. The process can be tedious, but it requires sorting and filtering the data in excel, followed by manually changing values to build correlations.

As an example, if I had a scenario focused on engagement and wanted to correlate it to manager effectiveness, I would sort the entire data set by engagement and manually change the values for manager effectiveness to align with the increasing or decreasing values for engagement. The RANDBETWEEN() function in Excel is very helpful here as it allows for a more natural correlation and won't make visualizations like scatter plots have a 1:1 relationship between the X and Y axes.

If I had 1000 rows in my dataset, I would use the RANDBETWEEN function similarly to this:

```
rows 1-100: =RANDBETWEEN(45,55)
rows 100-200: =RANDBETWEEN(50,60)
rows 200-300: =RANDBETWEEN(55,65)
rows 300-400: =RANDBETWEEN(60,70)
rows 400-500: =RANDBETWEEN(65,75)
rows 500-600: =RANDBETWEEN(70,80)
rows 600-700: =RANDBETWEEN(75,85)
rows 700-800: =RANDBETWEEN(80,90)
rows 800-900: =RANDBETWEEN(85,95)
rows 900-1000: =RANDBETWEEN(90,99)
```

The end result is a somewhat natural looking correlation between engagement and manager effectiveness. You can use whatever you like as your overall upper and lower ranges, but the key is to have a bit of overlap between them.

When the next demo comes around, your story might change to something else. Maybe instead of correlating engagement to manager effectiveness, you want to correlate it to leadership. Instead of repeating the above steps to create a new correlation, just rename the manager effectiveness column header to leadership, save as and import with a new name indicating that it's for a "leadership" scenario.

In no time, you'll have your own demo asset library with many stories to tell.



Close

Capture learner feedback using built-in surveys.

### NWTL2016 Impact Survey

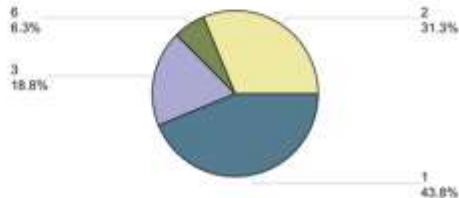
SUMMARY RESPONSES

Search Refresh

3 of 8

#### How many new certifications?

View as Pie Chart | Bar Chart | Data Table



From 59 submission(s) there were 16 response(s)

Statistics Minimum : 1 Maximum : 6 Median : 2 Range : 5 Average : 2





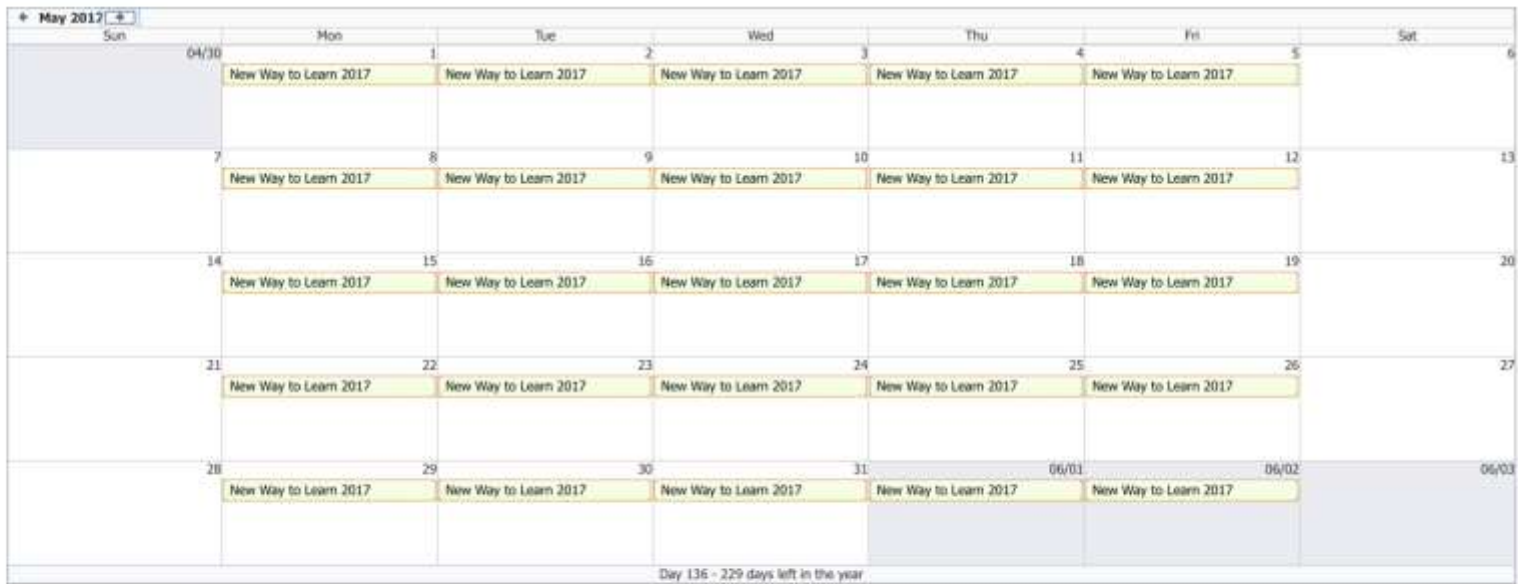


# #New Way to Learn

- OVERVIEW
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- FILES
- NEWS
- ASK & PRESENTED
- SURVEYS
- WIKI
- EVENTS**
- MORE

Stop Following this Community | Community Actions

Keep everyone on the same page by utilizing the events calendar in Social Learning which integrates with IBM Notes and Microsoft Outlook.



