



transforming the way the world works



## Executing with BIM in the field

The next wave of productivity improvement and benefits awaits

Ragnar Wessman

Director of Product Architecture

Trimble Engineering & Construction Sector

# Trimble: A Global Partner

Engineering and Construction  
Segment

**>50%**

Of Total Revenue

Customers in over

**150**

Countries

**\$2.5B+** in Revenue

**6,000+** Employees

Over

**2,000**

Trimble Patents  
Issued

Trimble Facilities in

**33**

Countries

Global R & D:

**36 Sites** 36

**11 Countries** 11

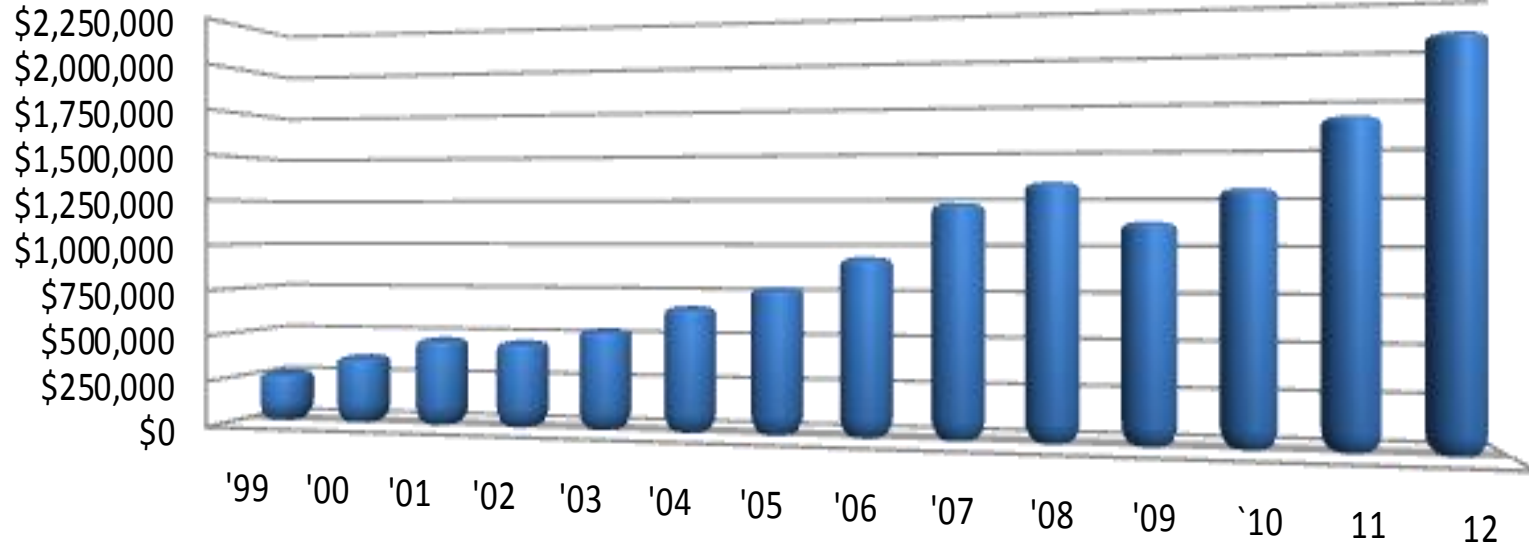
**12 Time Zones** 12

**64%**

of Technical  
Personnel are  
in Software

# Strong History of Financial Progression

Compound annual growth since 1999 **16.4%**



# Core industry focus



Agriculture



Heavy Civil  
Construction



Building  
Construction



Geospatial



Transportation &  
Logistics

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Our core industries are global trillion \$ industries which operate in demanding environments, with technology adoption in the early phases



# THE CONSTRUCTION WORLD IS CHANGING

# New Technologies – New Opportunities



**BIM**



**cloud**



**Mobile**



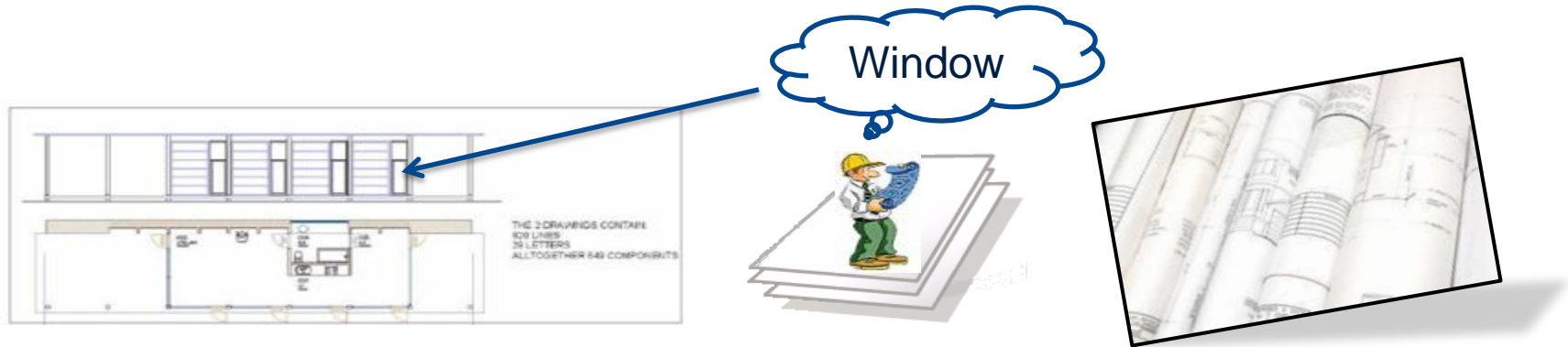
**Internet  
of Things**

# What is BIM?



# What are drawings?

- Drawings are an inconsistent, ambiguous, and human only readable description of a building
- Information content = Lines and text



# What is Building Information ?

- **A Building Information Model is a virtual description of a facility**
  - a virtual model
- **Information Content = Building objects with geometry & properties**  
(semantic information)
  - Wall, Floor, Column, Beam
  - Duct, Pipe, Cooler, Heater
  - Door, Window, Chair, Table



## **Window:**

Type: Fenestra A206

Size: 1200x600

Glass: opaque

Open: left

...

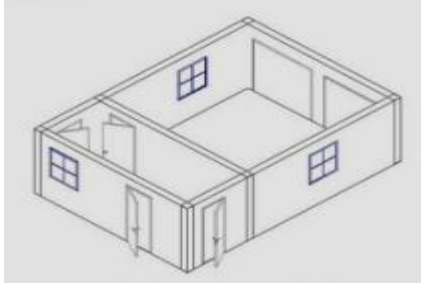
# Building Information

## What to build? - objects describing the building – the end result

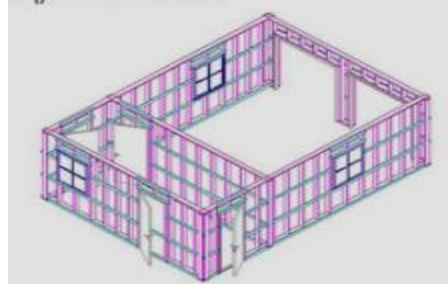
Abstract objects



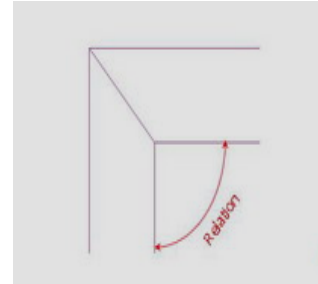
Functional objects



Physical objects

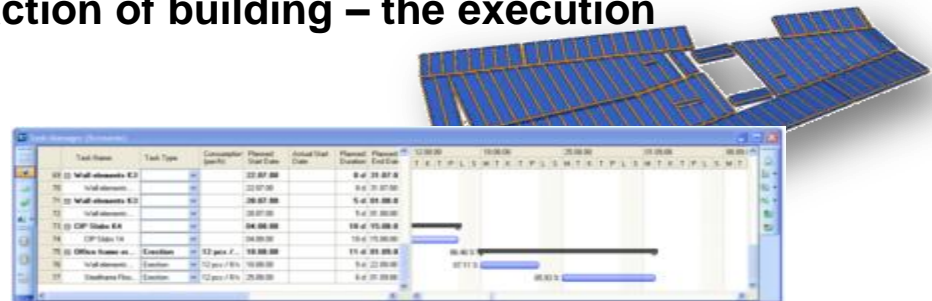


Logical objects

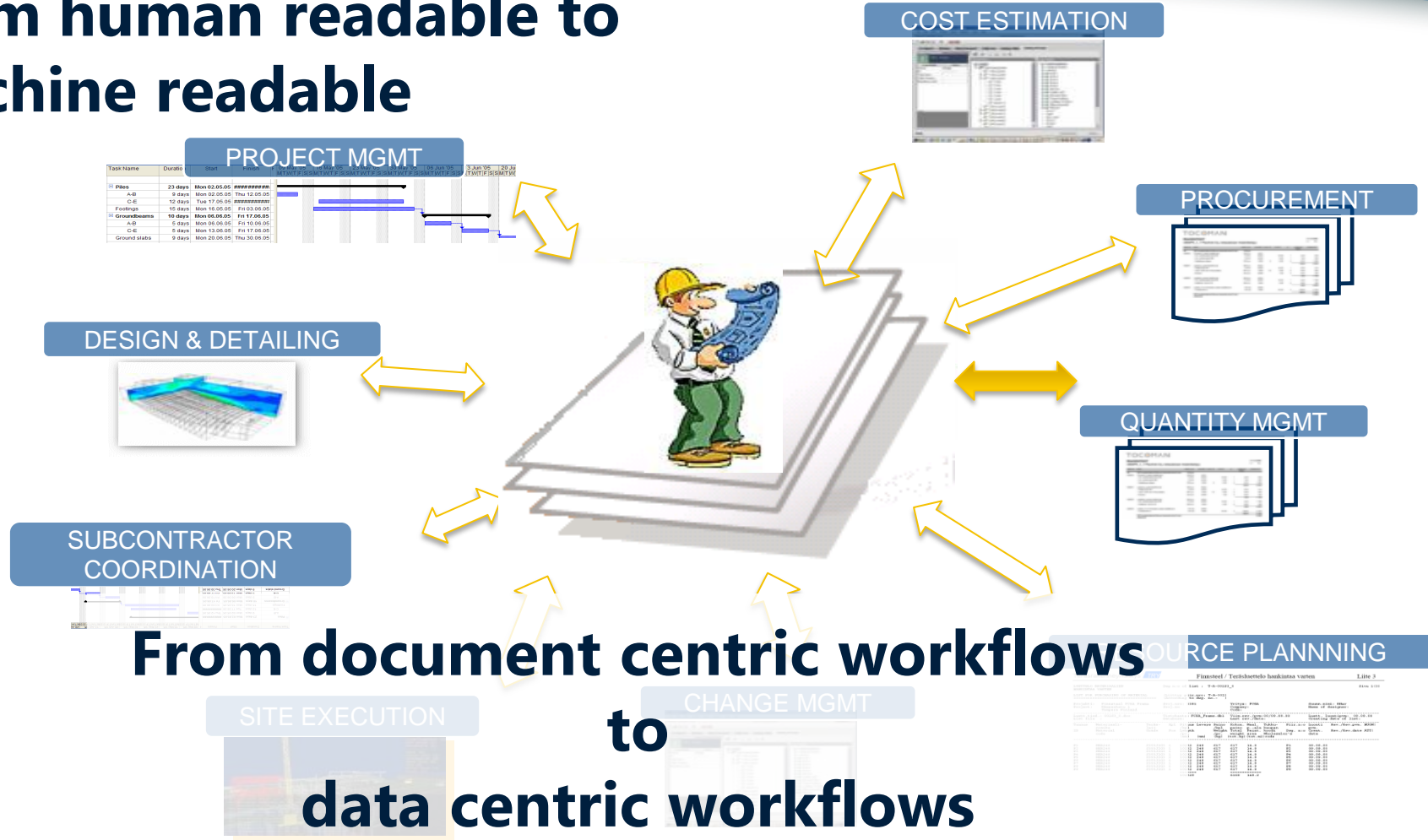


## How to build? - objects describing the action of building – the execution

- Schedules
- Resources
- Costs
- Quality assurance
- Project controls
- Tasks
- Work
- Approvals
- RFI:s
- Submittals
- ...



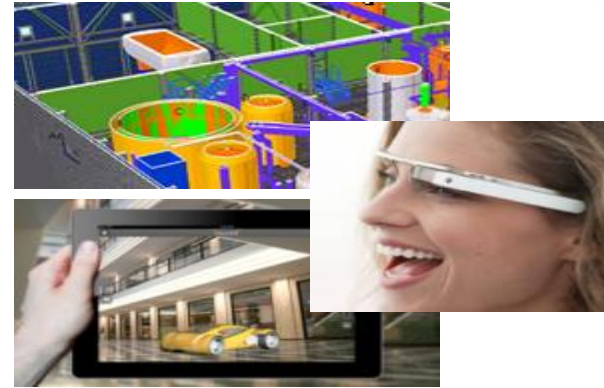
# From human readable to machine readable



# From modeling to consuming information

## Human consumption

- Viewing the virtual thing as opposed to drawings of it
- Augmented reality



## Software consumption

Software combining input from various sources and with the help of human beings producing new information to be used in the workflow