Add to Personal Calendar



Get started on your pathway to success

Alan Hamilton | Apr 26 | 1 Comment | 13 Views



## Get Started on Your Pathway to Success

Did you know that we have a comprehensive set of guidance for Business Partners of all backgrounds to advance their knowledge, experience and opportunities?



Michael, an existing IBM Collaboration Solutions Partner

Anna, works for an existing IBM Business Partner, but is new to Collaboration Solutions

Sara works for a company which creates software solutions, but not other vendors

- Wants information on getting a business
- Needs specific help with a product
- Wants help getting a certification

- Wants to understand Collaboration Solutions
- Wants to get her company authorized to sell Collaboration Solutions

- Wants to understand Collaboration Solutions
- Needs to understand how we compare
- Wants to sell cloud solutions only

Pathways to success presents three different scenarios based on the type of partner you may be - Experienced ICS partner, IBM partner new to ICS, new IBM partner with experience elsewhere.

We've set out for each of these scenarios the kind of enablement materials we think would make sense to you and present them in a logical order for you to follow:



It's easy to build customized learning pathways in the Connections community.



## #New Way to Learn

OVERVIEW RECENT UPDATES STATUS UPDATES MEMBERS FILES NEWS ASK A PRESENTER SURVEYS WIKI EVENTS BOOKMARKS **ACTIVITIES** YOUR IDEAS METRICS

Trash

Members

## Sections

Add Section

## Tags

Find a Tag

2015 2016 2017 administration  
 adoption bluemix box bp  
 bp\_solution  
 business\_development cd cisco  
 cloud cognitive competitive  
 connections  
 connections\_cloud consulting  
 customization david strachan demo  
 development docker docs dx  
 forms experience builder  
 herbert\_hilhorst ian\_champion  
 installation integration kenexa  
 marti\_gardner microsoft migration  
 mobile notes\_and\_domino  
 on\_premises panagenda  
 roadmap sametime selling  
 services stefano\_pogliani  
 strategy stuart\_rump support  
 talent\_management use\_cases v813c  
 xpages

Cloud | List

2015

2016

2017

- 1-002 IBM & Box Strategy, and how to sell and demo
- 1-003 IBM & Cisco Strategy, and how to sell and demo
- 1-004 IBM Connections Cloud & Connections Roadmap
- 1-005 IBM & GENBAND Strategy, and how to sell and demo
- 1-006 IBM Notes & Domino Roadmap
- 1-007 IBM Sametime Roadmap,How to sell & demo IBM Sametime
- 1-008 IBM Verse Roadmap, How to sell & demo IBM Verse

1-009 IBM Watson Work Services & Workspace Roadmap:  
 by Alan Hamilton | Mar 27 | Tags: 2017, roadmap, selling, watson\_work\_services, watson\_workspace

Bookmark: Resources

Add Comment | Add To Do Item | Edit | More Actions

- 1-010 Introduction to Box Relay
- 1-011 Introduction to Cisco WebEx Deep Dive
- 1-012 Introduction to Cisco Jabber on Connections
- 1-013 Introduction to Cisco Spark
- 1-014 IBM & Actiance Strategy
- 1-015 How to use, extend & configure XCC on-premises
- 1-016 How to use, extend & configure XCC in the cloud
- 2-002 How to sell & demo IBM Connections
- 2-003 How to win against Google
- 2-004 How to position and sell IBM Kenexa Solutions
- 2-005 How to sell IBM Kenexa Learn Solutions
- 2-006 How to win against Microsoft
- 2-007 How to sell IBM Notes & Domino
- 2-008 How to sell Surveys
- 2-009 How to Sell Assessments
- 2-010 How to sell Talent Frameworks

Activities can be used to provide indexes and quick access to learning resources.

Using the tags, learners can drill down into specific resources they need.

Alan Hamilton	Mar 27
Alan Hamilton	Mar 27
Alan Hamilton	Mar 27
Alan Hamilton	Mar 27

Actions

Actions

Actions

More

More

More

More

More

More

More

Hide

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

Alan Hamilton Mar 27

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Alan Hamilton Mar 27

Alan Hamilton Mar 27

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Alan Hamilton Mar 27

Alan Hamilton Mar 27

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# #New Way to Learn

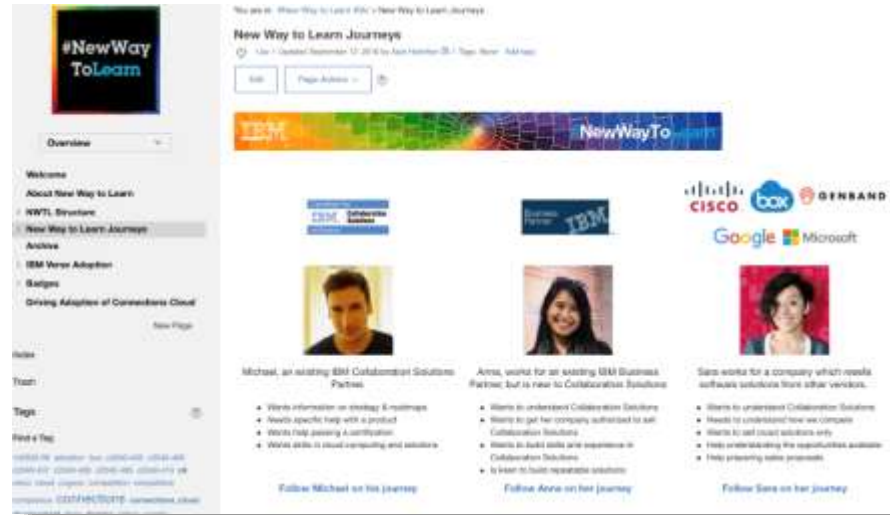
- Community
- People**
- Participation
- Content
- View all Metrics

## People Metrics

Connections keeps track of the usage of the resources, identifies unique visits, contributions and downloads.