## Machine consumption

Machines, robots, fabrication equipment, on site equipment



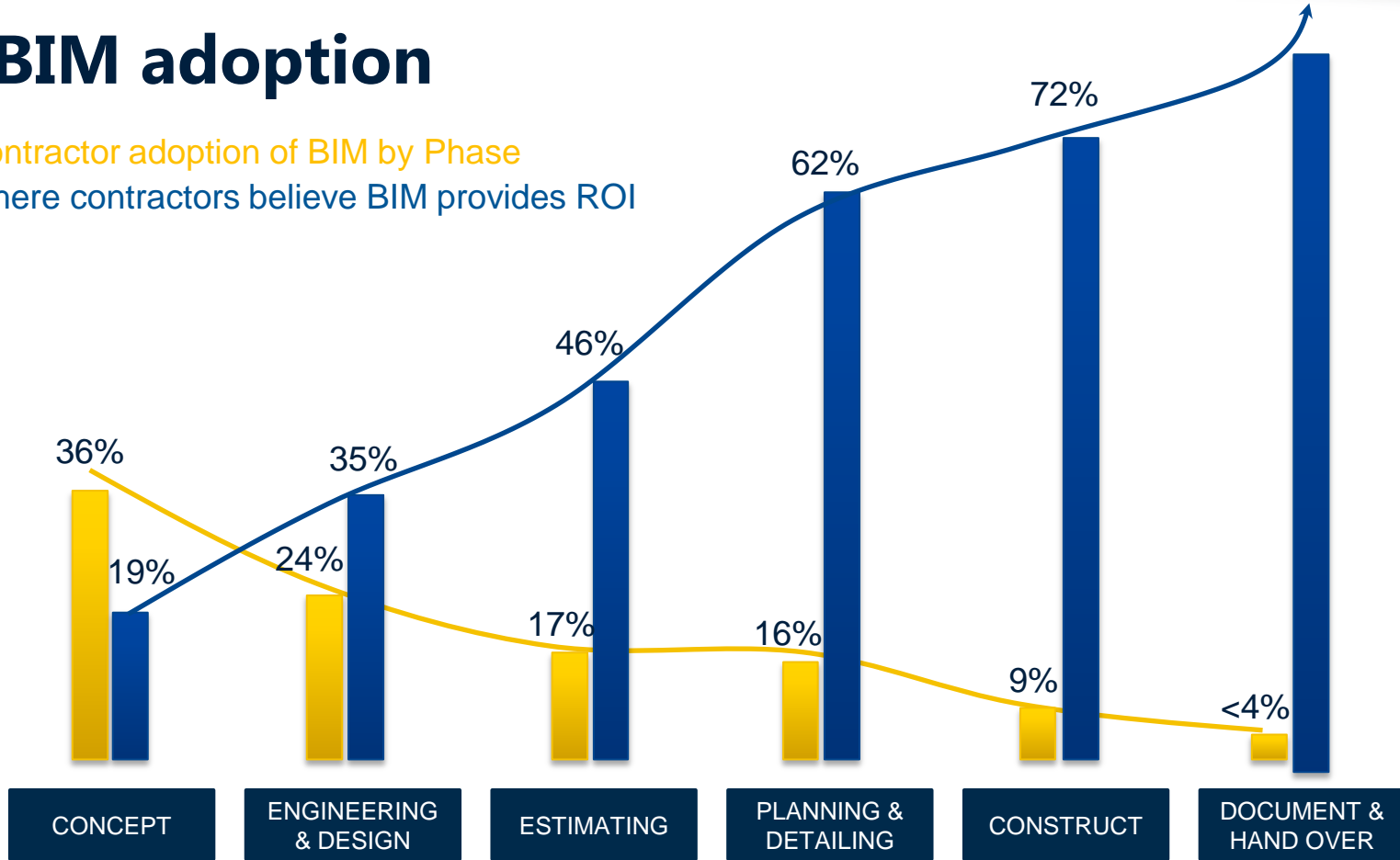


# FROM DESIGN BIM TO CONSTRUCTION BIM

# BIM adoption

% contractor adoption of BIM by Phase

% where contractors believe BIM provides ROI

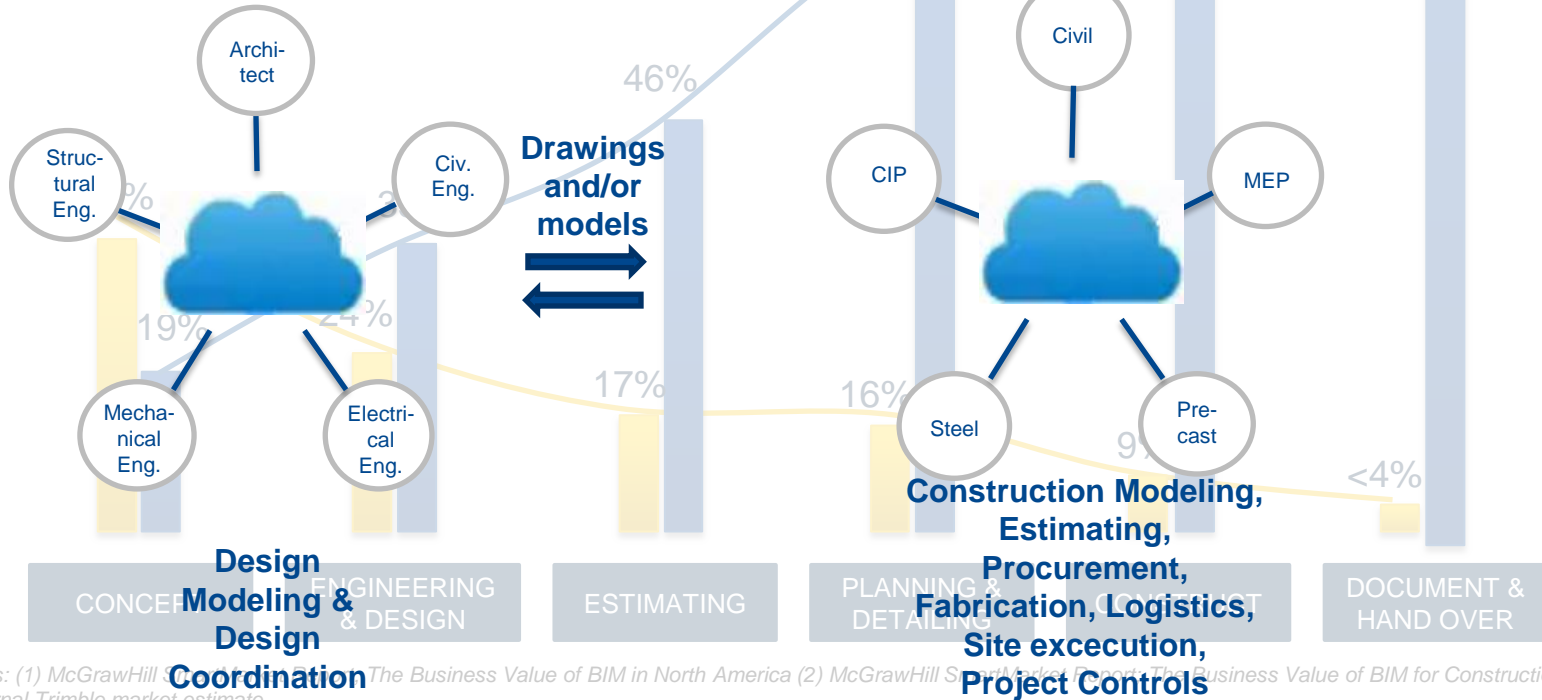


% contractor adoption of BIM by Phase

% where contractor uses BIM provides ROI

## Design BIM

## Construction BIM

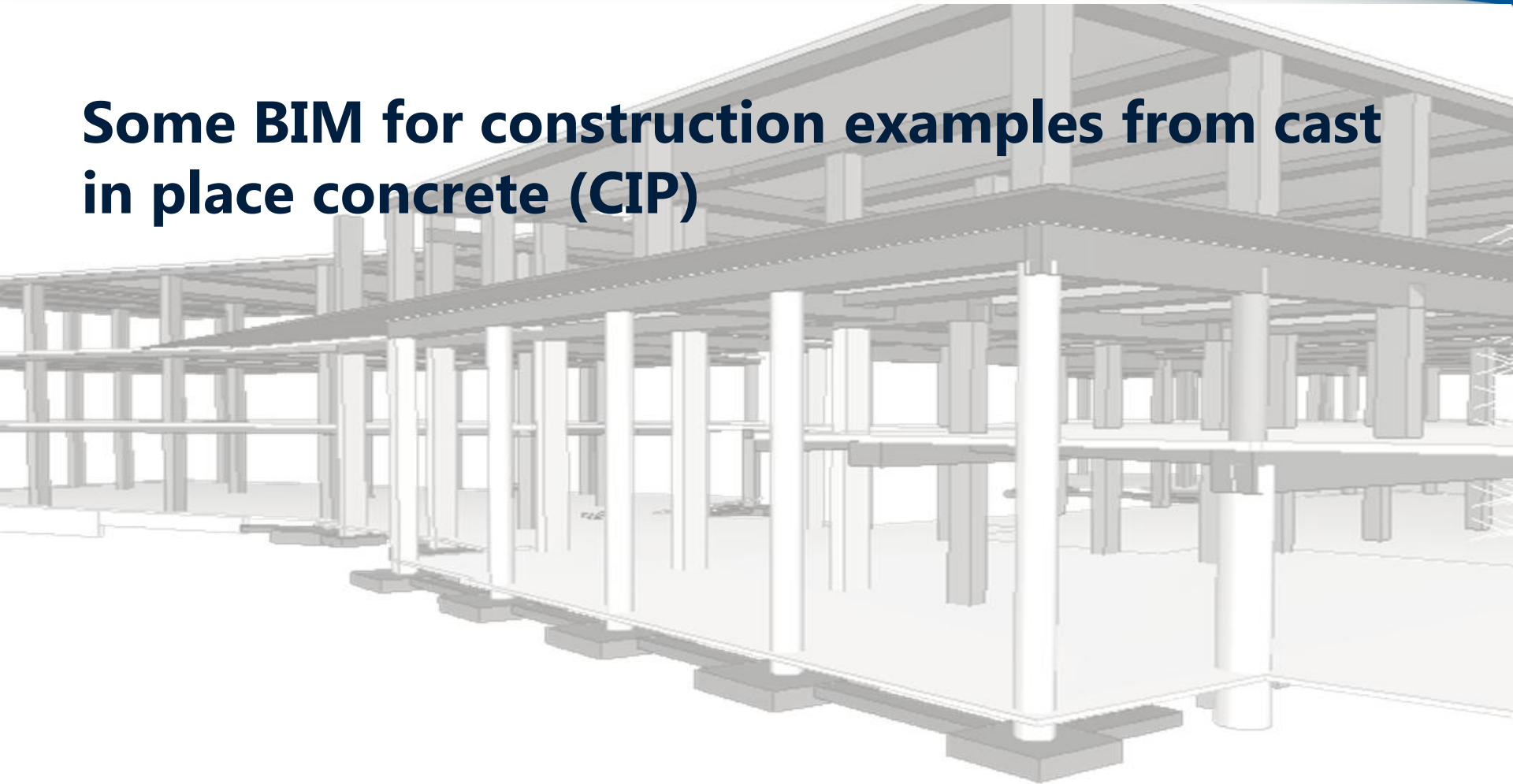


Sources: (1) McGrawHill Construction Research & Analytics, The Business Value of BIM in North America (2) McGrawHill SmartMarket Reports, The Business Value of BIM for Construction in Global Markets, (3) Internal Trimble market estimate