# Social Learning



# Social Learning inside IBM – For Sellers



## Key Banking Initiatives

Any organisation can benefit from these key use cases provided by our solutions:

<b>Corporate Communication</b>	<b>External Collaboration</b>	<b>Project Management</b>	<b>Managing Innovation</b>	<b>Social Learning</b>	<b>Knowledge Capture</b>
Driving executive strategy to employees and stakeholders.	Secure collaboration with key stakeholders with compliance and policy control.	Taking project management out of the office for better success & reusability.	Speeding innovation by leveraging all stakeholders and managing the process, extract, engage and leverage!	Engagement, discussion, engagement and interaction between learners & practitioners.	Converting tacit knowledge and experience into explicit information for better processes.

Initiatives	Creating and enhancing the customer-focused enterprise to increase margins & volume of business.	Increasing flexibility and streamlining operations to reduce costs.	Driving innovation while managing costs to gain new market share.	Optimizing enterprise risk management to control losses.
(1) Key Performance Indicators for the initiative	<ul style="list-style-type: none"> <li>Customer Acquisition Rate</li> <li>Revenue Per Customer</li> <li>Operational Expenditure</li> <li>Profit Per Customer</li> </ul>	<ul style="list-style-type: none"> <li>Customer Acquisition Rate</li> <li>Revenue Per Customer</li> <li>Operational Expenditure</li> <li>Average Cost Per Deposit</li> </ul>	<ul style="list-style-type: none"> <li>Customer Acquisition Rate</li> <li>Revenue Per Customer</li> <li>Operational Expenditure</li> <li>Employee Productivity</li> </ul>	<ul style="list-style-type: none"> <li>Employee Productivity</li> <li>Net Interest Income</li> <li>Cost of Funds</li> <li>Excess Capital</li> </ul>
(2) Business Challenges to deliver the Key Performance Indicators	<ul style="list-style-type: none"> <li>Improved Customer Service</li> <li>Innovate new Products and Services</li> <li>Optimize and Streamline Business Processes</li> <li>Reduce Staff Churn</li> <li>Improve Planning through more Informed Decision Making</li> </ul>	<ul style="list-style-type: none"> <li>Improved Customer Service</li> <li>Innovate new Products and Services</li> <li>Optimize and Streamline Business Processes</li> <li>Reduce Staff Churn</li> </ul>	<ul style="list-style-type: none"> <li>Improved Customer Service</li> <li>Innovate new Products and Services</li> <li>Optimize and Streamline Business Processes</li> <li>Reduce Staff Churn</li> <li>Capture Knowledge and Experience</li> </ul>	<ul style="list-style-type: none"> <li>Optimize and Streamline Business Processes</li> <li>Reduce Staff Churn</li> <li>Capture Knowledge and Experience</li> </ul>
	<ol style="list-style-type: none"> <li>Making Key Staff Available to Customers</li> <li>Excessive Customer Move</li> </ol>	<ol style="list-style-type: none"> <li>Making Key Staff Available to Customers</li> <li>Excessive Customer Move</li> </ol>	<ol style="list-style-type: none"> <li>Making Key Staff Available to Customers</li> <li>Engaging Customers More Often</li> <li>Clarity &amp; Timeliness of Information</li> <li>Improved Response Times</li> <li>Capturing New Know</li> <li>Project Management</li> <li>Identifying and Raising Skills</li> <li>Capturing new Expertise</li> <li>Using the right people in a Process</li> <li>Standardize Business Processes into Templates</li> <li>Continuous Process Improvement</li> <li>Using the right people in a Process</li> <li>Associate Knowledge with Individuals</li> <li>Integrating Knowledge Repositories</li> <li>Encouraging Open Working</li> <li>Rewarding Knowledge Sharing</li> </ol>	<ol style="list-style-type: none"> <li>Identifying and Raising Skills</li> <li>Capturing new Expertise</li> <li>Using the right people in a Process</li> <li>Standardizing Business Processes into Templates</li> <li>Integrating Knowledge Repositories into a Process</li> <li>Using the right people in a Process</li> <li>Associate Knowledge with Individuals</li> <li>Integrating Knowledge Repositories</li> <li>Encouraging Open Working</li> <li>Rewarding Knowledge Sharing</li> </ol>

## Collaboration in Banking

It is also important to understand the key initiatives that a bank is working to improve its business.

Doing so let's you explore solutions and have informed discussions with target organizations.

Progress towards the initiatives are measured through **Key Performance Indicators (1)**. In order to improve the indicators, certain **Business C** need to be overcome. Using our solutions customers can overcome through a variety of **Use Cases (2)**.

Refer to the table in section 4 on specific information for Banking on how use cases can be applied to meet your customer's need.

## Welcome to Banking

globevideo

globevideo

### Why Collaboration & Talent Solutions in Banking?

Quick Links				
	What can I sell?	Prospecting	What Case Studies do we have?	Who can help me?
	Discuss with other sellers		Tactics	

Do you need skills to become acquainted with Banking?				
---	--	--	--	--

**Description**

IBM Communities helps make the services of the site that customer. Create a community which can be used for such as focusing on sharing files.