# **BIM TO CONSTRUCTION - BIM TO FIELD**

# Some BIM for construction examples from cast in place concrete (CIP)



# Construction BIM – BIM to Field



Estimators, Quantity Surveyors



Structural Detailers/  
Engineers



Rebar Detailers



Project Managers, Site Engineers, Superintendents, Foremen, Site crews



# Some model based workflows

**1**

Construction Modeling

**2**

Quantity Take-Off

**3**

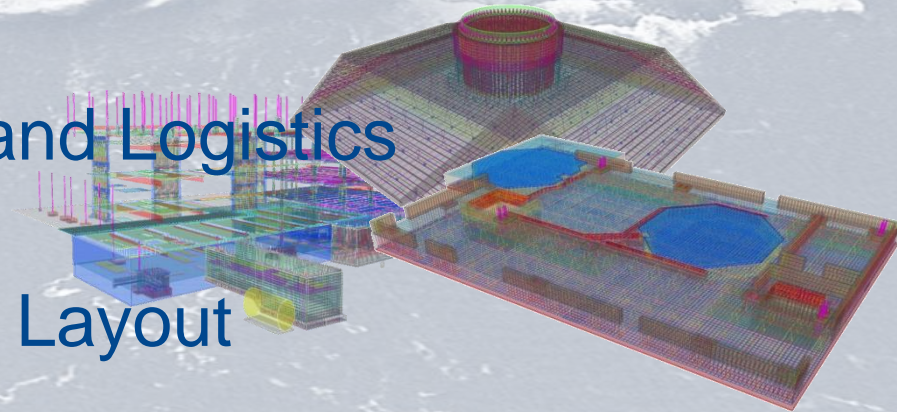
Coordination & Communication

**4**

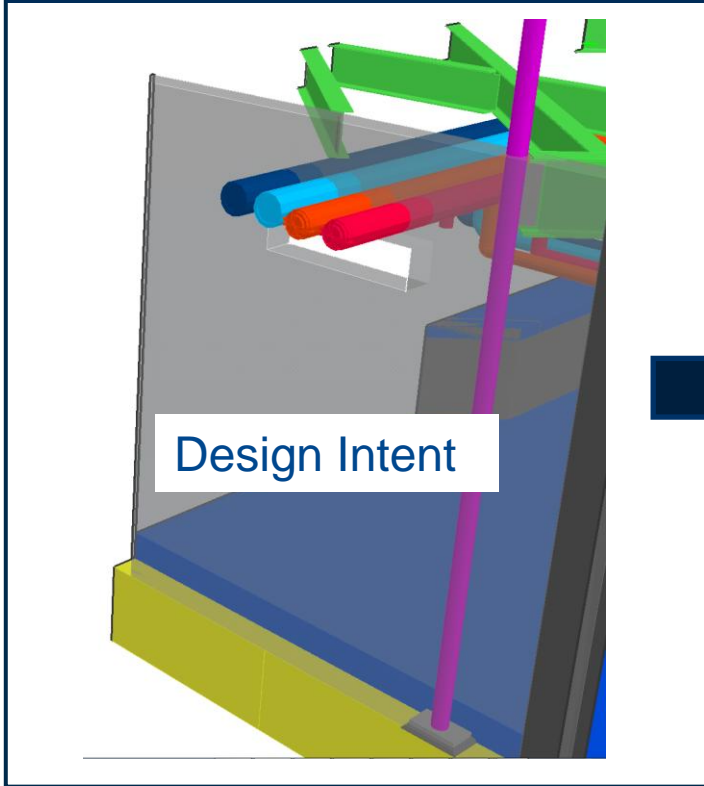
Planning and Logistics

**5**

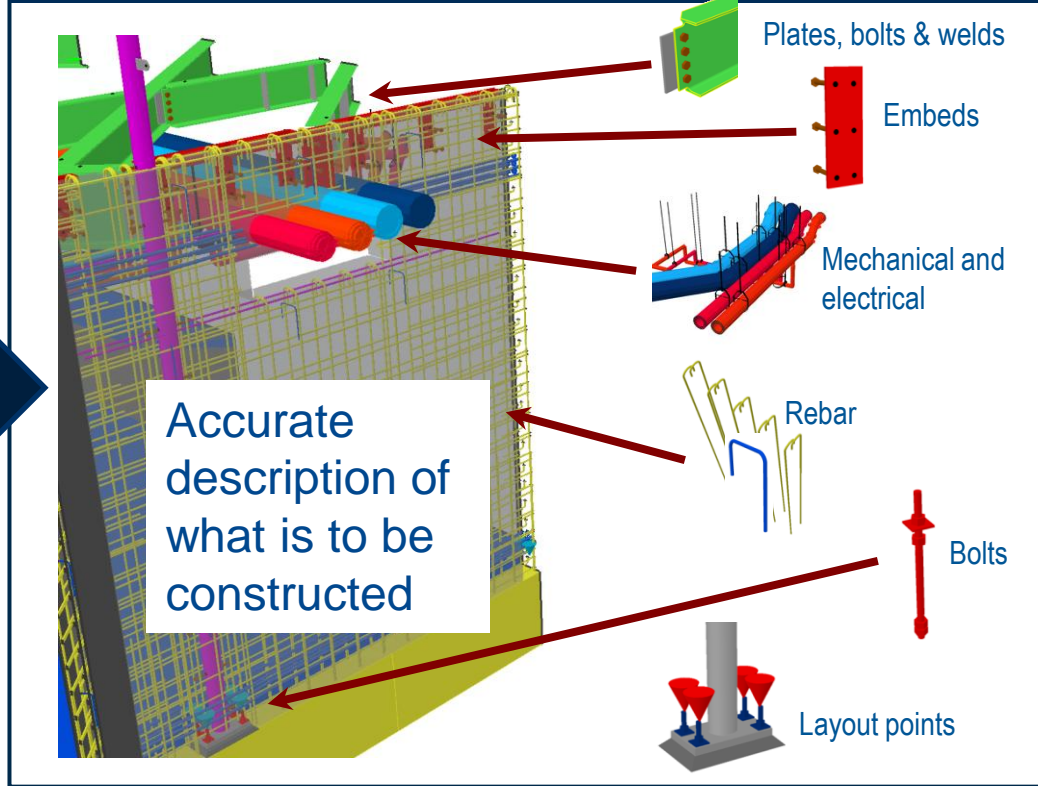
Field Layout



## Design Model



## Constructible Model



CONCEPT

ENGINEERING &  
DESIGN

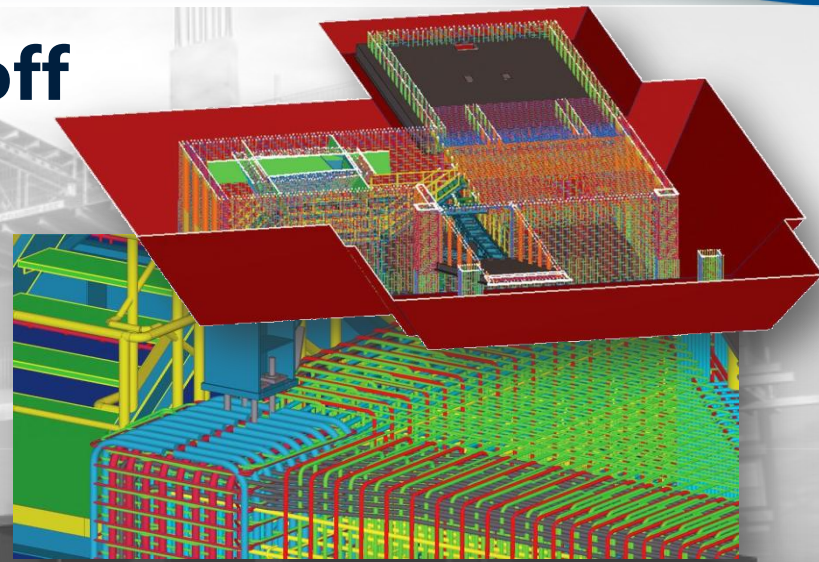
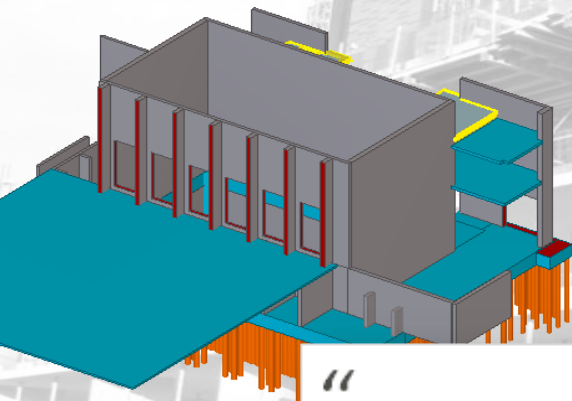
ESTIMATING

PLANNING &  
DETAILING

CONSTRUCT

DOCUMENT &  
HAND OVER

# Model based quantity takeoff



“ All of our tenders are now completed with Tekla. The quantities are **accurate** and we get them **50% faster.**”

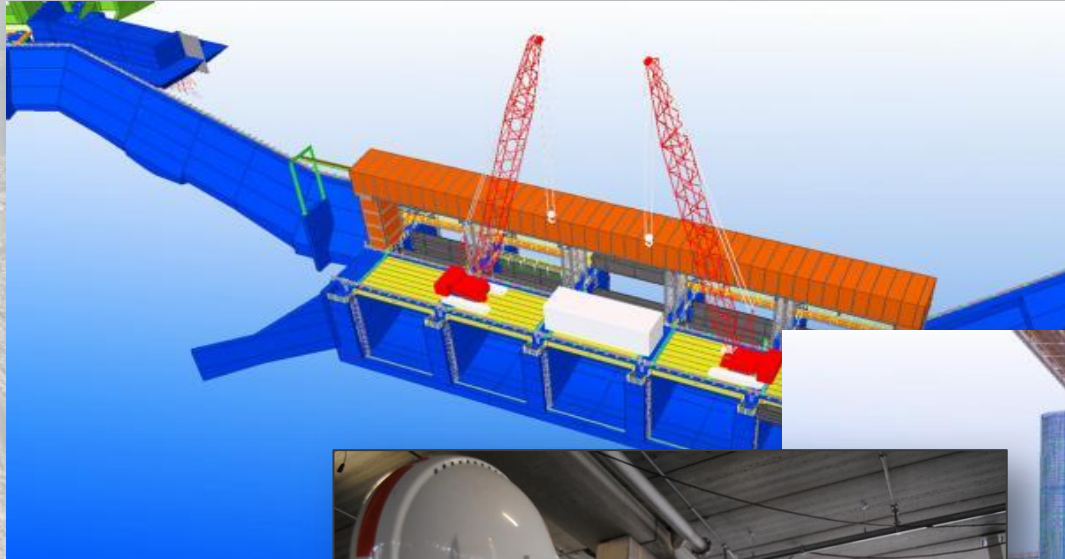
Rob Smith, Director

**CIDON**  
CONSTRUCTION

“ Tekla reduces the time and manpower required to do the quantity take-off and allows us to come up with bids quickly, accurately and competitively.”