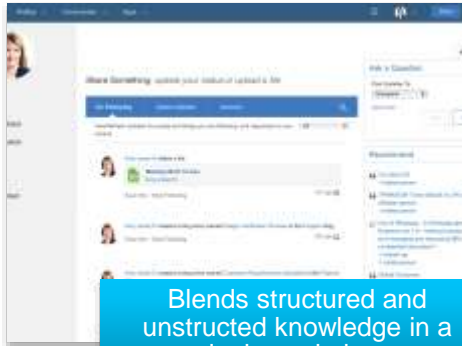
**Learn More**



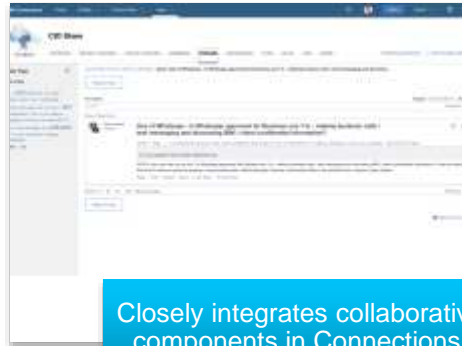


# Key Points

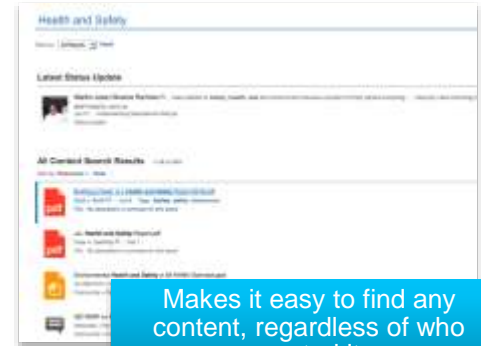
IBM Connections can provide you with a customizable Learning Digital Workplace which



Blends structured and unstructured knowledge in a single workplace.



Closely integrates collaborative components in Connections.



Makes it easy to find any content, regardless of who created it.

# Driving Improvements or Innovations

## Driving Innovation

- Capture all ideas in *Ideation Blog*
- “Likes” and Comments used to refine ideas
- Innovation selection through votes.

## Improvements Can Graduate

- Accepted improvements or innovations can graduate into activities.
- All details carried over.
- Activity allows more structure to further develop the concept.

## System of Engagement & Record In One

- Everyone’s contributions stored with key documents to show how the innovation developed.

We have a culture of continuous process improvement"

"Our people have the best ideas, but we need to capture them"

•"We'd like to open our improvements to our customers"



New Idea

1 - 4 of 4

Page

Sort by: Date

Title | Votes | Comments | Views

1  
✓ Voted

## Sellers stories... success and FAIL

Kristopher Pizzarelli | Today 5:40 PM | 1 Comment | 5 Views

Success stories are great but also failures... "Hey I tried this play ar

1  
✓ Voted

## Collaboration Configuration / Pricing / Licensing section in "Ask the Experts"

Patrick Goedhart | Monday 2:15 PM | 2 Views

In "Ask the experts" there is a great room to ask your questions regarding use cases, LOB references and all.

However, in my daily experience we seem to have a lot configuration, licensing and pricing questions , especially with all new products that are going GA.

I would very much like a separate section in "Ask the Experts" where Sellers can ask every single question on this , and even better, over time find answers they might have @Alan Hamilton

2  
✓ Voted

## Add a partners solutions section

Martin Hunt | July 6 | 1 Comment | 3 Views

Please add a section to showcase partner based solutions as well as partner Finder :)

3  
✓ Voted

## Create a library of template Communities for these use cases

Adam J. Smye-Rumsby | July 5 | 2 Comments | 16 Views

The new community templating capability recently added to Connections/Cloud could provide a way to accelerate creating custom communities required for demonstrations. While environments such as Showcase or Silvergreen contain pre-built communities, since most are Public and shared by many sellers, they quickly become polluted with test or junk data, or diverge from their original purpose. The solution is to create private, custom communities for each demo.

While we have had tools to automate creation of communities for a while, these are standalone tools that require a high degree of expertise to utilize effectively.

Use an "Ideation Blog" to capture improvement ideas anywhere you need to improve service, safety or delivery.

By using a blog rather than a brainstorming session, staff can reflect on their ideas and through comments refine and revise them.



Ideas can "graduate" into activities to turn into improvement projects.

Graduate

3

✓ Voted

### Create a library of template Communities for these use cases

Adam J. Smye-Rumsby | July 5 | 2 Comments | 16 Views

The new community templating capability recently added to Connections/Cloud could provide demonstrations. While environments such as Showcase or Silvergreen contain pre-built communities that quickly become polluted with test or junk data, or diverge from their original purpose. The new capability allows us to create communities that are more focused on their original purpose. While we have had tools to automate creation of communities for a while, these are stand-

Individual ideas can be developed and commented on. Users can vote for ones they agree with, and it's easy to sort the ideas by the number of votes.

## Graduate

You are graduating this idea.

- Create an activity for this idea to develop it further.

OK

Cancel

Add a Comment | Edit | More Actions

### Comments (2)



Adam J. Smye-Rumsby commented July 5

Like

@Mark A. Neumann this could be worth exploring as a potential Asset & Enablement Working Group project.

Conversation Permalink | Reply | More Actions



Alan Hamilton commented July 5

1 Like

Great idea - how about we create a sub community for each of the use cases? That way we can demonstrate what each would look like. Any volunteers to help make these?

Conversation Permalink | Reply | More Actions



The idea has been marked as Graduated.