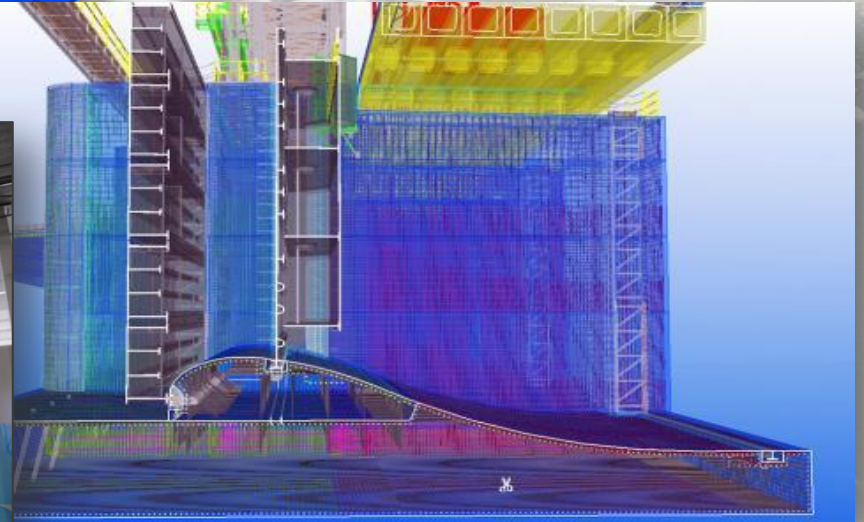
*Mr Nguyen Dinh Quan, Head of the Engineering Department, Polysius Vietnam*

# Construction coordination



"Tekla was actually much simpler and user friendly solution than I expected, I am certainly a fan of Tekla Structures for CIP and steel design work."

*Donovan Kroeker, Senior Structural Engineer, KGS Group*



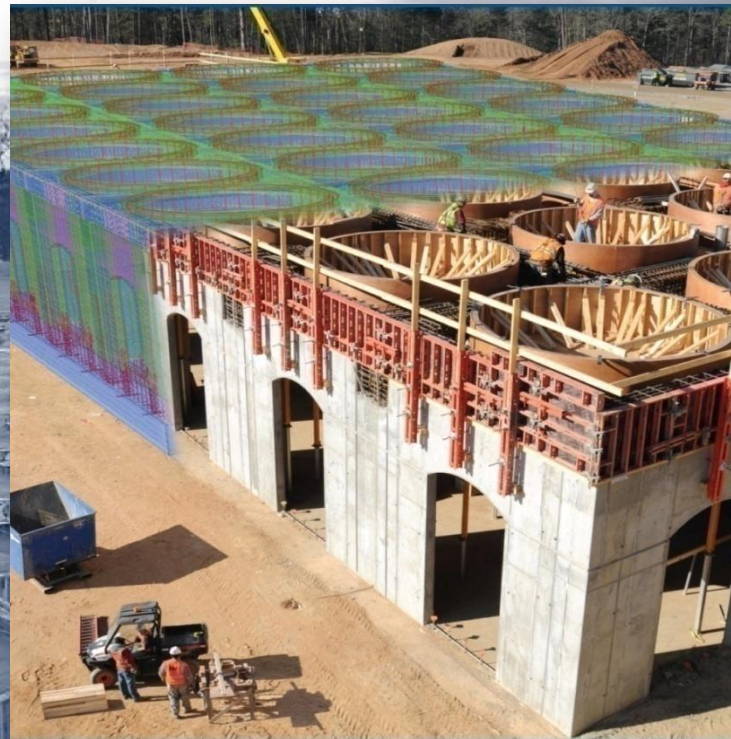
# Construction and logistics planning

"

With Tekla, we've reduced the time from the award to the first rebar submittal by 50 percent, allowing us to meet the most demanding schedules. This gives us a clear competitive edge because we can respond quicker with more accuracy and provide a higher level of support to our clients."



*Daniel Wayne, Director of  
Technology, Wayne Brothers*

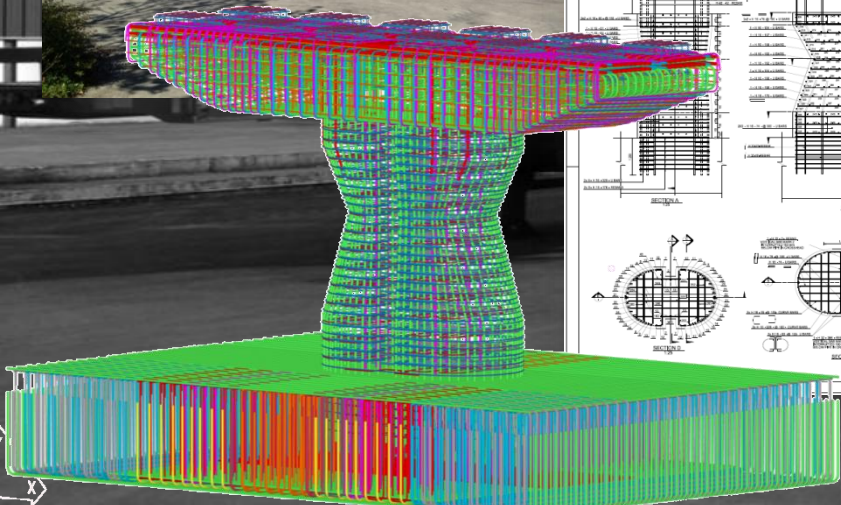
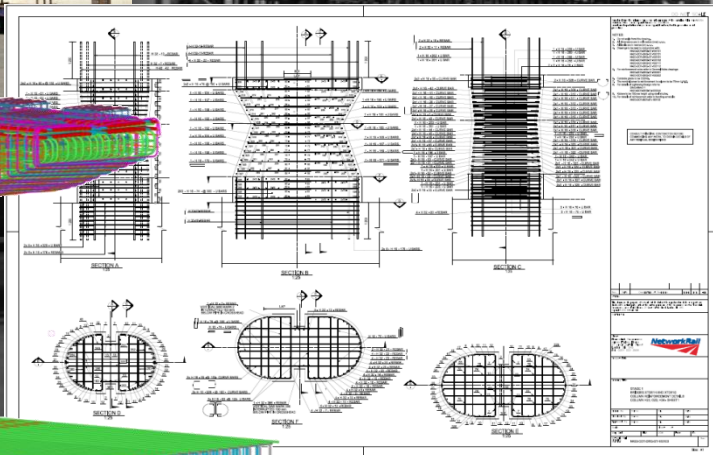