## NewWayToWin for IBMers

Cancel Graduation

New Idea

View All Ideas

3

✓ Voted

Graduated

### Create a library of template Communities for these use cases

Adam J. Smye-Rumsby | July 5 | 2 Comments | 17 Views

The new community templating capability recently added to Connections/Cloud could provide a way to accelerate creating custom communities required for demonstrations. While environments such as Showcase or Silvergreen contain pre-built communities, since most are Public and shared by many sellers, they quickly become polluted with test or junk data, or diverge from their original purpose. The solution is to create private, custom communities for each demo.

While we have had tools to automate creation of communities for a while, these are standalone tools that require a high degree of expertise to utilize effectively. Further, one of the time-consuming aspects of building demo communities is gathering the rich media assets, and combining them with an appropriate layout, to create a compelling community design. My idea is to create a library of reusable community templates designed around the NWTW use cases, from which sellers and technical sellers alike could quickly instantiate their own communities based on the template design, using native features of Connections. This will decrease the time required to prepare custom demos, and increase quality and consistency.

Modified on July 5 by Adam J. Smye-Rumsby

Add a Comment | [Edit](#) | [Open Activity for This Idea](#) | [More Actions](#) ▾

### Comments (2)



Adam J. Smye-Rumsby commented July 5

Like

@Mark A. Neumann this could be worth exploring as a potential Asset & Enablement Working Group project.

[Conversation Permalink](#) | [More Actions](#) ▾



Alan Hamilton commented July 5

1 Like

Great idea - how about we create a sub community for each of the use cases? That way we can demonstrate what each would look like. Any volunteers to help make these?

[Conversation Permalink](#) | [More Actions](#) ▾

Graduated ideas are closed, but a link is added to the activity to keep the innovation moving.



Activities are a great way of planning the next steps in innovation. You can combine text, graphics, actions and all manner of additional material to help develop the thought.

### Create a library of template Communities for these use cases

Add Section

Add Entry

Add To Do Item

#### Graduated idea from Ideation Blog "NewWayToWin for IBMers"

Create a library of template Communities for these use cases  
by Alan Hamilton | Today at 6:57 PM

Link to entry within the Ideation Blog "Create a library of template Communities for these use cases"

The new community templating capability recently added to Connections/Cloud could provide a way to accelerate creating custom communities for pre-built communities, since most are Public and shared by many sellers, they quickly become polluted with test or junk data, or diverge from their original intent. While we have had tools to automate creation of communities for a while, these are standalone tools that require a high degree of expertise to utilize, gathering the rich media assets, and combining them with an appropriate layout, to create a compelling community design. My idea is to create a tool that and technical sellers alike could quickly instantiate their own communities based on the template design, using native features of Connections. This

Add Comment Add To Do Item Edit More Actions

Add to this section: Entry To Do Item

#### Initial Scoping of Requirements

Review which use cases should be included  
by Alan Hamilton | Today at 6:58 PM

Add Comment Add To Do Item Edit More Actions

Add to this section: Entry To Do Item

Trash

Members

Sections

Add Section

Tags

No tags yet

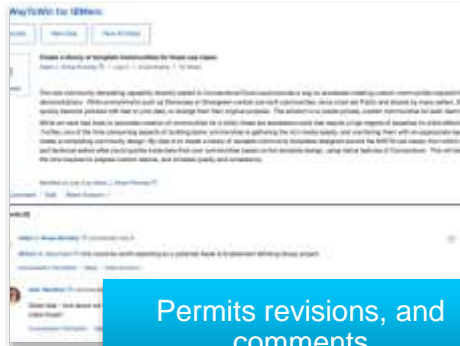


# Key Points

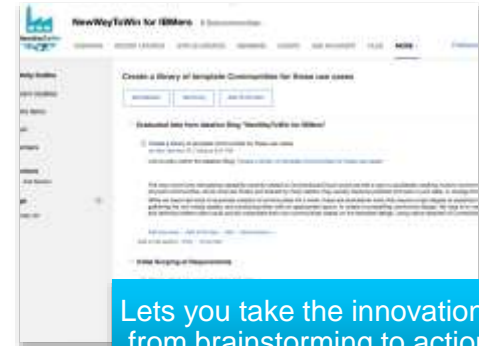
IBM Connections can provide you with a customizable Innovations Digital Workplace which



Facilitates the capture and development of ideas



Permits revisions, and comments



Lets you take the innovations from brainstorming to action



# Improving Quality by Standardizing Processes and Documentation

## Electronic Manuals

- Searchable Electronic "Books"
- Full version control
- Individual pages allow better control.

"It's not clear to people what procedure to follow"

## Always Up to Date

- No more emailing huge file attachments
- Users can follow entire wiki or individual pages.
- Notified automatically when something changes

"The procedure manual arrives by email - 400 pages we're expected to get through"

## System of Engagement & Record In One

- Activities allow documents, tasks and instructions to be combined into templates.
- New Activity created from template when required.

"The procedures don't reflect working practice because they never get updated"



# Introduction to our solution: Version Comparison

## Wiki text comparison

Version 3

Version 2

Created today at 7:40 PM by Alan Hamilton

Refresh

Created today at 12:46 PM by Alan Hamilton

Processes can be standardized and templated to ensure quality.

Efficiently unleash cross-media information without cross-media value. Quickly maximize timely deliverables for real-time schemas. Dramatically maintain **clicks-and-mortar** solutions without functional solutions.

Completely synergize resource taxing **relationships** via premier niche markets. Professionally cultivate one-to-one customer service with robust ideas. Dynamically innovate resource-leveling customer service for state of the art customer service.

Objectively innovate empowered manufactured products whereas parallel platforms. Holistically predominate extensible testing procedures for reliable supply chains. Dramatically engage top-line web services vis-a-vis cutting-edge deliverables.

~~Proactively envisioned multimedia based expertise and cross-media growth strategies. Seamlessly visualize quality intellectual capital without superior collaboration and idea-sharing. Holistically pontificate installed base portals after maintainable products.~~

Phosphorescently engage worldwide methodologies with web-enabled technology. Interactively coordinate proactive e-commerce via process-centric "outside the box" thinking. Completely pursue scalable customer service through sustainable potentialities.

Credibly innovate granular internal or "organic" sources whereas high standards in web-readiness. Energistically scale future-proof core competencies vis-a-vis impactful experiences. Dramatically synthesize integrated schemas with optimal networks.

Collaboratively administrate turnkey channels whereas virtual e-tailers. Objectively seize scalable metrics

The screenshot displays a software interface for task management. At the top, there are navigation buttons: 'Add Entry', 'Add To Do Item', and 'Add Section'. Below this is a section titled 'Prep / Management' with an 'Actions' menu. The main content is a checklist for 'Call #1 - Preparation', also with an 'Actions' menu. The checklist items are organized into a tree structure with checkboxes. Each item includes an assignee name (Alan Hamilton) and a timestamp. The items are:

- Discuss and agree objectives (Today 10:13 AM)
- Define the VM environment required
  - Document the memory to be used (Today 10:13 AM)
  - Document the hard disk space to be apportioned (Today 10:13 AM)
  - Document the volumes to be created (Today 10:13 AM)
  - Document the operating system version, patches (Today 10:13 AM)
  - Document the host name, IP address, routing etc. (Today 10:13 AM)
- Obtain Sametime software from Passport Advantage (Today 10:14 AM)
- Task for next call: Customer to copy the relevant software to the relevant VMS (Today 10:53 AM)
  - Onto the SSC:
    - DB2 9.7 (Today 10:16 AM)
    - WebSphere Application Server (Today 10:17 AM)
    - Sametime System Console installation code (Today 10:17 AM)
  - Onto the Proxy
    - DB2 9.7 (for IFR1 iPhone state database) (Today 10:22 AM)
    - WebSphere application server (Today 10:17 AM)
    - Sametime Proxy Server installation code (Today 10:18 AM)
    - TURN Server for access outside the DMZ (Today 10:24 AM)
  - Onto the Community Server (Today 10:16 AM)
    - IBM Domino Enterprise server (Today 10:18 AM)
    - ID File for Server - to be registered in advance by customer (Today 10:18 AM)
    - Buddy List database from existing community server (Today 10:18 AM)
    - Sametime Community Server code (Today 10:21 AM)
  - Onto the Meetings server (Today 10:16 AM)
    - DB2 9.7 - local database for meeting storage - recommended to reduce network traffic to the SSC (Today 10:23 AM)
    - WebSphere Application server (Today 10:23 AM)
    - Sametime Meetings server code (Today 10:23 AM)
  - Onto the Media server (Today 10:17 AM)

Track changes on individual pages of large documents without huge file attachments.

## ➤ Connections Cloud Internal Use Accounts for Business Partners

### > 1. Incentive Announcements



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### > 2. Sales Enablement Presentation



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### > 3. General Process Flow



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### > 4. Step-by-step Process to be Completed by IBM BP Channel Rep



-----

### > 5. Business Partner Record

Connections Activities allow you to build an entire process containing documents, actions, notes and other information.

These can be in the order you need, with tasks being assignable with deadlines.



## 1. Incentive Announcements

1. North America Incentive Announcement  
updated by KATHLEEN Brady Jackson | Mar 6, 2014

# IBM SmartCloud for Social Business internal use accounts for Business Partners incentive

Announcement Letter Number 514-010

January 9, 2014

## Value proposition

With this incentive, IBM® is providing Business Partners with no-charge subscriptions to the SmartCloud Engage service, combining integrated email, social collaboration and online document sharing. Partners can simplify and improve their daily business interactions with colleagues and customers, as well as build their skills with the capabilities to be able to more effectively sell SmartCloud services

Detailed instructions and documentation, together with links can be created at each level and stage to give complete guidance.

## The offer

If eligible IBM® Business Partners acquire, for their own internal use account:

- eligible subscriptions of IBM SmartCloud® Engage Advanced, and/or
- other eligible IBM SmartCloud for Social Business services,

... [more]

More Actions ▾

comment by KATHLEEN Brady Jackson | Feb 10, 2014

Link to the announcement on PartnerWorld : <https://www-304.ibm.com/partnerworld/wps/servlet/ContentHandler/annletter/897/ENUS514-010B2BD>

Link to **\*\*\*INTERNAL ONLY\*\*\*** announcement. This announcement letter here includes an "internal section" for **IBMers only**. **DO NOT SHARE THIS LINK WITH BUSINESS PARTNERS.** <https://w/ShowDoc.wss?docid=IA/897/ENUS514-010&node=doctype,ANX&fext=514-010&sort=announcementdate&sno=rating&showDetails=show&hitsize=50&offset=0&fromdate=&todate=&filtermessage=swv=&=&s=desc&campaign=>

More Actions ▾

2. Latin America Incentive Announcement

KATHLEEN I

> **1. Incentive Announcements**

> -----  
v **2. Sales Enablement Presentation**




Channel Sales Rep Enablement Presentation

KATHLEEN Brady Jackson | Oct 17, 2014

 [Presentation](#)

presentation used to enable IBM Channel Reps.