# Automated rebar fabrication

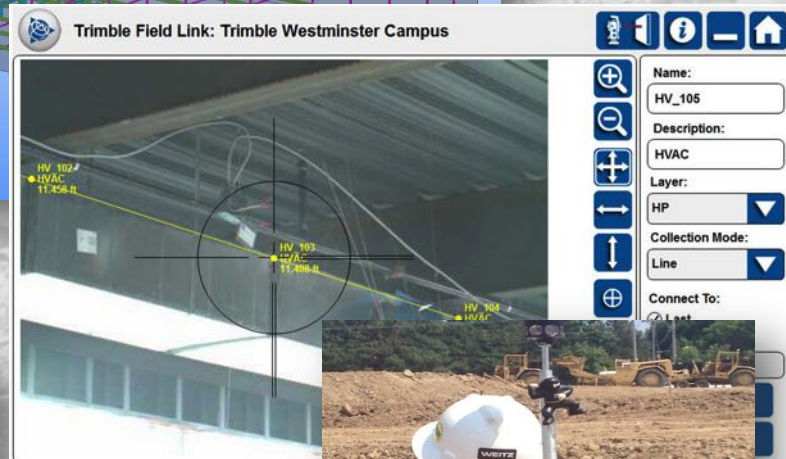
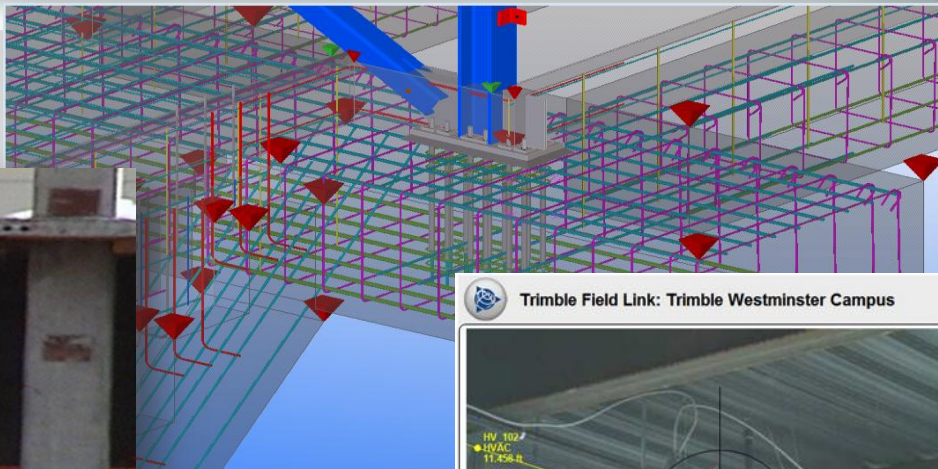
Fabricating and producing reinforcing from the model ensure seamless projection and fit-up.



**Midland Steel**  
Reinforcement Supplies



# Point Layout



“

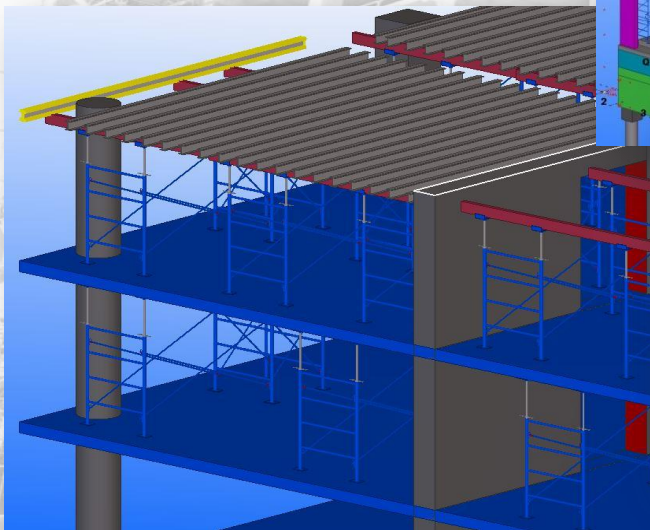
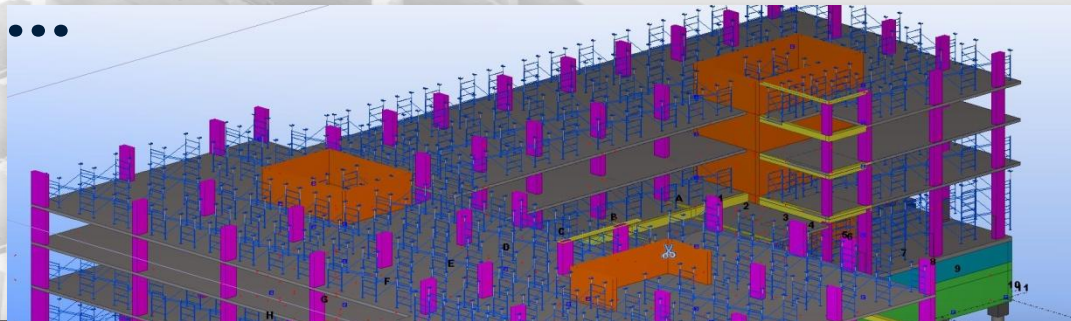
We do this to ensure the model intelligence reaches the field. Coordinated model data paired with robotic total stations results in increased productivity and quality.”

Jared Schleifer  
Construction Model Manager

**WEITZ**



# And much more ...



“

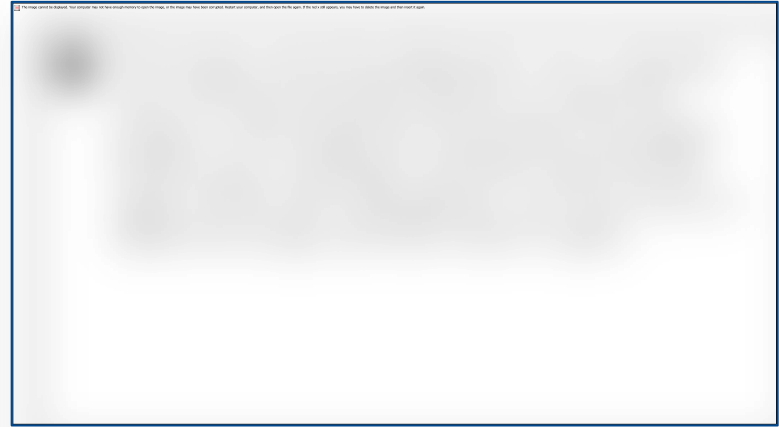
Whether or not the project contractually requires a BIM model, there are too many benefits to ignore for any member of the design or construction team.”

Eric Lindquist, Project Manager



**ADJUSTABLE FORMS**  
CONCRETE CONSTRUCTION

# Robotic welding of assemblies



Standardization of IFC fabrication view going on





# WHERE IS TRIMBLE HEADING?

# Transforming construction

Trimble uses technology to change the way people work; improving productivity, quality and safety while reducing waste



# Open and interoperable workflow from concept to operation



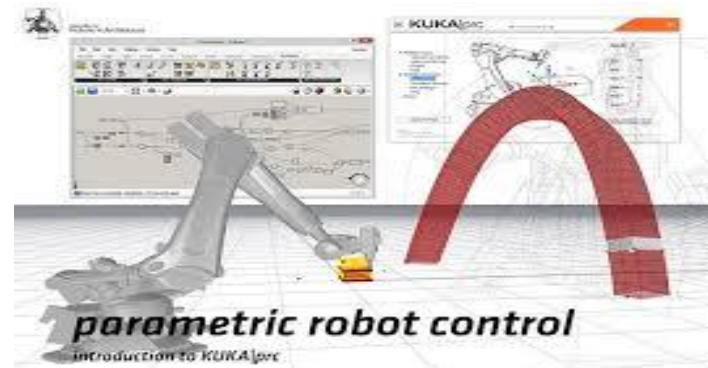


# WHERE IS BIM HEADING?

From Document centric ->  
Data Centric workflows



# Robots in production...



# The sky is the limit



SHANGHAI COMPANY 3-D PRINTS VILLAGE OF HUMBLE CONCRETE HOMES

INTERNATIONAL, NEWS, TECHNOLOGY  
THURSDAY, APRIL 3, 2014  
SCOTT KELLY



3ders.org



Architects

建筑师

Project Manager

General Contractor

Civil Engineers

土木工程师

Architect

Structural Engineer

Structural Engineer

Mechanical Engineer

结构

We cannot today imagine all places where sharing and consuming structured machine readable information anywhere and everywhere will take us