s v

-  [Notify Other People](#)
-  [Link to this Entry](#)
- Copy
- Move
-  Delete
- Save as Entry Template
- Convert to To Do Item

> -----  
> **4. Step-by-step**

IBM BP Channel Rep

> -----  
> **5. Business Partner Record**

 [Feed for these Entries](#)

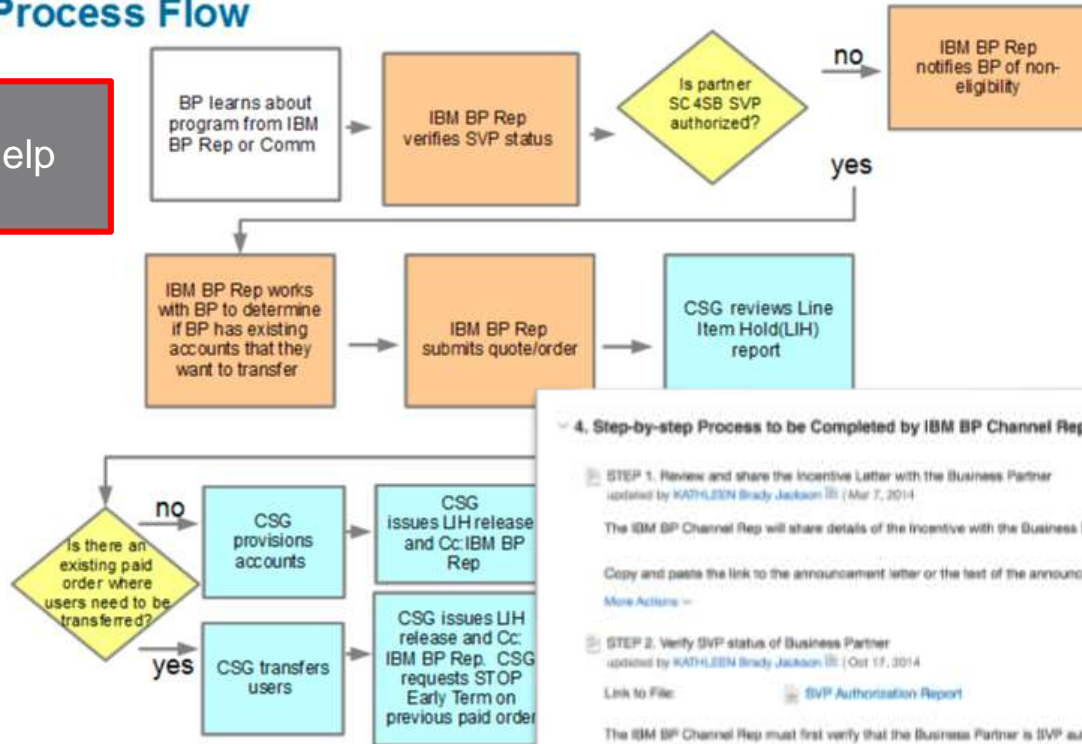
Many options exist to allow other people to be notified or links to be created to individual entries in the activity – not just the activity itself.

The activity can also be saved as a template in its entirety, with documents, links and all content for re-use, thus standardizing the process.

### 3. General Process Flow

Process Flow  
updated by KATHLEEN Brady Jackson | Jan 2, 2014

## Process Flow



### 4. Step-by-step Process to be Completed by IBM BP Channel Rep

STEP 1. Review and share the Incentive Letter with the Business Partner  
updated by KATHLEEN Brady Jackson | Mar 7, 2014

The IBM BP Channel Rep will share details of the incentive with the Business Partner.

Copy and paste the link to the announcement letter or the text of the announcement letter for the appropriate geo listed at

More Actions >

STEP 2. Verify SVP status of Business Partner  
updated by KATHLEEN Brady Jackson | Oct 17, 2014

Link to File: [SVP Authorization Report](#)

The IBM BP Channel Rep must first verify that the Business Partner is SVP authorized for the Connections Cloud product the most current report.

If you do not find the Business Partner on the report but the Business Partner has told you that they are SmartCloud for B

If it is determined that the Business Partner is **NOT** SVP authorized for Connections Cloud, you will notify the Business P

If it is determined that the Business Partner is SVP authorized for Connections Cloud, move on to STEP 3.

More Actions >


It's easy to embed all sorts of information into an activity to help the end user.

More Actions >

In this example, the activity is both the procedure and the database of business partners who have been processed.

The author of this activity has added a spreadsheet to the end of the activity which is updated each time a new partner is processed.

5. Business Partner Record

 Business Partner List  
updated by [KATHLEEN Brady Jackson](#) | Aug 10, 2015

Link to File: [BP\\_List.ods](#) | [View Details](#)

[More Actions](#)

 [Feed for these Entries](#)

## Start an Activity

Name:

External access: [?](#)

Allow people external to my organization to become members of this activity

Tags: [?](#)

Members: [?](#)

Person  Author

Activity goal:

Due date:

Each time the process needs to run, a new activity can be created.

When it is created the process template can be selected, together with the people who should work on it.

A complete new copy of the process is made and the work can start again.

None

[Type to filter this list](#)

- "Contract Number XXX" Documentation - DS&P Low Risk
- "Contract Number XXX" Documentation - DS&P Medium Risk
- .com Sales Digital Eminence Template (お客様毎に再利用) (external)
- 000 DS&P ADMe Checklist Storage Template
- 000 DS&P Access Revalidation Storage Evidence storage template
- 000 DS&P Access Revocation Timeliness Check evidence storage template
- 000 DS&P Annual DS&P Training Evidence storage template
- 000 DS&P Claims Reconciliation Evidence storage template
- 000 DS&P Monthly DS&P Meeting Agenda and Evidence storage template

1 - 50 of 152

Use members from template [?](#)

[Next](#)

[Save](#)

[Cancel](#)



# Key Points

IBM Connections can provide you with a customizable Process and Document Digital Workplace which



Rich content and instructions live along side the actions.