Site Manager





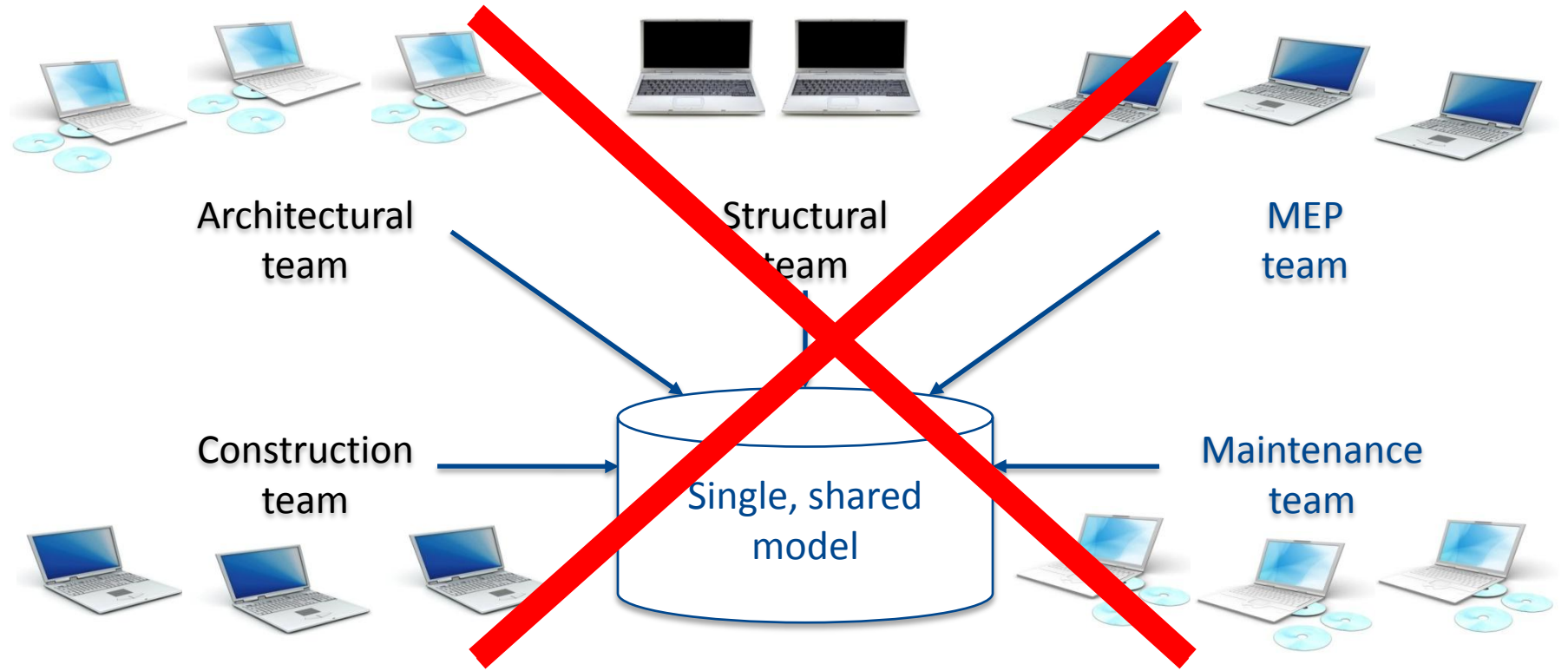
transforming the way the world works



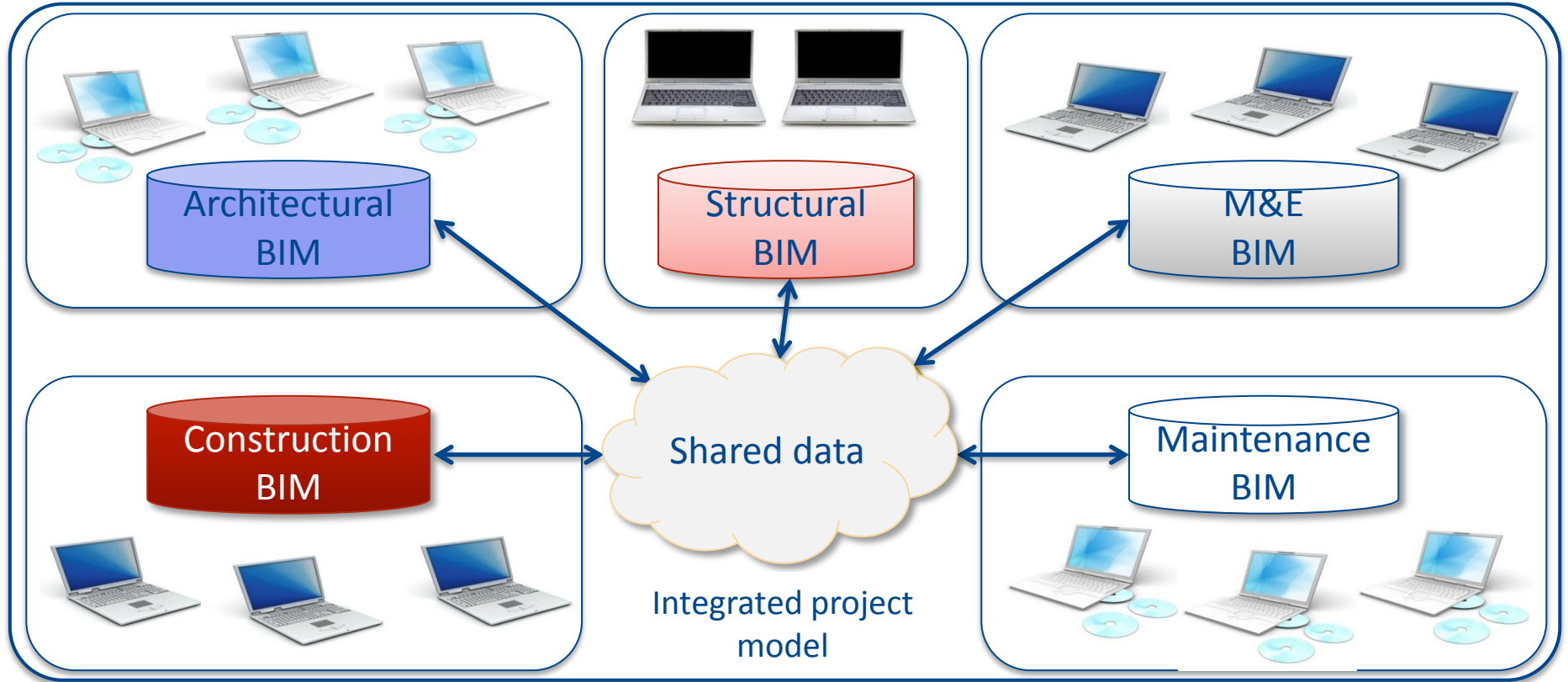
 **Trimble.**

**Thank You**

# Common (mis)conception of integrated BIM



# Domain specific & integrated BIM



# BIM linked to internal and external information