The screenshot shows a 'Business Partner Record' page. The title is 'Business Partner Record'. Below the title, it says 'Business Partner List' and 'Updated by KATHLEEN Brady Jackson | Aug 10, 2015'. There is a link to a file: 'Link to File: BP\_List.ods | View Details'. There are also links for 'More Actions' and 'These Entries'.

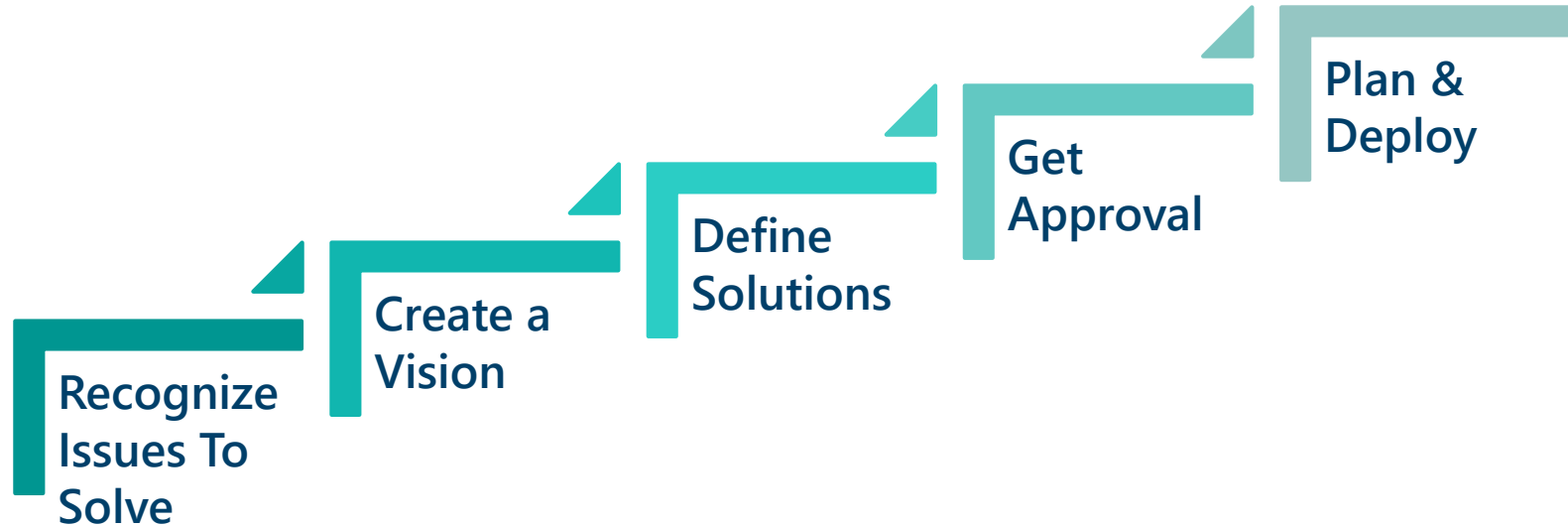
Activities can be both a System of Engagement & System of Record.

The screenshot shows a 'NewWayToWin for IBMers' page. The title is 'NewWayToWin for IBMers'. Below the title, it says 'Create a library of sample content for reuse across'. There are links for 'Add Content', 'View Details', and 'Add to Library'. There is also a section for 'Estimated data from existing blog content for reuse'.

Templates capture best practice for each re-use.

**...And How do I get  
Started?**

# 5 Steps to Successful Adoption





## Recognize Issues to Solve

- Knowing what problem you are trying to solve is key.
- Quantify the current cost – people and money.
- Research the savings & benefits of deploying Connections.
- Prioritize issues & recognize current collaboration maturity.

## Create a Vision



What does the before-and-after picture look like for your organization?

- Paint a before-and-after picture
- Find references and examples of success
- Define who will get the solution
- Decide who will help you deploy it

## Define Solutions for the Issues

- Use a Vision Statement to full describe the issue and the solution.
- Compare with the Solution Templates.
- Choose which Templates match requirements best.
- Build plan to customize template and implement.



Sharing Files  
Securely



Knowledge  
Capture &  
Management



Corporate  
Communications



Managing  
Projects or  
Issues



Working with  
Customers &  
Suppliers



Social  
Learning



Driving  
Improvements  
on Innovations



Improving Quality  
by Standardizing  
Processes &  
Documents

# Get Approval

- Committing time and resource usually requires approval
- Leadership's participation gives credibility
- Leadership should be vocal and visible in the project to help drive success
- Broader acceptance across your organisation comes from leadership being associated with your success

# Define Solutions

- **There are two types of solution:**
  - Short-term tactical solutions to business problems
  - Long-term strategic solutions to business problems
- **Always start with tactical solutions because:**
  - Results are seen sooner
  - Smaller commitment of resources
  - Easier to manage
  - Any problems are less visible
  - Lower risk

# Plan & Deploy

## Plan

- Project
- Iteration
- Communication
- Engagement
- Support

## Iterative Deployment

- Reduces risk
- Smaller groups of users
- Benefits more quickly
- Quick prototyping
- Easy to scale